

BMW Group Sales - United States

August, 2004

SERIES	MONTHLY SALES FIGURES				YEAR TO DATE SALES FIGURES									
	AUG 04	%	AUG 03	%	AUG 02	%	AUG 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,416	-6.1	8,964	-5.1	9,444	-0.3	9,474	72,193	-7.3	77,888	1.1	77,011	7.4	71,738
5 Series	3,300	-22.4	4,252	22.5	3,471	2.7	3,379	29,043	-11.4	32,775	11.6	29,360	11.5	26,338
6 Series	1,037		0		0		0	4,683		0		0		0
7 Series	1,265	-11.1	1,423	-13.3	1,642	21.1	1,356	10,917	-15.7	12,953	-10.5	14,479	38.6	10,447
Z3 Series	0	-100.0	6	-99.3	906	-25.6	1,218	0	-100.0	146	-97.6	6,076	-43.5	10,757
Z4 Series	1,279	-18.3	1,566		0		0	9,949	-23.9	13,066		0		0
Z8 Series	8	-77.8	36	0.0	36	-60.4	91	100	-69.8	331	-15.1	390	-42.3	676
TOTAL BMW Cars	15,305	-5.8	16,247	4.8	15,499	-0.1	15,518	126,885	-7.5	137,159	7.7	127,316	6.1	119,956
X3 Series	3,490		0		0		0	20,926		0		0		0
X5 Series	3,372	-15.9	4,010	10.6	3,627	2.6	3,536	21,669	-12.5	24,771	-13.5	28,635	12.7	25,401
TOTAL BMW Trucks	6,862	71.1	4,010	10.6	3,627	2.6	3,536	42,595	72.0	24,771	-13.5	28,635	12.7	25,401
TOTAL BMW Brand	22,167	9.4	20,257	5.9	19,126	0.4	19,054	169,480	4.7	161,930	3.8	155,951	7.3	145,357
MINI	2,334	-17.0	2,811	-11.9	3,189		0	22,753	-2.9	23,425	83.1	12,794		0
TOTAL BMW Group	24,501	6.2	23,068	3.4	22,315	17.1	19,054	192,233	3.7	185,355	9.8	168,745	16.1	145,357

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year.

Please use the Adobe "Bookmark" feature to view other month's reports.

Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

July, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	JUL 04	%	JUL 03	%	JUL 02	%	JUL 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,823	-11.3	9,952	7.2	9,280	0.6	9,227	63,777	-7.5	68,924	2.0	67,567	8.5	62,264
5 Series	2,668	-49.8	5,313	49.7	3,550	-14.2	4,139	25,743	-9.7	28,523	10.2	25,889	12.8	22,959
6 Series	283		0		0		0	3,646		0		0		0
7 Series	876	-45.1	1,595	-23.8	2,094	72.6	1,213	9,652	-16.3	11,530	-10.2	12,837	41.2	9,091
Z3 Series	0	-100.0	7	-99.1	816	-31.7	1,194	0	-100.0	140	-97.3	5,170	-45.8	9,539
Z4 Series	1,311	-20.1	1,641		0		0	8,670	-24.6	11,500		0		0
Z8 Series	13	-74.5	51	30.8	39	-57.1	91	92	-68.8	295	-16.7	354	-39.5	585
TOTAL BMW Cars	13,974	-24.7	18,559	17.6	15,779	-0.5	15,864	111,580	-7.7	120,912	8.1	111,817	7.1	104,438
X3 Series	4,514		0		0		0	17,436		0		0		0
X5 Series	2,991	-15.7	3,546	7.1	3,310	4.0	3,182	18,297	-11.9	20,761	-17.0	25,008	14.4	21,865
TOTAL BMW Trucks	7,505	111.6	3,546	7.1	3,310	4.0	3,182	35,733	72.1	20,761	-17.0	25,008	14.4	21,865
TOTAL BMW Brand	21,479	-2.8	22,105	15.8	19,089	0.2	19,046	147,313	4.0	141,673	3.5	136,825	8.3	126,303
MINI	2,607	-15.5	3,084	7.6	2,866		0	20,419	-0.9	20,614	114.6	9,605		0
TOTAL BMW Group	24,086	-4.4	25,189	14.7	21,955	15.3	19,046	167,732	3.4	162,287	10.8	146,430	15.9	126,303

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

June, 2004

SERIES	MONTHLY SALES FIGURES					YEAR TO DATE SALES FIGURES								
	JUN 04	%	JUN 03	%	JUN 02	%	JUN 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	9,587	-9.1	10,545	9.5	9,633	7.4	8,971	54,954	-6.8	58,972	1.2	58,287	9.9	53,037
5 Series	4,005	-13.7	4,642	25.8	3,690	2.9	3,587	23,075	-0.6	23,210	3.9	22,339	18.7	18,820
6 Series	811		0		0		0	3,363		0		0		0
7 Series	1,628	3.2	1,577	-15.0	1,855	-10.7	2,077	8,776	-11.7	9,935	-7.5	10,743	36.4	7,878
Z3 Series	0	-100.0	4	-99.5	789	-65.8	2,310	0	-100.0	133	-96.9	4,354	-47.8	8,345
Z4 Series	1,671	-4.6	1,751		0		0	7,359	-25.4	9,859		0		0
Z8 Series	8	-80.5	41	28.1	32	-70.6	109	79	-67.6	244	-22.5	315	-36.2	494
TOTAL BMW Cars	17,710	-4.6	18,560	16.0	15,999	-6.2	17,054	97,606	-4.6	102,353	6.6	96,038	8.4	88,574
X3 Series	3,729		0		0		0	12,922		0		0		0
X5 Series	3,574	6.9	3,344	-13.6	3,869	21.1	3,196	15,306	-11.1	17,215	-20.7	21,698	16.1	18,683
TOTAL BMW Trucks	7,303	118.4	3,344	-13.6	3,869	21.1	3,196	28,228	64.0	17,215	-20.7	21,698	16.1	18,683
TOTAL BMW Brand	25,013	14.2	21,904	10.2	19,868	-1.9	20,250	125,834	5.2	119,568	1.6	117,736	9.8	107,257
MINI	2,896	-0.7	2,916	12.3	2,597		0	17,812	1.6	17,530	160.1	6,739		0
TOTAL BMW Group	27,909	12.4	24,820	10.5	22,465	10.9	20,250	143,646	4.8	137,098	10.1	124,475	16.1	107,257

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

May, 2004

SERIES	MONTHLY SALES FIGURES				YEAR TO DATE SALES FIGURES									
	MAY 04	%	MAY 03	%	MAY 02	%	MAY 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	11,001	-1.3	11,143	1.4	10,989	2.3	10,746	45,367	-6.3	48,427	-0.5	48,654	10.4	44,066
5 Series	4,336	-3.5	4,491	16.7	3,849	16.5	3,304	19,070	2.7	18,568	-0.4	18,649	22.4	15,233
6 Series	754		0		0		0	2,552		0		0		0
7 Series	1,620	-17.9	1,973	-10.7	2,209	47.9	1,494	7,148	-14.5	8,358	-6.0	8,888	53.2	5,801
Z3 Series	0	-100.0	8	-99.2	967	-33.9	1,464	0	-100.0	129	-96.4	3,565	-40.9	6,035
Z4 Series	1,669	-13.6	1,932		0		0	5,688	-29.8	8,108		0		0
Z8 Series	5	-92.1	63	-6.0	67	-36.2	105	71	-65.0	203	-28.3	283	-26.5	385
TOTAL BMW Cars	19,385	-1.1	19,610	8.5	18,081	5.7	17,113	79,896	-4.7	83,793	4.7	80,039	11.9	71,520
X3 Series	2,487		0		0		0	9,193		0		0		0
X5 Series	2,560	-10.0	2,845	-24.1	3,747	20.2	3,118	11,732	-15.4	13,871	-22.2	17,829	15.1	15,487
TOTAL BMW Trucks	5,047	77.4	2,845	-24.1	3,747	20.2	3,118	20,925	50.9	13,871	-22.2	17,829	15.1	15,487
TOTAL BMW Brand	24,432	8.8	22,455	2.9	21,828	7.9	20,231	100,821	3.2	97,664	-0.2	97,868	12.5	87,007
MINI	3,355	1.4	3,310	84.3	1,796		0	14,916	2.1	14,614	252.8	4,142		0
TOTAL BMW Group	27,787	7.8	25,765	9.1	23,624	16.8	20,231	115,737	3.1	112,278	10.1	102,010	17.2	87,007

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

April, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	APR 04	%	APR 03	%	APR 02	%	APR 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,262	4.1	9,854	-10.5	11,004	-0.7	11,082	34,366	-7.8	37,284	-1.0	37,665	13.0	33,320
5 Series	4,406	-3.9	4,585	9.0	4,208	31.4	3,203	14,734	4.7	14,077	-4.9	14,800	24.1	11,929
6 Series	756		0		0		0	1,798		0		0		0
7 Series	1,603	-8.6	1,753	-17.5	2,125	39.1	1,528	5,528	-13.4	6,385	-4.4	6,679	55.1	4,307
Z3 Series	0	-100.0	6	-99.4	956	-26.2	1,296	0	-100.0	121	-95.3	2,598	-43.2	4,571
Z4 Series	1,541	-24.9	2,051		0		0	4,019	-34.9	6,176		0		0
Z8 Series	19	-57.8	45	-19.6	56	-35.6	87	66	-52.9	140	-35.2	216	-22.9	280
TOTAL BMW Cars	18,587	1.6	18,294	-0.3	18,349	6.7	17,196	60,511	-5.7	64,183	3.6	61,958	13.9	54,407
X3 Series	2,302		0		0		0	6,706		0		0		0
X5 Series	2,530	-6.8	2,716	-33.5	4,086	45.1	2,816	9,172	-16.8	11,026	-21.7	14,082	13.8	12,369
TOTAL BMW Trucks	4,832	77.9	2,716	-33.5	4,086	45.1	2,816	15,878	44.0	11,026	-21.7	14,082	13.8	12,369
TOTAL BMW Brand	23,419	11.5	21,010	-6.4	22,435	12.1	20,012	76,389	1.6	75,209	-1.1	76,040	13.9	66,776
MINI	3,290	5.4	3,121	100.2	1,559		0	11,561	2.3	11,304	381.8	2,346		0
TOTAL BMW Group	26,709	10.7	24,131	0.6	23,994	19.9	20,012	87,950	1.7	86,513	10.4	78,386	17.4	66,776

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

March, 2004

SERIES	MONTHLY SALES FIGURES					YEAR TO DATE SALES FIGURES								
	MAR 04	%	MAR 03	%	MAR 02	%	MAR 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,044	-6.3	10,717	9.0	9,836	16.2	8,462	24,104	-12.1	27,430	2.9	26,661	19.9	22,238
5 Series	3,873	5.8	3,660	-1.9	3,731	18.6	3,146	10,328	8.8	9,492	-10.4	10,592	21.4	8,726
6 Series	1,042		0		0		0	1,042		0		0		0
7 Series	1,418	-3.3	1,467	-12.8	1,683	95.0	863	3,925	-15.3	4,632	1.7	4,554	63.9	2,779
Z3 Series	0	-100.0	39	-94.9	761	-30.6	1,097	0	-100.0	115	-93.0	1,642	-49.9	3,275
Z4 Series	1,330	-16.1	1,586		0		0	2,478	-39.9	4,125		0		0
Z8 Series	26	-45.8	48	-12.7	55	-32.1	81	47	-50.5	95	-40.6	160	-17.1	193
TOTAL BMW Cars	17,733	1.2	17,517	9.0	16,066	17.7	13,649	41,924	-8.6	45,889	5.2	43,609	17.2	37,211
X3 Series	2,551		0		0		0	4,404		0		0		0
X5 Series	2,404	-22.3	3,094	-15.5	3,660	0.2	3,651	6,642	-20.1	8,310	-16.9	9,996	4.6	9,553
TOTAL BMW Trucks	4,955	60.1	3,094	-15.5	3,660	0.2	3,651	11,046	32.9	8,310	-16.9	9,996	4.6	9,553
TOTAL BMW Brand	22,688	10.1	20,611	4.5	19,726	14.0	17,300	52,970	-2.3	54,199	1.1	53,605	14.6	46,764
MINI	2,857	1.3	2,821	258.4	787		0	8,271	1.1	8,183	939.8	787		0
TOTAL BMW Group	25,545	9.0	23,432	14.2	20,513	18.6	17,300	61,241	-1.8	62,382	14.7	54,392	16.3	46,764

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Prepared By:

Frederick D. Meloan
Customer Satisfaction Consultant
e-mail: CSIhelp@att.net

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BMW Group Sales - United States

February, 2004

SERIES	MONTHLY SALES FIGURES				YEAR TO DATE SALES FIGURES									
	FEB 04	%	FEB 03	%	FEB 02	%	FEB 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	7,669	-7.9	8,324	-10.8	9,330	26.2	7,393	14,060	-15.9	16,713	-0.7	16,825	22.1	13,776
5 Series	3,780	25.0	3,023	-13.8	3,507	21.7	2,881	6,455	10.7	5,832	-15.0	6,861	23.0	5,580
6 Series	0		0		0		0	0		0		0		0
7 Series	1,310	-7.8	1,421	4.6	1,358	23.6	1,099	2,507	-20.8	3,165	10.2	2,871	49.8	1,916
Z3 Series	0	-100.0	30	-94.3	522	-64.0	1,449	0	-100.0	76	-91.4	881	-59.6	2,178
Z4 Series	815	-34.6	1,247		0		0	1,148	-54.8	2,539		0		0
Z8 Series	10	-37.5	16	-66.7	48	-21.3	61	21	-55.3	47	-55.2	105	-6.3	112
TOTAL BMW Cars	13,584	-3.4	14,061	-4.8	14,765	14.6	12,883	24,191	-14.7	28,372	3.0	27,543	16.9	23,562
X3 Series	1,070		0		0		0	1,853		0		0		0
X5 Series	2,249	-10.8	2,522	-21.0	3,191	11.1	2,873	4,238	-18.8	5,216	-17.7	6,336	7.4	5,902
TOTAL BMW Trucks	3,319	31.6	2,522	-21.0	3,191	11.1	2,873	6,091	16.8	5,216	-17.7	6,336	7.4	5,902
TOTAL BMW Brand	16,903	1.9	16,583	-7.6	17,956	14.0	15,756	30,282	-9.8	33,588	-0.9	33,879	15.0	29,464
MINI	2,658	4.5	2,544		0		0	5,414	1.0	5,362		0		0
TOTAL BMW Group	19,561	2.3	19,127	6.5	17,956	14.0	15,756	35,696	-8.4	38,950	15.0	33,879	15.0	29,464

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

January, 2004

SERIES	MONTHLY SALES FIGURES					YEAR TO DATE SALES FIGURES								
	JAN 04	%	JAN 03	%	JAN 02	%	JAN 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	6,391	-23.8	8,389	11.9	7,495	17.4	6,383	6,391	-23.8	8,389	11.9	7,495	17.4	6,383
5 Series	2,675	-4.8	2,809	-16.2	3,354	24.3	2,699	2,675	-4.8	2,809	-16.2	3,354	24.3	2,699
6 Series	0		0		0		0	0		0		0		0
7 Series	1,197	-31.4	1,744	15.3	1,513	85.2	817	1,197	-31.4	1,744	15.3	1,513	85.2	817
Z3 Series	0	-100.0	46	-87.2	359	-50.8	729	0	-100.0	46	-87.2	359	-50.8	729
Z4 Series	333	-74.2	1,292		0		0	333	-74.2	1,292		0		0
Z8 Series	11	-64.5	31	-45.6	57	11.8	51	11	-64.5	31	-45.6	57	11.8	51
TOTAL BMW Cars	10,607	-25.9	14,311	12.0	12,778	19.7	10,679	10,607	-25.9	14,311	12.0	12,778	19.7	10,679
X3 Series	783		0		0		0	783		0		0		0
X5 Series	1,989	-26.2	2,694	-14.3	3,145	3.8	3,029	1,989	-26.2	2,694	-14.3	3,145	3.8	3,029
TOTAL BMW Trucks	2,772	2.9	2,694	-14.3	3,145	3.8	3,029	2,772	2.9	2,694	-14.3	3,145	3.8	3,029
TOTAL BMW Brand	13,379	-21.3	17,005	6.8	15,923	16.2	13,708	13,379	-21.3	17,005	6.8	15,923	16.2	13,708
MINI	2,756	-2.2	2,818		0		0	2,756	-2.2	2,818		0		0
TOTAL BMW Group	16,135	-18.6	19,823	24.5	15,923	16.2	13,708	16,135	-18.6	19,823	24.5	15,923	16.2	13,708

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSihelp@att.net

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BMW Group Sales - United States

December, 2003

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	DEC 03	%	DEC 02	%	DEC 01	%	DEC 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,126	-30.1	11,621	23.6	9,400	-6.0	9,995	111,944	-3.0	115,428	11.8	103,227	15.1	89,681
5 Series	4,225	14.2	3,699	-7.1	3,980	-0.8	4,014	46,964	15.0	40,842	2.1	40,005	0.8	39,703
6 Series	0		0		0		0	0		0		0		0
7 Series	1,563	-12.0	1,776	5450	32	-97.6	1,315	20,473	-7.0	22,006	64.4	13,389	-19.4	16,619
8 Series	0		0		0		0	0		0		0	-100.0	1
Z3 Series	6	-95.6	135	-77.5	600	-44.6	1,084	155	-97.7	6,786	-54.5	14,914	-9.0	16,382
Z4 Series	2,114	25.2	1,689		0		0	20,169	444.5	3,704		0		0
Z8 Series	20	-31.0	29	-71.6	102	78.9	57	439	-16.2	524	-46.0	970	206.0	317
TOTAL BMW Cars	16,054	-15.3	18,949	34.3	14,114	-14.3	16,465	200,144	5.7	189,290	9.7	172,505	6.0	162,703
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,856	20.6	4,025	-6.4	4,300	1.1	4,255	40,715	-4.7	42,742	5.2	40,622	52.0	26,720
TOTAL BMW Trucks	4,856	20.6	4,025	-6.4	4,300	1.1	4,255	40,715	-4.7	42,742	5.2	40,622	52.0	26,720
TOTAL BMW Brand	20,910	-9.0	22,974	24.8	18,414	-11.1	20,720	240,859	3.8	232,032	8.9	213,127	12.5	189,423
MINI	4,005	22.2	3,278		0		0	36,010	46.4	24,590		0		0
TOTAL BMW Group	24,915	-5.1	26,252	42.6	18,414	-11.1	20,720	276,869	7.9	256,622	20.4	213,127	12.5	189,423

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSlhelp@att.net

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BMW Group Sales - United States

November, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	NOV 03	%	NOV 02	%	NOV 01	%	NOV 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	10,206	-2.2	10,432	33.3	7,827	-5.0	8,236	103,818	0.0	103,807	10.6	93,827	17.7	79,686
5 Series	3,888	34.6	2,888	-19.9	3,605	-2.5	3,699	42,739	15.1	37,143	3.1	36,025	0.9	35,689
6 Series	0		0		0		0	0		0		0		0
7 Series	2,349	24.8	1,882	154.3	740	-39.5	1,224	18,910	-6.5	20,230	51.5	13,357	-12.7	15,304
8 Series	0		0		0		0	0		0		0	-100.0	1
Z3 Series	1	-99.5	189	-89.8	1,848	96.0	943	149	-97.8	6,651	-53.5	14,314	-6.4	15,298
Z4 Series	1,519	18.6	1,281		0		0	18,055	796.0	2,015		0		0
Z8 Series	28	-30.0	40	-57.4	94	129.3	41	419	-15.4	495	-43.0	868	233.8	260
TOTAL BMW Cars	17,991	7.7	16,712	18.4	14,114	-0.2	14,143	184,090	8.1	170,341	7.5	158,391	8.3	146,238
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,901	-6.2	4,161	4.2	3,993	17.2	3,408	35,859	-7.4	38,717	6.6	36,322	61.7	22,465
TOTAL BMW Trucks	3,901	-6.2	4,161	4.2	3,993	17.2	3,408	35,859	-7.4	38,717	6.6	36,322	61.7	22,465
TOTAL BMW Brand	21,892	4.9	20,873	15.3	18,107	3.2	17,551	219,949	5.2	209,058	7.4	194,713	15.4	168,703
MINI	3,194	18.0	2,706		0		0	32,005	50.2	21,312		0		0
TOTAL BMW Group	25,086	6.4	23,579	30.2	18,107	3.2	17,551	251,954	9.4	230,370	18.3	194,713	15.4	168,703

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Prepared By:

Frederick D. Meloan
Customer Satisfaction Consultant
e-mail: CSIhelp@att.net

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BMW Group Sales - United States

October, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	OCT 03	%	OCT 02	%	OCT 01	%	OCT 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,563	11.9	7,652	9.0	7,020	-2.1	7,169	93,612	0.3	93,375	8.6	86,000	20.4	71,450
5 Series	2,984	11.4	2,679	-16.6	3,212	28.1	2,507	38,851	13.4	34,255	5.7	32,420	1.3	31,990
6 Series	0		0		0		0	0		0		0		0
7 Series	2,151	4.8	2,052	85.2	1,108	-14.6	1,298	16,561	-9.7	18,348	45.4	12,617	-10.4	14,080
8 Series	0		0		0		0	0		0		0	-100.0	1
Z3 Series	2	-99.1	213	-77.3	940	-30.4	1,350	148	-97.7	6,462	-48.2	12,466	-13.2	14,355
Z4 Series	1,960	167.0	734		0		0	16,536	2153	734		0		0
Z8 Series	23	-39.5	38	-39.7	63	46.5	43	391	-14.1	455	-41.2	774	253.4	219
TOTAL BMW Cars	15,683	17.3	13,368	8.3	12,343	-0.2	12,367	166,099	8.1	153,629	6.5	144,277	9.2	132,095
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,911	14.3	3,421	-9.5	3,779	7.1	3,528	31,958	-7.5	34,556	6.9	32,329	69.6	19,057
TOTAL BMW Trucks	3,911	14.3	3,421	-9.5	3,779	7.1	3,528	31,958	-7.5	34,556	6.9	32,329	69.6	19,057
TOTAL BMW Brand	19,594	16.7	16,789	4.1	16,122	1.4	15,895	198,057	5.2	188,185	6.6	176,606	16.8	151,152
MINI	3,091	8.6	2,845		0		0	28,811	54.8	18,606		0		0
TOTAL BMW Group	22,685	15.5	19,634	21.8	16,122	1.4	15,895	226,868	9.7	206,791	17.1	176,606	16.8	151,152

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Prepared By:

Frederick D. Meloan
Customer Satisfaction Consultant
e-mail: CSIhelp@att.net

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BMW Group Sales - United States

September, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	SEP 03	%	SEP 02	%	SEP 01	%	SEP 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	7,161	-17.8	8,712	20.3	7,242	-3.9	7,532	85,049	-0.8	85,723	8.5	78,980	22.9	64,281
5 Series	3,092	39.5	2,216	-22.8	2,870	62.6	1,765	35,867	13.6	31,576	8.1	29,208	-0.9	29,483
6 Series	0		0		0		0	0		0		0		0
7 Series	1,457	-19.8	1,817	71.1	1,062	1.3	1,048	14,410	-11.6	16,296	41.6	11,509	-10.0	12,782
8 Series	0		0		0		0	0		0		0	-100.0	1
Z3 Series	0	-100.0	173	-77.5	769	-20.1	963	146	-97.7	6,249	-45.8	11,526	-11.4	13,005
Z4 Series	1,510		0		0		0	14,576		0		0		0
Z8 Series	37	37.0	27	-22.9	35	-48.5	68	368	-11.8	417	-41.4	711	304.0	176
TOTAL BMW Cars	13,257	2.4	12,945	8.1	11,978	5.3	11,376	150,416	7.2	140,261	6.3	131,934	10.2	119,728
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,276	31.0	2,500	-20.6	3,149	1.0	3,118	28,047	-9.9	31,135	9.1	28,550	83.8	15,529
TOTAL BMW Trucks	3,276	31.0	2,500	-20.6	3,149	1.0	3,118	28,047	-9.9	31,135	9.1	28,550	83.8	15,529
TOTAL BMW Brand	16,533	7.0	15,445	2.1	15,127	4.4	14,494	178,463	4.1	171,396	6.8	160,484	18.7	135,257
MINI	2,295	-22.6	2,967		0		0	25,720	63.2	15,761		0		0
TOTAL BMW Group	18,828	2.3	18,412	21.7	15,127	4.4	14,494	204,183	9.1	187,157	16.6	160,484	18.7	135,257

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Prepared By:

Frederick D. Meloan
 Customer Satisfaction Consultant
 e-mail: CSlhelp@att.net

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BMW Group Sales - United States

August, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	AUG 03	%	AUG 02	%	AUG 01	%	AUG 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,964	-5.1	9,444	-0.3	9,474	7.4	8,823	77,888	1.1	77,011	7.4	71,738	26.4	56,749
5 Series	4,252	22.5	3,471	2.7	3,379	26.5	2,671	32,775	11.6	29,360	11.5	26,338	-5.0	27,718
6 Series	0		0		0		0	0		0		0		0
7 Series	1,423	-13.3	1,642	21.1	1,356	-17.4	1,642	12,953	-10.5	14,479	38.6	10,447	-11.0	11,734
8 Series	0		0		0		0	0		0		0	-100.0	1
Z3 Series	6	-99.3	906	-25.6	1,218	1.6	1,199	146	-97.6	6,076	-43.5	10,757	-10.7	12,042
Z4 Series	1,566		0		0		0	13,066		0		0		0
Z8 Series	36	0.0	36	-60.4	91	-15.7	108	331	-15.1	390	-42.3	676	525.9	108
TOTAL BMW Cars	16,247	4.8	15,499	-0.1	15,518	7.4	14,443	137,159	7.7	127,316	6.1	119,956	10.7	108,352
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,010	10.6	3,627	2.6	3,536	49.3	2,369	24,771	-13.5	28,635	12.7	25,401	104.7	12,411
TOTAL BMW Trucks	4,010	10.6	3,627	2.6	3,536	49.3	2,369	24,771	-13.5	28,635	12.7	25,401	104.7	12,411
TOTAL BMW Brand	20,257	5.9	19,126	0.4	19,054	13.3	16,812	161,930	3.8	155,951	7.3	145,357	20.4	120,763
MINI	2,811	-11.9	3,189		0		0	23,425	83.1	12,794		0		0
TOTAL BMW Group	23,068	3.4	22,315	17.1	19,054	13.3	16,812	185,355	9.8	168,745	16.1	145,357	20.4	120,763

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 Customer Satisfaction Consultant
 e-mail: CSlhelp@att.net

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