

## BMW Group Sales - United States

December, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	DEC 04	%	DEC 03	%	DEC 02	%	DEC 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,569	30.1	8,126	30.1	11,621	23.6	9,400	106,549	4.8	111,944	3.0	115,428	11.8	103,227
5 Series	5,116	21.1	4,225	14.2	3,699	7.1	3,980	45,584	2.9	46,964	15.0	40,842	2.1	40,005
6 Series	962		0		0		0	8,198		0		0	0	
7 Series	1,576	0.8	1,563	12.0	1,776	5450	32	16,155	21.1	20,473	7.0	22,006	64.4	13,389
Z3 Series	0	100.0	6	95.6	135	77.5	600	0	100.0	155	97.7	6,786	54.5	14,914
Z4 Series	537	74.6	2,114	25.2	1,689		0	13,654	32.3	20,169	444.5	3,704		0
Z8 Series	2	90.0	20	31.0	29	71.6	102	110	74.9	439	16.2	524	46.0	970
<b>TOTAL BMW Cars</b>	<b>18,762</b>	<b>16.9</b>	<b>16,054</b>	<b>15.3</b>	<b>18,949</b>	<b>34.3</b>	<b>14,114</b>	<b>190,250</b>	<b>4.9</b>	<b>200,144</b>	<b>5.7</b>	<b>189,290</b>	<b>9.7</b>	<b>172,505</b>
X3 Series	2,123		0		0		0	34,604		0		0	0	
X5 Series	4,597	5.3	4,856	20.6	4,025	6.4	4,300	35,225	13.5	40,715	4.7	42,742	5.2	40,622
<b>TOTAL BMW Trucks</b>	<b>6,720</b>	<b>38.4</b>	<b>4,856</b>	<b>20.6</b>	<b>4,025</b>	<b>6.4</b>	<b>4,300</b>	<b>69,829</b>	<b>71.5</b>	<b>40,715</b>	<b>4.7</b>	<b>42,742</b>	<b>5.2</b>	<b>40,622</b>
<b>TOTAL BMW Brand</b>	<b>25,482</b>	<b>21.9</b>	<b>20,910</b>	<b>9.0</b>	<b>22,974</b>	<b>24.8</b>	<b>18,414</b>	<b>260,079</b>	<b>8.0</b>	<b>240,859</b>	<b>3.8</b>	<b>232,032</b>	<b>8.9</b>	<b>213,127</b>
<b>MINI</b>	3,810	4.9	4,005	22.2	3,278		0	36,032	0.1	36,010	46.4	24,590		0
<b>TOTAL BMW Group</b>	<b>29,292</b>	<b>17.6</b>	<b>24,915</b>	<b>5.1</b>	<b>26,252</b>	<b>42.6</b>	<b>18,414</b>	<b>296,111</b>	<b>6.9</b>	<b>276,869</b>	<b>7.9</b>	<b>256,622</b>	<b>20.4</b>	<b>213,127</b>

## Mercedes-Benz Sales - United States

December, 2004

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	DEC 04	%	DEC 03	%	DEC 02	%	DEC 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
C Class	8,870	66.6	5,325	4.8	5,596	3.6	5,401	69,251	5.0	65,982	3.1	64,025	25.0	51,210
E Class	7,576	21.1	6,254	2.3	6,116	40.8	4,343	58,954	5.9	55,683	30.7	42,598	4.2	44,445
S Class	2,378	3.5	2,297	3.2	2,372	7.3	2,210	20,460	10.8	22,940	8.6	21,118	18.8	25,998
CL Class	255	0.8	257	37.5	411	7.3	383	2,683	20.6	3,377	14.2	3,938	5.1	3,748
SL Class	1,081	29.6	1,536	33.6	1,150	502.1	191	12,885	3.3	13,318	2.9	13,717	225.3	4,217
CLK Class	2,115	20.7	1,752	39.9	1,252	45.4	2,292	22,556	17.3	19,230	11.5	17,251	11.2	19,423
SLK Class	1,701	358.5	371	6.5	397	35.3	614	7,360	22.2	6,023	22.6	7,784	30.9	11,268
<b>TOTAL MB Cars</b>	<b>23,976</b>	<b>34.8</b>	<b>17,792</b>	<b>2.9</b>	<b>17,294</b>	<b>12.1</b>	<b>15,434</b>	<b>194,149</b>	<b>4.1</b>	<b>186,553</b>	<b>9.5</b>	<b>170,431</b>	<b>6.3</b>	<b>160,309</b>
M Class	2,458	31.7	3,599	4.3	3,759	10.2	4,185	25,681	14.4	30,018	24.3	39,680	13.1	45,655
G Class	173	24.8	230	2.1	235	48.6	457	1,491	24.7	1,980	36.4	3,114	362	674
<b>TOTAL MB Trucks</b>	<b>2,631</b>	<b>31.3</b>	<b>3,829</b>	<b>4.1</b>	<b>3,994</b>	<b>14.0</b>	<b>4,642</b>	<b>27,172</b>	<b>15.1</b>	<b>31,998</b>	<b>25.2</b>	<b>42,794</b>	<b>7.6</b>	<b>46,329</b>
SLR								45						
Maybach								244	47.0	166				
<b>TOTAL MB Sales</b>	<b>26,607</b>	<b>23.1</b>	<b>21,621</b>	<b>1.6</b>	<b>21,288</b>	<b>6.0</b>	<b>20,076</b>	<b>221,610</b>	<b>1.3</b>	<b>218,717</b>	<b>2.6</b>	<b>213,225</b>	<b>3.2</b>	<b>206,638</b>

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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## BMW Group Sales - United States

November, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	NOV 04	%	NOV 03	%	NOV 02	%	NOV 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	6,838	33.0	10,206	2.2	10,432	33.3	7,827	95,980	7.5	103,818	0.0	103,807	10.6	93,827
5 Series	3,622	6.8	3,888	34.6	2,888	19.9	3,605	40,468	5.3	42,739	15.1	37,143	3.1	36,025
6 Series	880		0		0		0	7,236		0		0		0
7 Series	1,137	51.6	2,349	24.8	1,882	154.3	740	14,579	22.9	18,910	6.5	20,230	51.5	13,357
Z3 Series	0	100.0	1	99.5	189	89.8	1,848	0	100.0	149	97.8	6,651	53.5	14,314
Z4 Series	317	79.1	1,519	18.6	1,281		0	13,117	27.3	18,055	796	2,015		0
Z8 Series	2	92.9	28	30.0	40	57.4	94	108	74.2	419	15.4	495	43.0	868
<b>TOTAL BMW Cars</b>	<b>12,796</b>	<b>28.9</b>	<b>17,991</b>	<b>7.7</b>	<b>16,712</b>	<b>18.4</b>	<b>14,114</b>	<b>171,488</b>	<b>6.8</b>	<b>184,090</b>	<b>8.1</b>	<b>170,341</b>	<b>7.5</b>	<b>158,391</b>
X3 Series	4,511		0		0		0	32,481		0		0		0
X5 Series	3,425	12.2	3,901	6.2	4,161	4.2	3,993	30,628	14.6	35,859	7.4	38,717	6.6	36,322
<b>TOTAL BMW Trucks</b>	<b>7,936</b>	<b>103.4</b>	<b>3,901</b>	<b>6.2</b>	<b>4,161</b>	<b>4.2</b>	<b>3,993</b>	<b>63,109</b>	<b>76.0</b>	<b>35,859</b>	<b>7.4</b>	<b>38,717</b>	<b>6.6</b>	<b>36,322</b>
<b>TOTAL BMW Brand</b>	<b>20,732</b>	<b>5.3</b>	<b>21,892</b>	<b>4.9</b>	<b>20,873</b>	<b>15.3</b>	<b>18,107</b>	<b>234,597</b>	<b>6.7</b>	<b>219,949</b>	<b>5.2</b>	<b>209,058</b>	<b>7.4</b>	<b>194,713</b>
<b>MINI</b>	3,363	5.3	3,194	18.0	2,706		0	32,222	0.7	32,005	50.2	21,312		0
<b>TOTAL BMW Group</b>	<b>24,095</b>	<b>4.0</b>	<b>25,086</b>	<b>6.4</b>	<b>23,579</b>	<b>30.2</b>	<b>18,107</b>	<b>266,819</b>	<b>5.9</b>	<b>251,954</b>	<b>9.4</b>	<b>230,370</b>	<b>18.3</b>	<b>194,713</b>

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November, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	NOV 04	%	NOV 03	%	NOV 02	%	NOV 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
C Class	6,297	29.5	4,861	3.1	4,715	8.3	5,144	60,381	0.5	60,657	3.8	58,429	27.5	45,809
E Class	4,925	5.3	5,202	5.6	5,511	78.4	3,089	51,378	3.9	49,429	35.5	36,482	9.0	40,102
S Class	1,733	16.9	2,086	11.2	2,349	7.7	2,181	18,082	12.4	20,643	10.1	18,746	21.2	23,788
CL Class	238	9.2	262	27.2	360	8.6	394	2,428	22.2	3,120	11.5	3,527	4.8	3,365
SL Class	794	42.8	1,388	4.7	1,326	632.6	181	11,804	0.2	11,782	6.2	12,567	212.1	4,026
CLK Class	1,618	7.7	1,502	20.6	1,245	43.0	2,183	20,441	17.0	17,478	9.2	15,999	6.6	17,131
SLK Class	1,293	278.1	342	21.7	437	33.4	656	5,659	0.1	5,652	23.5	7,387	30.7	10,654
<b>TOTAL MB Cars</b>	<b>16,898</b>	<b>8.0</b>	<b>15,643</b>	<b>1.9</b>	<b>15,943</b>	<b>15.3</b>	<b>13,828</b>	<b>170,173</b>	<b>0.8</b>	<b>168,761</b>	<b>10.2</b>	<b>153,137</b>	<b>5.7</b>	<b>144,875</b>
M Class	1,804	23.8	2,366	24.8	3,147	20.7	3,969	23,223	12.1	26,419	26.5	35,921	13.4	41,470
G Class	130	35.3	201	29.2	284	30.9	217	1,318	24.7	1,750	39.2	2,879	1227	217
<b>TOTAL MB Trucks</b>	<b>1,934</b>	<b>24.7</b>	<b>2,567</b>	<b>25.2</b>	<b>3,431</b>	<b>18.0</b>	<b>4,186</b>	<b>24,541</b>	<b>12.9</b>	<b>28,169</b>	<b>27.4</b>	<b>38,800</b>	<b>6.9</b>	<b>41,687</b>
<b>TOTAL MB Sales</b>	<b>18,832</b>	<b>3.4</b>	<b>18,210</b>	<b>6.0</b>	<b>19,374</b>	<b>7.5</b>	<b>18,014</b>	<b>194,714</b>	<b>1.1</b>	<b>196,930</b>	<b>2.6</b>	<b>191,937</b>	<b>2.9</b>	<b>186,562</b>

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## BMW Group Sales - United States

October, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	OCT 04	%	OCT 03	%	OCT 02	%	OCT 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,714	1.8	8,563	11.9	7,652	9.0	7,020	89,142	4.8	93,612	0.3	93,375	8.6	86,000
5 Series	4,229	41.7	2,984	11.4	2,679	16.6	3,212	36,846	5.2	38,851	13.4	34,255	5.7	32,420
6 Series	983		0		0		0	6,356		0		0		0
7 Series	1,342	37.6	2,151	4.8	2,052	85.2	1,108	13,442	18.8	16,561	9.7	18,348	45.4	12,617
Z3 Series	0	100.0	2	99.1	213	77.3	940	0	100.0	148	97.7	6,462	48.2	12,466
Z4 Series	1,484	24.3	1,960	167.0	734		0	12,800	22.6	16,536	2153	734		0
Z8 Series	1	95.7	23	39.5	38	39.7	63	106	72.9	391	14.1	455	41.2	774
<b>TOTAL BMW Cars</b>	<b>16,753</b>	<b>6.8</b>	<b>15,683</b>	<b>17.3</b>	<b>13,368</b>	<b>8.3</b>	<b>12,343</b>	<b>158,692</b>	<b>4.5</b>	<b>166,099</b>	<b>8.1</b>	<b>153,629</b>	<b>6.5</b>	<b>144,277</b>
X3 Series	2,940		0		0		0	27,970		0		0		0
X5 Series	2,925	25.2	3,911	14.3	3,421	9.5	3,779	27,203	14.9	31,958	7.5	34,556	6.9	32,329
<b>TOTAL BMW Trucks</b>	<b>5,865</b>	<b>50.0</b>	<b>3,911</b>	<b>14.3</b>	<b>3,421</b>	<b>9.5</b>	<b>3,779</b>	<b>55,173</b>	<b>72.6</b>	<b>31,958</b>	<b>7.5</b>	<b>34,556</b>	<b>6.9</b>	<b>32,329</b>
<b>TOTAL BMW Brand</b>	<b>22,618</b>	<b>15.4</b>	<b>19,594</b>	<b>16.7</b>	<b>16,789</b>	<b>4.1</b>	<b>16,122</b>	<b>213,865</b>	<b>8.0</b>	<b>198,057</b>	<b>5.2</b>	<b>188,185</b>	<b>6.6</b>	<b>176,606</b>
<b>MINI</b>	3,189	3.2	3,091	8.6	2,845		0	28,859	0.2	28,811	54.8	18,606		0
<b>TOTAL BMW Group</b>	<b>25,807</b>	<b>13.8</b>	<b>22,685</b>	<b>15.5</b>	<b>19,634</b>	<b>21.8</b>	<b>16,122</b>	<b>242,724</b>	<b>7.0</b>	<b>226,868</b>	<b>9.7</b>	<b>206,791</b>	<b>17.1</b>	<b>176,606</b>

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	OCT 04	%	OCT 03	%	OCT 02	%	OCT 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
C Class	4,748	9.6	5,250	11.3	4,716	12.5	5,391	54,084	3.1	55,796	3.9	53,714	32.1	40,665
E Class	5,011	3.4	5,190	1.4	5,265	72.1	3,060	46,453	5.0	44,227	42.8	30,971	16.3	37,013
S Class	1,733	32.7	2,576	38.3	1,863	23.2	2,425	16,349	11.9	18,557	13.2	16,397	24.1	21,607
CL Class	232	11.1	261	16.3	312	4.7	298	2,190	23.4	2,858	9.8	3,167	6.6	2,971
SL Class	1,175	21.8	1,503	25.7	1,196	595.3	172	11,010	5.9	10,394	7.5	11,241	192.4	3,845
CLK Class	1,950	11.6	1,747	18.4	1,475	24.6	1,956	18,823	17.8	15,976	8.3	14,754	1.3	14,948
SLK Class	1,005	124.8	447	10.8	501	37.1	796	4,366	17.8	5,310	23.6	6,950	30.5	9,998
<b>TOTAL MB Cars</b>	<b>15,854</b>	<b>6.6</b>	<b>16,974</b>	<b>10.7</b>	<b>15,328</b>	<b>8.7</b>	<b>14,098</b>	<b>153,275</b>	<b>0.1</b>	<b>153,118</b>	<b>11.6</b>	<b>137,194</b>	<b>4.7</b>	<b>131,047</b>
M Class	2,319	9.9	2,111	36.6	3,331	23.3	4,345	21,419	11.0	24,053	26.6	32,774	12.6	37,501
G Class	150	20.2	188	11.3	212		0	1,188	23.3	1,549	40.3	2,595		0
<b>TOTAL MB Trucks</b>	<b>2,469</b>	<b>7.4</b>	<b>2,299</b>	<b>35.1</b>	<b>3,543</b>	<b>18.5</b>	<b>4,345</b>	<b>22,607</b>	<b>11.7</b>	<b>25,602</b>	<b>27.6</b>	<b>35,369</b>	<b>5.7</b>	<b>37,501</b>
<b>TOTAL MB Sales</b>	<b>18,323</b>	<b>4.9</b>	<b>19,273</b>	<b>2.1</b>	<b>18,871</b>	<b>2.3</b>	<b>18,443</b>	<b>175,882</b>	<b>1.6</b>	<b>178,720</b>	<b>3.6</b>	<b>172,563</b>	<b>2.4</b>	<b>168,548</b>

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3 Series	8,235	15.0	7,161	17.8	8,712	20.3	7,242	80,428	5.4	85,049	0.8	85,723	8.5	78,980
5 Series	3,574	15.6	3,092	39.5	2,216	22.8	2,870	32,617	9.1	35,867	13.6	31,576	8.1	29,208
6 Series	690		0		0		0	5,373		0		0		0
7 Series	1,183	18.8	1,457	19.8	1,817	71.1	1,062	12,100	16.0	14,410	11.6	16,296	41.6	11,509
Z3 Series	0		0	100.0	173	77.5	769	0	100.0	146	97.7	6,249	45.8	11,526
Z4 Series	1,367	9.5	1,510		0		0	11,316	22.4	14,576		0		0
Z8 Series	5	86.5	37	37.0	27	22.9	35	105	71.5	368	11.8	417	41.4	711
<b>TOTAL BMW Cars</b>	<b>15,054</b>	<b>13.6</b>	<b>13,257</b>	<b>2.4</b>	<b>12,945</b>	<b>8.1</b>	<b>11,978</b>	<b>141,939</b>	<b>5.6</b>	<b>150,416</b>	<b>7.2</b>	<b>140,261</b>	<b>6.3</b>	<b>131,934</b>
X3 Series	4,104		0		0		0	25,030		0		0		0
X5 Series	2,609	20.4	3,276	31.0	2,500	20.6	3,149	24,278	13.4	28,047	9.9	31,135	9.1	28,550
<b>TOTAL BMW Trucks</b>	<b>6,713</b>	<b>104.9</b>	<b>3,276</b>	<b>31.0</b>	<b>2,500</b>	<b>20.6</b>	<b>3,149</b>	<b>49,308</b>	<b>75.8</b>	<b>28,047</b>	<b>9.9</b>	<b>31,135</b>	<b>9.1</b>	<b>28,550</b>
<b>TOTAL BMW Brand</b>	<b>21,767</b>	<b>31.7</b>	<b>16,533</b>	<b>7.0</b>	<b>15,445</b>	<b>2.1</b>	<b>15,127</b>	<b>191,247</b>	<b>7.2</b>	<b>178,463</b>	<b>4.1</b>	<b>171,396</b>	<b>6.8</b>	<b>160,484</b>
<b>MINI</b>	2,917	27.1	2,295	22.6	2,967		0	25,670	0.2	25,720	63.2	15,761		0
<b>TOTAL BMW Group</b>	<b>24,684</b>	<b>31.1</b>	<b>18,828</b>	<b>2.3</b>	<b>18,412</b>	<b>21.7</b>	<b>15,127</b>	<b>216,917</b>	<b>6.2</b>	<b>204,183</b>	<b>9.1</b>	<b>187,157</b>	<b>16.6</b>	<b>160,484</b>

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# BMW Group Sales - United States

## August, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	AUG 04	%	AUG 03	%	AUG 02	%	AUG 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,416	6.1	8,964	5.1	9,444	0.3	9,474	72,193	7.3	77,888	1.1	77,011	7.4	71,738
5 Series	3,300	22.4	4,252	22.5	3,471	2.7	3,379	29,043	11.4	32,775	11.6	29,360	11.5	26,338
6 Series	1,037		0		0		0	4,683		0		0		0
7 Series	1,265	11.1	1,423	13.3	1,642	21.1	1,356	10,917	15.7	12,953	10.5	14,479	38.6	10,447
Z3 Series	0	100.0	6	99.3	906	25.6	1,218	0	100.0	146	97.6	6,076	43.5	10,757
Z4 Series	1,279	18.3	1,566		0		0	9,949	23.9	13,066		0		0
Z8 Series	8	77.8	36	0.0	36	60.4	91	100	69.8	331	15.1	390	42.3	676
<b>TOTAL BMW Cars</b>	<b>15,305</b>	<b>5.8</b>	<b>16,247</b>	<b>4.8</b>	<b>15,499</b>	<b>0.1</b>	<b>15,518</b>	<b>126,885</b>	<b>7.5</b>	<b>137,159</b>	<b>7.7</b>	<b>127,316</b>	<b>6.1</b>	<b>119,956</b>
X3 Series	3,490		0		0		0	20,926		0		0		0
X5 Series	3,372	15.9	4,010	10.6	3,627	2.6	3,536	21,669	12.5	24,771	13.5	28,635	12.7	25,401
<b>TOTAL BMW Trucks</b>	<b>6,862</b>	<b>71.1</b>	<b>4,010</b>	<b>10.6</b>	<b>3,627</b>	<b>2.6</b>	<b>3,536</b>	<b>42,595</b>	<b>72.0</b>	<b>24,771</b>	<b>13.5</b>	<b>28,635</b>	<b>12.7</b>	<b>25,401</b>
<b>TOTAL BMW Brand</b>	<b>22,167</b>	<b>9.4</b>	<b>20,257</b>	<b>5.9</b>	<b>19,126</b>	<b>0.4</b>	<b>19,054</b>	<b>169,480</b>	<b>4.7</b>	<b>161,930</b>	<b>3.8</b>	<b>155,951</b>	<b>7.3</b>	<b>145,357</b>
<b>MINI</b>	2,334	17.0	2,811	11.9	3,189		0	22,753	2.9	23,425	83.1	12,794		0
<b>TOTAL BMW Group</b>	<b>24,501</b>	<b>6.2</b>	<b>23,068</b>	<b>3.4</b>	<b>22,315</b>	<b>17.1</b>	<b>19,054</b>	<b>192,233</b>	<b>3.7</b>	<b>185,355</b>	<b>9.8</b>	<b>168,745</b>	<b>16.1</b>	<b>145,357</b>

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# BMW Group Sales - United States

## July, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	JUL 04	%	JUL 03	%	JUL 02	%	JUL 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,823	11.3	9,952	7.2	9,280	0.6	9,227	63,777	7.5	68,924	2.0	67,567	8.5	62,264
5 Series	2,668	49.8	5,313	49.7	3,550	14.2	4,139	25,743	9.7	28,523	10.2	25,889	12.8	22,959
6 Series	283		0		0		0	3,646		0		0		0
7 Series	876	45.1	1,595	23.8	2,094	72.6	1,213	9,652	16.3	11,530	10.2	12,837	41.2	9,091
Z3 Series	0	100.0	7	99.1	816	31.7	1,194	0	100.0	140	97.3	5,170	45.8	9,539
Z4 Series	1,311	20.1	1,641		0		0	8,670	24.6	11,500		0		0
Z8 Series	13	74.5	51	30.8	39	57.1	91	92	68.8	295	16.7	354	39.5	585
<b>TOTAL BMW Cars</b>	<b>13,974</b>	<b>24.7</b>	<b>18,559</b>	<b>17.6</b>	<b>15,779</b>	<b>0.5</b>	<b>15,864</b>	<b>111,580</b>	<b>7.7</b>	<b>120,912</b>	<b>8.1</b>	<b>111,817</b>	<b>7.1</b>	<b>104,438</b>
X3 Series	4,514		0		0		0	17,436		0		0		0
X5 Series	2,991	15.7	3,546	7.1	3,310	4.0	3,182	18,297	11.9	20,761	17.0	25,008	14.4	21,865
<b>TOTAL BMW Trucks</b>	<b>7,505</b>	<b>111.6</b>	<b>3,546</b>	<b>7.1</b>	<b>3,310</b>	<b>4.0</b>	<b>3,182</b>	<b>35,733</b>	<b>72.1</b>	<b>20,761</b>	<b>17.0</b>	<b>25,008</b>	<b>14.4</b>	<b>21,865</b>
<b>TOTAL BMW Brand</b>	<b>21,479</b>	<b>2.8</b>	<b>22,105</b>	<b>15.8</b>	<b>19,089</b>	<b>0.2</b>	<b>19,046</b>	<b>147,313</b>	<b>4.0</b>	<b>141,673</b>	<b>3.5</b>	<b>136,825</b>	<b>8.3</b>	<b>126,303</b>
<b>MINI</b>	2,607	15.5	3,084	7.6	2,866		0	20,419	0.9	20,614	114.6	9,605		0
<b>TOTAL BMW Group</b>	<b>24,086</b>	<b>4.4</b>	<b>25,189</b>	<b>14.7</b>	<b>21,955</b>	<b>15.3</b>	<b>19,046</b>	<b>167,732</b>	<b>3.4</b>	<b>162,287</b>	<b>10.8</b>	<b>146,430</b>	<b>15.9</b>	<b>126,303</b>

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# BMW Group Sales - United States

## June, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	JUN 04	%	JUN 03	%	JUN 02	%	JUN 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	9,587	9.1	10,545	9.5	9,633	7.4	8,971	54,954	6.8	58,972	1.2	58,287	9.9	53,037
5 Series	4,005	13.7	4,642	25.8	3,690	2.9	3,587	23,075	0.6	23,210	3.9	22,339	18.7	18,820
6 Series	811		0		0		0	3,363		0		0		0
7 Series	1,628	3.2	1,577	15.0	1,855	10.7	2,077	8,776	11.7	9,935	7.5	10,743	36.4	7,878
Z3 Series	0	100.0	4	99.5	789	65.8	2,310	0	100.0	133	96.9	4,354	47.8	8,345
Z4 Series	1,671	4.6	1,751		0		0	7,359	25.4	9,859		0		0
Z8 Series	8	80.5	41	28.1	32	70.6	109	79	67.6	244	22.5	315	36.2	494
<b>TOTAL BMW Cars</b>	<b>17,710</b>	<b>4.6</b>	<b>18,560</b>	<b>16.0</b>	<b>15,999</b>	<b>6.2</b>	<b>17,054</b>	<b>97,606</b>	<b>4.6</b>	<b>102,353</b>	<b>6.6</b>	<b>96,038</b>	<b>8.4</b>	<b>88,574</b>
X3 Series	3,729		0		0		0	12,922		0		0		0
X5 Series	3,574	6.9	3,344	13.6	3,869	21.1	3,196	15,306	11.1	17,215	20.7	21,698	16.1	18,683
<b>TOTAL BMW Trucks</b>	<b>7,303</b>	<b>118.4</b>	<b>3,344</b>	<b>13.6</b>	<b>3,869</b>	<b>21.1</b>	<b>3,196</b>	<b>28,228</b>	<b>64.0</b>	<b>17,215</b>	<b>20.7</b>	<b>21,698</b>	<b>16.1</b>	<b>18,683</b>
<b>TOTAL BMW Brand</b>	<b>25,013</b>	<b>14.2</b>	<b>21,904</b>	<b>10.2</b>	<b>19,868</b>	<b>1.9</b>	<b>20,250</b>	<b>125,834</b>	<b>5.2</b>	<b>119,568</b>	<b>1.6</b>	<b>117,736</b>	<b>9.8</b>	<b>107,257</b>
<b>MINI</b>	2,896	0.7	2,916	12.3	2,597		0	17,812	1.6	17,530	160.1	6,739		0
<b>TOTAL BMW Group</b>	<b>27,909</b>	<b>12.4</b>	<b>24,820</b>	<b>10.5</b>	<b>22,465</b>	<b>10.9</b>	<b>20,250</b>	<b>143,646</b>	<b>4.8</b>	<b>137,098</b>	<b>10.1</b>	<b>124,475</b>	<b>16.1</b>	<b>107,257</b>

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# BMW Group Sales - United States

## May, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	MAY 04	%	MAY 03	%	MAY 02	%	MAY 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	11,001	1.3	11,143	1.4	10,989	2.3	10,746	45,367	6.3	48,427	0.5	48,654	10.4	44,066
5 Series	4,336	3.5	4,491	16.7	3,849	16.5	3,304	19,070	2.7	18,568	0.4	18,649	22.4	15,233
6 Series	754		0		0		0	2,552		0		0		0
7 Series	1,620	17.9	1,973	10.7	2,209	47.9	1,494	7,148	14.5	8,358	6.0	8,888	53.2	5,801
Z3 Series	0	100.0	8	99.2	967	33.9	1,464	0	100.0	129	96.4	3,565	40.9	6,035
Z4 Series	1,669	13.6	1,932		0		0	5,688	29.8	8,108		0		0
Z8 Series	5	92.1	63	6.0	67	36.2	105	71	65.0	203	28.3	283	26.5	385
<b>TOTAL BMW Cars</b>	<b>19,385</b>	<b>1.1</b>	<b>19,610</b>	<b>8.5</b>	<b>18,081</b>	<b>5.7</b>	<b>17,113</b>	<b>79,896</b>	<b>4.7</b>	<b>83,793</b>	<b>4.7</b>	<b>80,039</b>	<b>11.9</b>	<b>71,520</b>
X3 Series	2,487		0		0		0	9,193		0		0		0
X5 Series	2,560	10.0	2,845	24.1	3,747	20.2	3,118	11,732	15.4	13,871	22.2	17,829	15.1	15,487
<b>TOTAL BMW Trucks</b>	<b>5,047</b>	<b>77.4</b>	<b>2,845</b>	<b>24.1</b>	<b>3,747</b>	<b>20.2</b>	<b>3,118</b>	<b>20,925</b>	<b>50.9</b>	<b>13,871</b>	<b>22.2</b>	<b>17,829</b>	<b>15.1</b>	<b>15,487</b>
<b>TOTAL BMW Brand</b>	<b>24,432</b>	<b>8.8</b>	<b>22,455</b>	<b>2.9</b>	<b>21,828</b>	<b>7.9</b>	<b>20,231</b>	<b>100,821</b>	<b>3.2</b>	<b>97,664</b>	<b>0.2</b>	<b>97,868</b>	<b>12.5</b>	<b>87,007</b>
<b>MINI</b>	3,355	1.4	3,310	84.3	1,796		0	14,916	2.1	14,614	252.8	4,142		0
<b>TOTAL BMW Group</b>	<b>27,787</b>	<b>7.8</b>	<b>25,765</b>	<b>9.1</b>	<b>23,624</b>	<b>16.8</b>	<b>20,231</b>	<b>115,737</b>	<b>3.1</b>	<b>112,278</b>	<b>10.1</b>	<b>102,010</b>	<b>17.2</b>	<b>87,007</b>

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# BMW Group Sales - United States

## April, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	APR 04	%	APR 03	%	APR 02	%	APR 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,262	4.1	9,854	10.5	11,004	0.7	11,082	34,366	7.8	37,284	1.0	37,665	13.0	33,320
5 Series	4,406	3.9	4,585	9.0	4,208	31.4	3,203	14,734	4.7	14,077	4.9	14,800	24.1	11,929
6 Series	756		0		0		0	1,798		0		0		0
7 Series	1,603	8.6	1,753	17.5	2,125	39.1	1,528	5,528	13.4	6,385	4.4	6,679	55.1	4,307
Z3 Series	0	100.0	6	99.4	956	26.2	1,296	0	100.0	121	95.3	2,598	43.2	4,571
Z4 Series	1,541	24.9	2,051		0		0	4,019	34.9	6,176		0		0
Z8 Series	19	57.8	45	19.6	56	35.6	87	66	52.9	140	35.2	216	22.9	280
<b>TOTAL BMW Cars</b>	<b>18,587</b>	<b>1.6</b>	<b>18,294</b>	<b>0.3</b>	<b>18,349</b>	<b>6.7</b>	<b>17,196</b>	<b>60,511</b>	<b>5.7</b>	<b>64,183</b>	<b>3.6</b>	<b>61,958</b>	<b>13.9</b>	<b>54,407</b>
X3 Series	2,302		0		0		0	6,706		0		0		0
X5 Series	2,530	6.8	2,716	33.5	4,086	45.1	2,816	9,172	16.8	11,026	21.7	14,082	13.8	12,369
<b>TOTAL BMW Trucks</b>	<b>4,832</b>	<b>77.9</b>	<b>2,716</b>	<b>33.5</b>	<b>4,086</b>	<b>45.1</b>	<b>2,816</b>	<b>15,878</b>	<b>44.0</b>	<b>11,026</b>	<b>21.7</b>	<b>14,082</b>	<b>13.8</b>	<b>12,369</b>
<b>TOTAL BMW Brand</b>	<b>23,419</b>	<b>11.5</b>	<b>21,010</b>	<b>6.4</b>	<b>22,435</b>	<b>12.1</b>	<b>20,012</b>	<b>76,389</b>	<b>1.6</b>	<b>75,209</b>	<b>1.1</b>	<b>76,040</b>	<b>13.9</b>	<b>66,776</b>
<b>MINI</b>	3,290	5.4	3,121	100.2	1,559		0	11,561	2.3	11,304	381.8	2,346		0
<b>TOTAL BMW Group</b>	<b>26,709</b>	<b>10.7</b>	<b>24,131</b>	<b>0.6</b>	<b>23,994</b>	<b>19.9</b>	<b>20,012</b>	<b>87,950</b>	<b>1.7</b>	<b>86,513</b>	<b>10.4</b>	<b>78,386</b>	<b>17.4</b>	<b>66,776</b>

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# BMW Group Sales - United States

## March, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	MAR 04	%	MAR 03	%	MAR 02	%	MAR 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,044	6.3	10,717	9.0	9,836	16.2	8,462	24,104	12.1	27,430	2.9	26,661	19.9	22,238
5 Series	3,873	5.8	3,660	1.9	3,731	18.6	3,146	10,328	8.8	9,492	10.4	10,592	21.4	8,726
6 Series	1,042		0		0		0	1,042		0		0		0
7 Series	1,418	3.3	1,467	12.8	1,683	95.0	863	3,925	15.3	4,632	1.7	4,554	63.9	2,779
Z3 Series	0	100.0	39	94.9	761	30.6	1,097	0	100.0	115	93.0	1,642	49.9	3,275
Z4 Series	1,330	16.1	1,586		0		0	2,478	39.9	4,125		0		0
Z8 Series	26	45.8	48	12.7	55	32.1	81	47	50.5	95	40.6	160	17.1	193
<b>TOTAL BMW Cars</b>	<b>17,733</b>	<b>1.2</b>	<b>17,517</b>	<b>9.0</b>	<b>16,066</b>	<b>17.7</b>	<b>13,649</b>	<b>41,924</b>	<b>8.6</b>	<b>45,889</b>	<b>5.2</b>	<b>43,609</b>	<b>17.2</b>	<b>37,211</b>
X3 Series	2,551		0		0		0	4,404		0		0		0
X5 Series	2,404	22.3	3,094	15.5	3,660	0.2	3,651	6,642	20.1	8,310	16.9	9,996	4.6	9,553
<b>TOTAL BMW Trucks</b>	<b>4,955</b>	<b>60.1</b>	<b>3,094</b>	<b>15.5</b>	<b>3,660</b>	<b>0.2</b>	<b>3,651</b>	<b>11,046</b>	<b>32.9</b>	<b>8,310</b>	<b>16.9</b>	<b>9,996</b>	<b>4.6</b>	<b>9,553</b>
<b>TOTAL BMW Brand</b>	<b>22,688</b>	<b>10.1</b>	<b>20,611</b>	<b>4.5</b>	<b>19,726</b>	<b>14.0</b>	<b>17,300</b>	<b>52,970</b>	<b>2.3</b>	<b>54,199</b>	<b>1.1</b>	<b>53,605</b>	<b>14.6</b>	<b>46,764</b>
<b>MINI</b>	2,857	1.3	2,821	258.4	787		0	8,271	1.1	8,183	939.8	787		0
<b>TOTAL BMW Group</b>	<b>25,545</b>	<b>9.0</b>	<b>23,432</b>	<b>14.2</b>	<b>20,513</b>	<b>18.6</b>	<b>17,300</b>	<b>61,241</b>	<b>1.8</b>	<b>62,382</b>	<b>14.7</b>	<b>54,392</b>	<b>16.3</b>	<b>46,764</b>

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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# BMW Group Sales - United States

## February, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	FEB 04	%	FEB 03	%	FEB 02	%	FEB 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	7,669	7.9	8,324	10.8	9,330	26.2	7,393	14,060	15.9	16,713	0.7	16,825	22.1	13,776
5 Series	3,780	25.0	3,023	13.8	3,507	21.7	2,881	6,455	10.7	5,832	15.0	6,861	23.0	5,580
6 Series	0		0		0		0	0		0		0		0
7 Series	1,310	7.8	1,421	4.6	1,358	23.6	1,099	2,507	20.8	3,165	10.2	2,871	49.8	1,916
Z3 Series	0	100.0	30	94.3	522	64.0	1,449	0	100.0	76	91.4	881	59.6	2,178
Z4 Series	815	34.6	1,247		0		0	1,148	54.8	2,539		0		0
Z8 Series	10	37.5	16	66.7	48	21.3	61	21	55.3	47	55.2	105	6.3	112
<b>TOTAL BMW Cars</b>	<b>13,584</b>	<b>3.4</b>	<b>14,061</b>	<b>4.8</b>	<b>14,765</b>	<b>14.6</b>	<b>12,883</b>	<b>24,191</b>	<b>14.7</b>	<b>28,372</b>	<b>3.0</b>	<b>27,543</b>	<b>16.9</b>	<b>23,562</b>
X3 Series	1,070		0		0		0	1,853		0		0		0
X5 Series	2,249	10.8	2,522	21.0	3,191	11.1	2,873	4,238	18.8	5,216	17.7	6,336	7.4	5,902
<b>TOTAL BMW Trucks</b>	<b>3,319</b>	<b>31.6</b>	<b>2,522</b>	<b>21.0</b>	<b>3,191</b>	<b>11.1</b>	<b>2,873</b>	<b>6,091</b>	<b>16.8</b>	<b>5,216</b>	<b>17.7</b>	<b>6,336</b>	<b>7.4</b>	<b>5,902</b>
<b>TOTAL BMW Brand</b>	<b>16,903</b>	<b>1.9</b>	<b>16,583</b>	<b>7.6</b>	<b>17,956</b>	<b>14.0</b>	<b>15,756</b>	<b>30,282</b>	<b>9.8</b>	<b>33,588</b>	<b>0.9</b>	<b>33,879</b>	<b>15.0</b>	<b>29,464</b>
<b>MINI</b>	2,658	4.5	2,544		0		0	5,414	1.0	5,362		0		0
<b>TOTAL BMW Group</b>	<b>19,561</b>	<b>2.3</b>	<b>19,127</b>	<b>6.5</b>	<b>17,956</b>	<b>14.0</b>	<b>15,756</b>	<b>35,696</b>	<b>8.4</b>	<b>38,950</b>	<b>15.0</b>	<b>33,879</b>	<b>15.0</b>	<b>29,464</b>

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# BMW Group Sales - United States

## January, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	JAN 04	%	JAN 03	%	JAN 02	%	JAN 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	6,391	23.8	8,389	11.9	7,495	17.4	6,383	6,391	23.8	8,389	11.9	7,495	17.4	6,383
5 Series	2,675	4.8	2,809	16.2	3,354	24.3	2,699	2,675	4.8	2,809	16.2	3,354	24.3	2,699
6 Series	0		0		0		0	0		0		0		0
7 Series	1,197	31.4	1,744	15.3	1,513	85.2	817	1,197	31.4	1,744	15.3	1,513	85.2	817
Z3 Series	0	100.0	46	87.2	359	50.8	729	0	100.0	46	87.2	359	50.8	729
Z4 Series	333	74.2	1,292		0		0	333	74.2	1,292		0		0
Z8 Series	11	64.5	31	45.6	57	11.8	51	11	64.5	31	45.6	57	11.8	51
<b>TOTAL BMW Cars</b>	<b>10,607</b>	<b>25.9</b>	<b>14,311</b>	<b>12.0</b>	<b>12,778</b>	<b>19.7</b>	<b>10,679</b>	<b>10,607</b>	<b>25.9</b>	<b>14,311</b>	<b>12.0</b>	<b>12,778</b>	<b>19.7</b>	<b>10,679</b>
X3 Series	783		0		0		0	783		0		0		0
X5 Series	1,989	26.2	2,694	14.3	3,145	3.8	3,029	1,989	26.2	2,694	14.3	3,145	3.8	3,029
<b>TOTAL BMW Trucks</b>	<b>2,772</b>	<b>2.9</b>	<b>2,694</b>	<b>14.3</b>	<b>3,145</b>	<b>3.8</b>	<b>3,029</b>	<b>2,772</b>	<b>2.9</b>	<b>2,694</b>	<b>14.3</b>	<b>3,145</b>	<b>3.8</b>	<b>3,029</b>
<b>TOTAL BMW Brand</b>	<b>13,379</b>	<b>21.3</b>	<b>17,005</b>	<b>6.8</b>	<b>15,923</b>	<b>16.2</b>	<b>13,708</b>	<b>13,379</b>	<b>21.3</b>	<b>17,005</b>	<b>6.8</b>	<b>15,923</b>	<b>16.2</b>	<b>13,708</b>
<b>MINI</b>	<b>2,756</b>	<b>2.2</b>	<b>2,818</b>		<b>0</b>		<b>0</b>	<b>2,756</b>	<b>2.2</b>	<b>2,818</b>		<b>0</b>		<b>0</b>
<b>TOTAL BMW Group</b>	<b>16,135</b>	<b>18.6</b>	<b>19,823</b>	<b>24.5</b>	<b>15,923</b>	<b>16.2</b>	<b>13,708</b>	<b>16,135</b>	<b>18.6</b>	<b>19,823</b>	<b>24.5</b>	<b>15,923</b>	<b>16.2</b>	<b>13,708</b>

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# BMW Group Sales - United States

## December, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	DEC 03	%	DEC 02	%	DEC 01	%	DEC 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,126	30.1	11,621	23.6	9,400	6.0	9,995	111,944	3.0	115,428	11.8	103,227	15.1	89,681
5 Series	4,225	14.2	3,699	7.1	3,980	0.8	4,014	46,964	15.0	40,842	2.1	40,005	0.8	39,703
6 Series	0		0		0		0	0		0		0		0
7 Series	1,563	12.0	1,776	5450	32	97.6	1,315	20,473	7.0	22,006	64.4	13,389	19.4	16,619
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	6	95.6	135	77.5	600	44.6	1,084	155	97.7	6,786	54.5	14,914	9.0	16,382
Z4 Series	2,114	25.2	1,689		0		0	20,169	444.5	3,704		0		0
Z8 Series	20	31.0	29	71.6	102	78.9	57	439	16.2	524	46.0	970	206.0	317
<b>TOTAL BMW Cars</b>	<b>16,054</b>	<b>15.3</b>	<b>18,949</b>	<b>34.3</b>	<b>14,114</b>	<b>14.3</b>	<b>16,465</b>	<b>200,144</b>	<b>5.7</b>	<b>189,290</b>	<b>9.7</b>	<b>172,505</b>	<b>6.0</b>	<b>162,703</b>
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,856	20.6	4,025	6.4	4,300	1.1	4,255	40,715	4.7	42,742	5.2	40,622	52.0	26,720
<b>TOTAL BMW Trucks</b>	<b>4,856</b>	<b>20.6</b>	<b>4,025</b>	<b>6.4</b>	<b>4,300</b>	<b>1.1</b>	<b>4,255</b>	<b>40,715</b>	<b>4.7</b>	<b>42,742</b>	<b>5.2</b>	<b>40,622</b>	<b>52.0</b>	<b>26,720</b>
<b>TOTAL BMW Brand</b>	<b>20,910</b>	<b>9.0</b>	<b>22,974</b>	<b>24.8</b>	<b>18,414</b>	<b>11.1</b>	<b>20,720</b>	<b>240,859</b>	<b>3.8</b>	<b>232,032</b>	<b>8.9</b>	<b>213,127</b>	<b>12.5</b>	<b>189,423</b>
<b>MINI</b>	4,005	22.2	3,278		0		0	36,010	46.4	24,590		0		0
<b>TOTAL BMW Group</b>	<b>24,915</b>	<b>5.1</b>	<b>26,252</b>	<b>42.6</b>	<b>18,414</b>	<b>11.1</b>	<b>20,720</b>	<b>276,869</b>	<b>7.9</b>	<b>256,622</b>	<b>20.4</b>	<b>213,127</b>	<b>12.5</b>	<b>189,423</b>

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# BMW Group Sales - United States

## November, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	NOV 03	%	NOV 02	%	NOV 01	%	NOV 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	10,206	2.2	10,432	33.3	7,827	5.0	8,236	103,818	0.0	103,807	10.6	93,827	17.7	79,686
5 Series	3,888	34.6	2,888	19.9	3,605	2.5	3,699	42,739	15.1	37,143	3.1	36,025	0.9	35,689
6 Series	0		0		0		0	0		0		0		0
7 Series	2,349	24.8	1,882	154.3	740	39.5	1,224	18,910	6.5	20,230	51.5	13,357	12.7	15,304
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	1	99.5	189	89.8	1,848	96.0	943	149	97.8	6,651	53.5	14,314	6.4	15,298
Z4 Series	1,519	18.6	1,281		0		0	18,055	796.0	2,015		0		0
Z8 Series	28	30.0	40	57.4	94	129.3	41	419	15.4	495	43.0	868	233.8	260
<b>TOTAL BMW Cars</b>	<b>17,991</b>	<b>7.7</b>	<b>16,712</b>	<b>18.4</b>	<b>14,114</b>	<b>0.2</b>	<b>14,143</b>	<b>184,090</b>	<b>8.1</b>	<b>170,341</b>	<b>7.5</b>	<b>158,391</b>	<b>8.3</b>	<b>146,238</b>
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,901	6.2	4,161	4.2	3,993	17.2	3,408	35,859	7.4	38,717	6.6	36,322	61.7	22,465
<b>TOTAL BMW Trucks</b>	<b>3,901</b>	<b>6.2</b>	<b>4,161</b>	<b>4.2</b>	<b>3,993</b>	<b>17.2</b>	<b>3,408</b>	<b>35,859</b>	<b>7.4</b>	<b>38,717</b>	<b>6.6</b>	<b>36,322</b>	<b>61.7</b>	<b>22,465</b>
<b>TOTAL BMW Brand</b>	<b>21,892</b>	<b>4.9</b>	<b>20,873</b>	<b>15.3</b>	<b>18,107</b>	<b>3.2</b>	<b>17,551</b>	<b>219,949</b>	<b>5.2</b>	<b>209,058</b>	<b>7.4</b>	<b>194,713</b>	<b>15.4</b>	<b>168,703</b>
<b>MINI</b>	3,194	18.0	2,706		0		0	32,005	50.2	21,312		0		0
<b>TOTAL BMW Group</b>	<b>25,086</b>	<b>6.4</b>	<b>23,579</b>	<b>30.2</b>	<b>18,107</b>	<b>3.2</b>	<b>17,551</b>	<b>251,954</b>	<b>9.4</b>	<b>230,370</b>	<b>18.3</b>	<b>194,713</b>	<b>15.4</b>	<b>168,703</b>

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# BMW Group Sales - United States

## October, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	OCT 03	%	OCT 02	%	OCT 01	%	OCT 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,563	11.9	7,652	9.0	7,020	2.1	7,169	93,612	0.3	93,375	8.6	86,000	20.4	71,450
5 Series	2,984	11.4	2,679	16.6	3,212	28.1	2,507	38,851	13.4	34,255	5.7	32,420	1.3	31,990
6 Series	0		0		0		0	0		0		0		0
7 Series	2,151	4.8	2,052	85.2	1,108	14.6	1,298	16,561	9.7	18,348	45.4	12,617	10.4	14,080
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	2	99.1	213	77.3	940	30.4	1,350	148	97.7	6,462	48.2	12,466	13.2	14,355
Z4 Series	1,960	167.0	734		0		0	16,536	2153	734		0		0
Z8 Series	23	39.5	38	39.7	63	46.5	43	391	14.1	455	41.2	774	253.4	219
<b>TOTAL BMW Cars</b>	<b>15,683</b>	<b>17.3</b>	<b>13,368</b>	<b>8.3</b>	<b>12,343</b>	<b>0.2</b>	<b>12,367</b>	<b>166,099</b>	<b>8.1</b>	<b>153,629</b>	<b>6.5</b>	<b>144,277</b>	<b>9.2</b>	<b>132,095</b>
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,911	14.3	3,421	9.5	3,779	7.1	3,528	31,958	7.5	34,556	6.9	32,329	69.6	19,057
<b>TOTAL BMW Trucks</b>	<b>3,911</b>	<b>14.3</b>	<b>3,421</b>	<b>9.5</b>	<b>3,779</b>	<b>7.1</b>	<b>3,528</b>	<b>31,958</b>	<b>7.5</b>	<b>34,556</b>	<b>6.9</b>	<b>32,329</b>	<b>69.6</b>	<b>19,057</b>
<b>TOTAL BMW Brand</b>	<b>19,594</b>	<b>16.7</b>	<b>16,789</b>	<b>4.1</b>	<b>16,122</b>	<b>1.4</b>	<b>15,895</b>	<b>198,057</b>	<b>5.2</b>	<b>188,185</b>	<b>6.6</b>	<b>176,606</b>	<b>16.8</b>	<b>151,152</b>
<b>MINI</b>	3,091	8.6	2,845		0		0	28,811	54.8	18,606		0		0
<b>TOTAL BMW Group</b>	<b>22,685</b>	<b>15.5</b>	<b>19,634</b>	<b>21.8</b>	<b>16,122</b>	<b>1.4</b>	<b>15,895</b>	<b>226,868</b>	<b>9.7</b>	<b>206,791</b>	<b>17.1</b>	<b>176,606</b>	<b>16.8</b>	<b>151,152</b>

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# BMW Group Sales - United States

## September, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	SEP 03	%	SEP 02	%	SEP 01	%	SEP 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	7,161	17.8	8,712	20.3	7,242	3.9	7,532	85,049	0.8	85,723	8.5	78,980	22.9	64,281
5 Series	3,092	39.5	2,216	22.8	2,870	62.6	1,765	35,867	13.6	31,576	8.1	29,208	0.9	29,483
6 Series	0		0		0		0	0		0		0		0
7 Series	1,457	19.8	1,817	71.1	1,062	1.3	1,048	14,410	11.6	16,296	41.6	11,509	10.0	12,782
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	0	100.0	173	77.5	769	20.1	963	146	97.7	6,249	45.8	11,526	11.4	13,005
Z4 Series	1,510		0		0		0	14,576		0		0		0
Z8 Series	37	37.0	27	22.9	35	48.5	68	368	11.8	417	41.4	711	304.0	176
<b>TOTAL BMW Cars</b>	<b>13,257</b>	<b>2.4</b>	<b>12,945</b>	<b>8.1</b>	<b>11,978</b>	<b>5.3</b>	<b>11,376</b>	<b>150,416</b>	<b>7.2</b>	<b>140,261</b>	<b>6.3</b>	<b>131,934</b>	<b>10.2</b>	<b>119,728</b>
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,276	31.0	2,500	20.6	3,149	1.0	3,118	28,047	9.9	31,135	9.1	28,550	83.8	15,529
<b>TOTAL BMW Trucks</b>	<b>3,276</b>	<b>31.0</b>	<b>2,500</b>	<b>20.6</b>	<b>3,149</b>	<b>1.0</b>	<b>3,118</b>	<b>28,047</b>	<b>9.9</b>	<b>31,135</b>	<b>9.1</b>	<b>28,550</b>	<b>83.8</b>	<b>15,529</b>
<b>TOTAL BMW Brand</b>	<b>16,533</b>	<b>7.0</b>	<b>15,445</b>	<b>2.1</b>	<b>15,127</b>	<b>4.4</b>	<b>14,494</b>	<b>178,463</b>	<b>4.1</b>	<b>171,396</b>	<b>6.8</b>	<b>160,484</b>	<b>18.7</b>	<b>135,257</b>
<b>MINI</b>	<b>2,295</b>	<b>22.6</b>	<b>2,967</b>		<b>0</b>		<b>0</b>	<b>25,720</b>	<b>63.2</b>	<b>15,761</b>		<b>0</b>		<b>0</b>
<b>TOTAL BMW Group</b>	<b>18,828</b>	<b>2.3</b>	<b>18,412</b>	<b>21.7</b>	<b>15,127</b>	<b>4.4</b>	<b>14,494</b>	<b>204,183</b>	<b>9.1</b>	<b>187,157</b>	<b>16.6</b>	<b>160,484</b>	<b>18.7</b>	<b>135,257</b>

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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# BMW Group Sales - United States

## August, 2003

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	AUG 03	%	AUG 02	%	AUG 01	%	AUG 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,964	5.1	9,444	0.3	9,474	7.4	8,823	77,888	1.1	77,011	7.4	71,738	26.4	56,749
5 Series	4,252	22.5	3,471	2.7	3,379	26.5	2,671	32,775	11.6	29,360	11.5	26,338	5.0	27,718
6 Series	0		0		0		0	0		0		0		0
7 Series	1,423	13.3	1,642	21.1	1,356	17.4	1,642	12,953	10.5	14,479	38.6	10,447	11.0	11,734
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	6	99.3	906	25.6	1,218	1.6	1,199	146	97.6	6,076	43.5	10,757	10.7	12,042
Z4 Series	1,566		0		0		0	13,066		0		0		0
Z8 Series	36	0.0	36	60.4	91	15.7	108	331	15.1	390	42.3	676	525.9	108
<b>TOTAL BMW Cars</b>	<b>16,247</b>	<b>4.8</b>	<b>15,499</b>	<b>0.1</b>	<b>15,518</b>	<b>7.4</b>	<b>14,443</b>	<b>137,159</b>	<b>7.7</b>	<b>127,316</b>	<b>6.1</b>	<b>119,956</b>	<b>10.7</b>	<b>108,352</b>
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,010	10.6	3,627	2.6	3,536	49.3	2,369	24,771	13.5	28,635	12.7	25,401	104.7	12,411
<b>TOTAL BMW Trucks</b>	<b>4,010</b>	<b>10.6</b>	<b>3,627</b>	<b>2.6</b>	<b>3,536</b>	<b>49.3</b>	<b>2,369</b>	<b>24,771</b>	<b>13.5</b>	<b>28,635</b>	<b>12.7</b>	<b>25,401</b>	<b>104.7</b>	<b>12,411</b>
<b>TOTAL BMW Brand</b>	<b>20,257</b>	<b>5.9</b>	<b>19,126</b>	<b>0.4</b>	<b>19,054</b>	<b>13.3</b>	<b>16,812</b>	<b>161,930</b>	<b>3.8</b>	<b>155,951</b>	<b>7.3</b>	<b>145,357</b>	<b>20.4</b>	<b>120,763</b>
<b>MINI</b>	<b>2,811</b>	<b>11.9</b>	<b>3,189</b>		<b>0</b>		<b>0</b>	<b>23,425</b>	<b>83.1</b>	<b>12,794</b>		<b>0</b>		<b>0</b>
<b>TOTAL BMW Group</b>	<b>23,068</b>	<b>3.4</b>	<b>22,315</b>	<b>17.1</b>	<b>19,054</b>	<b>13.3</b>	<b>16,812</b>	<b>185,355</b>	<b>9.8</b>	<b>168,745</b>	<b>16.1</b>	<b>145,357</b>	<b>20.4</b>	<b>120,763</b>

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