

October, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------------|-----------------------|------------|---------------|-------------|---------------|-------------|----------------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 06 | % | OCT 05 | % | OCT 04 | % | | OCT 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 45.6 | 9,503 | 11.3 | 10,719 | 23.0 | 8,714 | 1.8 | 8,563 | 43.9 | 96,902 | 12.6 | 86,085 | 3.4 | 89,142 | 4.8 | 93,612 |
| 5 Series | 21.1 | 4,398 | 9.9 | 4,880 | 15.4 | 4,229 | 41.7 | 2,984 | 19.6 | 43,342 | 5.3 | 41,141 | 11.7 | 36,846 | 5.2 | 38,851 |
| 6 Series | 4.6 | 968 | 9.0 | 888 | 9.7 | 983 | | 0 | 3.5 | 7,683 | 7.0 | 8,264 | 30.0 | 6,356 | | 0 |
| 7 Series | 8.5 | 1,772 | 11.2 | 1,593 | 18.7 | 1,342 | 37.6 | 2,151 | 6.8 | 15,013 | 4.5 | 14,366 | 6.9 | 13,442 | 18.8 | 16,561 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 2 | | 0 | | 0 | | 0 | 100.0 | 148 |
| Z4 Series | 4.0 | 825 | 2.1 | 808 | 45.6 | 1,484 | 24.3 | 1,960 | 4.5 | 10,046 | 11.2 | 9,032 | 29.4 | 12,800 | 22.6 | 16,536 |
| Z8 Series | 0.0 | 0 | | 1 | 0.0 | 1 | 95.7 | 23 | 0.0 | 5 | 68.8 | 16 | 84.9 | 106 | 72.9 | 391 |
| TOTAL BMW Cars | 83.9 | 17,466 | 7.5 | 18,889 | 12.7 | 16,753 | 6.8 | 15,683 | 78.3 | 172,991 | 8.9 | 158,904 | 0.1 | 158,692 | 4.5 | 166,099 |
| X3 Series | 8.9 | 1,854 | 32.6 | 1,398 | 52.4 | 2,940 | | 0 | 11.4 | 25,149 | 6.2 | 26,807 | 4.2 | 27,970 | | 0 |
| X5 Series | 7.2 | 1,502 | 30.0 | 2,145 | 26.7 | 2,925 | 25.2 | 3,911 | 10.3 | 22,745 | 25.1 | 30,352 | 11.6 | 27,203 | 14.9 | 31,958 |
| TOTAL BMW Trucks | 16.1 | 3,356 | 5.3 | 3,543 | 39.6 | 5,865 | 50.0 | 3,911 | 21.7 | 47,894 | 16.2 | 57,159 | 3.6 | 55,173 | 72.6 | 31,958 |
| TOTAL BMW Brand | 100.0 | 20,822 | 7.2 | 22,432 | 0.8 | 22,618 | 15.4 | 19,594 | 100.0 | 220,885 | 2.2 | 216,063 | 1.0 | 213,865 | 8.0 | 198,057 |
| MINI | | 3,642 | 13.7 | 3,203 | 0.4 | 3,189 | 3.2 | 3,091 | | 33,412 | 5.1 | 35,213 | 22.0 | 28,859 | 0.2 | 28,811 |
| TOTAL BMW Group Sales United States | | 24,464 | 4.6 | 25,635 | 0.7 | 25,807 | 13.8 | 22,685 | | 254,297 | 1.2 | 251,276 | 3.5 | 242,724 | 7.0 | 226,868 |
| TOTAL BMW Group Sales World Wide | | | | | | | | | | | | | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------------|-----------------------|-------------|---------------|---|--------|---|------------------------|----------------------------|----------------|-------------|----------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 06 | % | OCT 05 | % | OCT 04 | % | | OCT 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 59.9 | 14,373 | 18.7 | 12,113 | | | | | 56.5 | 145,968 | 22.3 | 119,359 | | | | |
| TOTAL Lexus Trucks | 40.1 | 9,633 | 14.1 | 11,218 | | | | | 43.5 | 112,512 | 8.3 | 122,701 | | | | |
| TOTAL Lexus Sales | 100.0 | 24,006 | 2.9 | 23,331 | | | | | 100.0 | 258,480 | 6.8 | 242,060 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------------|-----------------------|-------------|---------------|-------------|---------------|------------|---------------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 06 | % | OCT 05 | % | OCT 04 | % | | OCT 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 69.7 | 14,357 | 2.2 | 14,678 | 7.4 | 15,854 | 6.6 | 16,974 | 72.9 | 144,004 | 1.1 | 145,550 | 5.0 | 153,275 | 0.1 | 153,118 |
| TOTAL MB Trucks | 30.3 | 6,241 | 70.0 | 3,671 | 48.7 | 2,469 | 7.4 | 2,299 | 27.1 | 53,595 | 84.5 | 29,043 | 28.5 | 22,607 | 11.7 | 25,602 |
| TOTAL MB Sales | 100.0 | 20,598 | 12.3 | 18,349 | 0.1 | 18,323 | 4.9 | 19,273 | 100.0 | 197,599 | 13.2 | 174,593 | 0.7 | 175,882 | 1.6 | 178,720 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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September, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------|-----------------------|-------------|----------------|------------|---------------|--------------|----------------|----------------------------|------------------|-------------|----------------|------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | SEP 06 | % | SEP 05 | % | SEP 04 | % | | SEP 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 47.3 | 9,616 | 10.6 | 8,693 | 5.6 | 8,235 | 15.0 | 7,161 | 43.7 | 87,399 | 16.0 | 75,366 | 6.3 | 80,428 | 5.4 | 85,049 |
| 5 Series | 15.7 | 3,190 | 22.9 | 4,137 | 15.8 | 3,574 | 15.6 | 3,092 | 19.5 | 38,944 | 7.4 | 36,261 | 11.2 | 32,617 | 9.1 | 35,867 |
| 6 Series | 2.0 | 409 | 47.5 | 779 | 12.9 | 690 | | 0 | 3.4 | 6,715 | 9.0 | 7,376 | 37.3 | 5,373 | | 0 |
| 7 Series | 5.0 | 1,015 | 16.0 | 1,209 | 2.2 | 1,183 | 18.8 | 1,457 | 6.6 | 13,241 | 3.7 | 12,773 | 5.6 | 12,100 | 16.0 | 14,410 |
| Z3 Series | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | | 0 | 100.0 | 146 |
| Z4 Series | 5.1 | 1,045 | 32.4 | 789 | 42.3 | 1,367 | 9.5 | 1,510 | 4.6 | 9,221 | 12.1 | 8,224 | 27.3 | 11,316 | 22.4 | 14,576 |
| Z8 Series | 0.0 | 0 | | 2 | 60.0 | 5 | 86.5 | 37 | 0.0 | 5 | 66.7 | 15 | 85.7 | 105 | 71.5 | 368 |
| TOTAL BMW Cars | 75.1 | 15,275 | 2.1 | 15,609 | 3.7 | 15,054 | 13.6 | 13,257 | 77.7 | 155,525 | 11.1 | 140,015 | 1.4 | 141,939 | 5.6 | 150,416 |
| X3 Series | 13.9 | 2,823 | 41.2 | 2,000 | 51.3 | 4,104 | | 0 | 11.6 | 23,295 | 8.3 | 25,409 | 1.5 | 25,030 | | 0 |
| X5 Series | 11.0 | 2,241 | 49.6 | 4,443 | 70.3 | 2,609 | 20.4 | 3,276 | 10.6 | 21,243 | 24.7 | 28,207 | 16.2 | 24,278 | 13.4 | 28,047 |
| TOTAL BMW Trucks | 24.9 | 5,064 | 21.4 | 6,443 | 4.0 | 6,713 | 104.9 | 3,276 | 22.3 | 44,538 | 16.9 | 53,616 | 8.7 | 49,308 | 75.8 | 28,047 |
| TOTAL BMW Brand | 100.0 | 20,339 | 7.8 | 22,052 | 1.3 | 21,767 | 31.7 | 16,533 | 100.0 | 200,063 | 3.3 | 193,631 | 1.2 | 191,247 | 7.2 | 178,463 |
| MINI | | 2,964 | 2.1 | 3,027 | 3.8 | 2,917 | 27.1 | 2,295 | | 29,770 | 7.0 | 32,010 | 24.7 | 25,670 | 0.2 | 25,720 |
| TOTAL BMW Group Sales United States | | 23,303 | 7.1 | 25,079 | 1.6 | 24,684 | 31.1 | 18,828 | | 229,833 | 1.9 | 225,641 | 4.0 | 216,917 | 6.2 | 204,183 |
| TOTAL BMW Group Sales World Wide | | 132,194 | 0.4 | 131,717 | | | | | | 1,021,534 | 3.3 | 988,480 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|-------------|---------------|---|--------|---|------------------|----------------------------|------------|----------------|--------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | SEP 06 | % | SEP 05 | % | SEP 04 | % | | SEP 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 55.4 | 14,231 | 32.1 | 10,771 | | | | 56.1 | 131,595 | 22.7 | 107,246 | | | | | |
| TOTAL Lexus Trucks | 44.6 | 11,469 | 1.8 | 11,265 | | | | 43.9 | 102,879 | 7.7 | 111,483 | | | | | |
| TOTAL Lexus Sales | 100.0 | 25,700 | 16.6 | 22,036 | | | | 100.0 | 234,474 | 7.2 | 218,729 | | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------------|---------------|------------|---------------|------------|---------------|----------------------------|----------------|-------------|----------------|------------|----------------|------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | SEP 06 | % | SEP 05 | % | SEP 04 | % | | SEP 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 70.0 | 13,913 | 2.9 | 14,322 | 4.8 | 15,042 | 2.0 | 14,741 | 73.2 | 129,647 | 0.9 | 130,872 | 4.8 | 137,421 | 0.9 | 136,144 |
| TOTAL MB Trucks | 30.0 | 5,960 | 84.5 | 3,230 | 34.4 | 2,403 | 3.6 | 2,493 | 26.8 | 47,354 | 86.6 | 25,372 | 26.0 | 20,138 | 13.6 | 23,303 |
| TOTAL MB Sales | 100.0 | 19,873 | 13.2 | 17,552 | 0.6 | 17,445 | 1.2 | 17,234 | 100.0 | 177,001 | 13.3 | 156,244 | 0.8 | 157,559 | 1.2 | 159,447 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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August, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | AUG 06 | % | AUG 05 | % | AUG 04 | % | | AUG 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 39.4 | 8,842 | 3.5 | 9,159 | 8.8 | 8,416 | 6.1 | 8,964 | 43.3 | 77,783 | 16.7 | 66,673 | 7.6 | 72,193 | 7.3 | 77,888 |
| 5 Series | 19.8 | 4,445 | 2.0 | 4,359 | 32.1 | 3,300 | 22.4 | 4,252 | 19.9 | 35,754 | 11.3 | 32,124 | 10.6 | 29,043 | 11.4 | 32,775 |
| 6 Series | 3.1 | 691 | 12.4 | 789 | 23.9 | 1,037 | | 0 | 3.5 | 6,306 | 4.4 | 6,597 | 40.9 | 4,683 | | 0 |
| 7 Series | 6.2 | 1,395 | 24.1 | 1,838 | 45.3 | 1,265 | 11.1 | 1,423 | 6.8 | 12,226 | 5.7 | 11,564 | 5.9 | 10,917 | 15.7 | 12,953 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 6 | | 0 | | 0 | | 0 | 100.0 | 146 |
| Z4 Series | 7.5 | 1,680 | 51.5 | 1,109 | 13.3 | 1,279 | 18.3 | 1,566 | 4.5 | 8,176 | 10.0 | 7,435 | 25.3 | 9,949 | 23.9 | 13,066 |
| Z8 Series | 0.0 | 0 | | 0 | 100.0 | 8 | 77.8 | 36 | 0.0 | 5 | 61.5 | 13 | 87.0 | 100 | 69.8 | 331 |
| TOTAL BMW Cars | 76.1 | 17,053 | 1.2 | 17,254 | 12.7 | 15,305 | 5.8 | 16,247 | 78.0 | 140,250 | 12.7 | 124,406 | 2.0 | 126,885 | 7.5 | 137,159 |
| X3 Series | 10.5 | 2,351 | 37.7 | 3,776 | 8.2 | 3,490 | | 0 | 11.4 | 20,472 | 12.5 | 23,409 | 11.9 | 20,926 | | 0 |
| X5 Series | 13.5 | 3,017 | 33.1 | 4,507 | 33.7 | 3,372 | 15.9 | 4,010 | 10.6 | 19,002 | 20.0 | 23,764 | 9.7 | 21,669 | 12.5 | 24,771 |
| TOTAL BMW Trucks | 23.9 | 5,368 | 35.2 | 8,283 | 20.7 | 6,862 | 71.1 | 4,010 | 22.0 | 39,474 | 16.3 | 47,173 | 10.7 | 42,595 | 72.0 | 24,771 |
| TOTAL BMW Brand | 100.0 | 22,421 | 12.2 | 25,537 | 15.2 | 22,167 | 9.4 | 20,257 | 100.0 | 179,724 | 4.7 | 171,579 | 1.2 | 169,480 | 4.7 | 161,930 |
| MINI | | 3,252 | 2.7 | 3,342 | 43.2 | 2,334 | 17.0 | 2,811 | | 26,806 | 7.5 | 28,983 | 27.4 | 22,753 | 2.9 | 23,425 |
| TOTAL BMW Group Sales United States | | 25,673 | 11.1 | 28,879 | 17.9 | 24,501 | 6.2 | 23,068 | | 206,530 | 3.0 | 200,562 | 4.3 | 192,233 | 3.7 | 185,355 |
| TOTAL BMW Group Sales World Wide | | 88,394 | 10.9 | 99,212 | | | | | | 889,345 | 3.8 | 856,763 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|-------------|---------------|---|--------|---|------------------|----------------------------|------------|----------------|--------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | AUG 06 | % | AUG 05 | % | AUG 04 | % | | AUG 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 59.1 | 18,376 | 25.6 | 14,626 | | | | 56.2 | 117,364 | 21.7 | 96,475 | | | | | |
| TOTAL Lexus Trucks | 40.9 | 12,698 | 5.9 | 13,499 | | | | 43.8 | 91,410 | 8.8 | 100,218 | | | | | |
| TOTAL Lexus Sales | 100.0 | 31,074 | 10.5 | 28,125 | | | | 100.0 | 208,774 | 6.1 | 196,693 | | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|------------|---------------|------------|---------------|------------|---------------|----------------------------|----------------|-------------|----------------|------------|----------------|------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | AUG 06 | % | AUG 05 | % | AUG 04 | % | | AUG 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 71.0 | 14,621 | 6.7 | 15,669 | 0.3 | 15,617 | 6.0 | 14,738 | 73.7 | 115,734 | 0.7 | 116,550 | 4.8 | 122,379 | 0.8 | 121,403 |
| TOTAL MB Trucks | 29.0 | 5,981 | 66.2 | 3,598 | 52.0 | 2,367 | 16.8 | 2,845 | 26.3 | 41,394 | 86.9 | 22,142 | 24.8 | 17,735 | 14.8 | 20,810 |
| TOTAL MB Sales | 100.0 | 20,602 | 6.9 | 19,267 | 7.1 | 17,984 | 2.3 | 17,583 | 100.0 | 157,128 | 13.3 | 138,692 | 1.0 | 140,114 | 1.5 | 142,213 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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July, 2006

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|--|----------------|-----------------------|-------------|----------------|-------------|---------------|--------------|----------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JUL 06 | % | JUL 05 | % | JUL 04 | % | | JUL 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 42.7 | 8,585 | 0.3 | 8,561 | 3.0 | 8,823 | 11.3 | 9,952 | 43.8 | 68,941 | 19.9 | 57,514 | 9.8 | 63,777 | 7.5 | 68,924 |
| 5 Series | 17.3 | 3,474 | 20.7 | 4,381 | 64.2 | 2,668 | 49.8 | 5,313 | 19.9 | 31,309 | 12.8 | 27,765 | 7.9 | 25,743 | 9.7 | 28,523 |
| 6 Series | 3.8 | 754 | 4.2 | 787 | 178.1 | 283 | | 0 | 3.6 | 5,615 | 3.3 | 5,808 | 59.3 | 3,646 | | 0 |
| 7 Series | 6.5 | 1,308 | 28.6 | 1,833 | 109.2 | 876 | 45.1 | 1,595 | 6.9 | 10,831 | 11.4 | 9,726 | 0.8 | 9,652 | 16.3 | 11,530 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 7 | | 0 | | 0 | | 0 | 100.0 | 140 |
| Z4 Series | 7.1 | 1,424 | 43.7 | 991 | 24.4 | 1,311 | 20.1 | 1,641 | 4.1 | 6,496 | 2.7 | 6,326 | 27.0 | 8,670 | 24.6 | 11,500 |
| Z8 Series | 0.0 | 1 | | 2 | 84.6 | 13 | 74.5 | 51 | 0.0 | 5 | 61.5 | 13 | 85.9 | 92 | 68.8 | 295 |
| TOTAL BMW Cars | 77.4 | 15,546 | 6.1 | 16,555 | 18.5 | 13,974 | 24.7 | 18,559 | 78.3 | 123,197 | 15.0 | 107,152 | 4.0 | 111,580 | 7.7 | 120,912 |
| X3 Series | 10.9 | 2,194 | 33.2 | 3,282 | 27.3 | 4,514 | | 0 | 11.5 | 18,121 | 7.7 | 19,633 | 12.6 | 17,436 | | 0 |
| X5 Series | 11.7 | 2,343 | 29.9 | 3,341 | 11.7 | 2,991 | 15.7 | 3,546 | 10.2 | 15,985 | 17.0 | 19,257 | 5.2 | 18,297 | 11.9 | 20,761 |
| TOTAL BMW Trucks | 22.6 | 4,537 | 31.5 | 6,623 | 11.8 | 7,505 | 111.6 | 3,546 | 21.7 | 34,106 | 12.3 | 38,890 | 8.8 | 35,733 | 72.1 | 20,761 |
| TOTAL BMW Brand | 100.0 | 20,083 | 13.4 | 23,178 | 7.9 | 21,479 | 2.8 | 22,105 | 100.0 | 157,303 | 7.7 | 146,042 | 0.9 | 147,313 | 4.0 | 141,673 |
| MINI | | 3,528 | 3.7 | 3,662 | 40.5 | 2,607 | 15.5 | 3,084 | | 23,554 | 8.1 | 25,641 | 25.6 | 20,419 | 0.9 | 20,614 |
| TOTAL BMW Group Sales United States | | 23,611 | 12.0 | 26,840 | 11.4 | 24,086 | 4.4 | 25,189 | | 180,857 | 5.3 | 171,683 | 2.4 | 167,732 | 3.4 | 162,287 |
| TOTAL BMW Group Sales World Wide | | 102,452 | 7.7 | 110,957 | | | | | | 800,931 | 5.7 | 757,551 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|------------|---------------|---|--------|---|------------------|----------------------------|------------|----------------|--------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JUL 06 | % | JUL 05 | % | JUL 04 | % | | JUL 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 59.9 | 16,157 | 17.4 | 13,757 | | | | 55.7 | 98,988 | 20.9 | 81,849 | | | | | |
| TOTAL Lexus Trucks | 40.1 | 10,802 | 15.6 | 12,805 | | | | 44.3 | 78,712 | 9.2 | 86,719 | | | | | |
| TOTAL Lexus Sales | 100.0 | 26,959 | 1.5 | 26,562 | | | | 100.0 | 177,700 | 5.4 | 168,568 | | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|------------|---------------|------------|---------------|------------|---------------|----------------------------|----------------|-------------|----------------|------------|----------------|------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JUL 06 | % | JUL 05 | % | JUL 04 | % | | JUL 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 72.8 | 15,718 | 8.5 | 17,173 | 4.9 | 16,372 | 5.0 | 15,592 | 74.1 | 101,113 | 0.2 | 100,881 | 5.5 | 106,762 | 0.1 | 106,665 |
| TOTAL MB Trucks | 27.2 | 5,873 | 62.3 | 3,618 | 39.7 | 2,590 | 17.8 | 3,150 | 25.9 | 35,413 | 91.0 | 18,544 | 20.7 | 15,368 | 14.5 | 17,965 |
| TOTAL MB Sales | 100.0 | 21,591 | 3.8 | 20,791 | 9.6 | 18,962 | 1.2 | 18,742 | 100.0 | 136,526 | 14.3 | 119,425 | 2.2 | 122,130 | 2.0 | 124,630 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

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June, 2006

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|--|----------------------|-----------------------|-------------|----------------|-------------|---------------|--------------|---------------|--------------|----------------------|----------------------------|----------------|-------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | |
| | | JUN 06 | % | JUN 05 | % | JUN 04 | % | JUN 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 43.7 | 10,561 | 10.2 | 9,582 | 0.1 | 9,587 | 9.1 | 10,545 | 44.0 | 60,356 | 23.3 | 48,953 | 10.9 | 54,954 | 6.8 | 58,972 |
| 5 Series | 21.5 | 5,199 | 24.3 | 4,183 | 4.4 | 4,005 | 13.7 | 4,642 | 20.3 | 27,835 | 19.0 | 23,384 | 1.3 | 23,075 | 0.6 | 23,210 |
| 6 Series | 3.6 | 863 | 4.5 | 826 | 1.8 | 811 | | 0 | 3.5 | 4,861 | 3.2 | 5,021 | 49.3 | 3,363 | | 0 |
| 7 Series | 5.9 | 1,437 | 18.9 | 1,771 | 8.8 | 1,628 | 3.2 | 1,577 | 6.9 | 9,523 | 20.7 | 7,893 | 10.1 | 8,776 | 11.7 | 9,935 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 4 | | 0 | | 0 | | 0 | 100.0 | 133 |
| Z4 Series | 6.8 | 1,633 | 49.8 | 1,090 | 34.8 | 1,671 | 4.6 | 1,751 | 3.7 | 5,072 | 4.9 | 5,335 | 27.5 | 7,359 | 25.4 | 9,859 |
| Z8 Series | 0.0 | 2 | | 4 | 50.0 | 8 | 80.5 | 41 | 0.0 | 4 | 63.6 | 11 | 86.1 | 79 | 67.6 | 244 |
| TOTAL BMW Cars | 81.5 | 19,695 | 12.8 | 17,456 | 1.4 | 17,710 | 4.6 | 18,560 | 78.5 | 107,651 | 18.8 | 90,597 | 7.2 | 97,606 | 4.6 | 102,353 |
| X3 Series | 10.0 | 2,407 | 26.6 | 3,278 | 12.1 | 3,729 | | 0 | 11.6 | 15,927 | 2.6 | 16,351 | 26.5 | 12,922 | | 0 |
| X5 Series | 8.6 | 2,077 | 21.9 | 2,658 | 25.6 | 3,574 | 6.9 | 3,344 | 9.9 | 13,642 | 14.3 | 15,916 | 4.0 | 15,306 | 11.1 | 17,215 |
| TOTAL BMW Trucks | 18.5 | 4,484 | 24.5 | 5,936 | 18.7 | 7,303 | 118.4 | 3,344 | 21.5 | 29,569 | 8.4 | 32,267 | 14.3 | 28,228 | 64.0 | 17,215 |
| TOTAL BMW Brand | 100.0 | 24,179 | 3.4 | 23,392 | 6.5 | 25,013 | 14.2 | 21,904 | 100.0 | 137,220 | 11.7 | 122,864 | 2.4 | 125,834 | 5.2 | 119,568 |
| MINI | | 3,556 | 1.4 | 3,607 | 24.6 | 2,896 | 0.7 | 2,916 | | 20,026 | 8.9 | 21,979 | 23.4 | 17,812 | 1.6 | 17,530 |
| TOTAL BMW Group Sales United States | | 27,735 | 2.7 | 26,999 | 3.3 | 27,909 | 12.4 | 24,820 | | 157,246 | 8.6 | 144,843 | 0.8 | 143,646 | 4.8 | 137,098 |
| TOTAL BMW Group Sales World Wide | | 130,530 | 1.0 | 129,294 | | | | | | 698,470 | 8.0 | 646,543 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------------|-----------------------|------------|---------------|---|--------|---|--------|--------------|------------------------|----------------------------|----------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | |
| | | JUN 06 | % | JUN 05 | % | JUN 04 | % | JUN 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 57.2 | 15,842 | 23.6 | 12,820 | | | | | 54.9 | 82,831 | 21.6 | 68,092 | | | | |
| TOTAL Lexus Trucks | 42.8 | 11,844 | 10.4 | 13,223 | | | | | 45.1 | 67,910 | 8.1 | 73,914 | | | | |
| TOTAL Lexus Sales | 100.0 | 27,686 | 6.3 | 26,043 | | | | | 100.0 | 150,741 | 6.2 | 142,006 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------------|-----------------------|-------------|---------------|------------|---------------|------------|---------------|--------------|---------------------|----------------------------|---------------|------------|----------------|------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | |
| | | JUN 06 | % | JUN 05 | % | JUN 04 | % | JUN 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 69.8 | 14,519 | 0.9 | 14,644 | 3.6 | 15,195 | 3.7 | 14,656 | 74.3 | 85,395 | 2.0 | 83,708 | 7.4 | 90,390 | 0.7 | 91,073 |
| TOTAL MB Trucks | 30.2 | 6,283 | 74.6 | 3,598 | 57.2 | 2,289 | 11.2 | 2,577 | 25.7 | 29,540 | 97.9 | 14,926 | 16.8 | 12,778 | 13.7 | 14,815 |
| TOTAL MB Sales | 100.0 | 20,802 | 14.0 | 18,242 | 4.3 | 17,484 | 1.5 | 17,233 | 100.0 | 114,935 | 16.5 | 98,634 | 4.4 | 103,168 | 2.6 | 105,888 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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May, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------|-----------------------|-------------|----------------|------------|---------------|-------------|----------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAY 06 | % | MAY 05 | % | MAY 04 | % | | MAY 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 44.0 | 10,865 | 2.4 | 10,608 | 3.6 | 11,001 | 1.3 | 11,143 | 44.1 | 49,795 | 26.5 | 39,371 | 13.2 | 45,367 | 6.3 | 48,427 |
| 5 Series | 19.6 | 4,838 | 34.0 | 3,611 | 16.7 | 4,336 | 3.5 | 4,491 | 20.0 | 22,636 | 17.9 | 19,201 | 0.7 | 19,070 | 2.7 | 18,568 |
| 6 Series | 4.4 | 1,084 | 19.4 | 908 | 20.4 | 754 | | 0 | 3.5 | 3,998 | 4.7 | 4,195 | 64.4 | 2,552 | | 0 |
| 7 Series | 6.5 | 1,598 | 5.5 | 1,514 | 6.5 | 1,620 | 17.9 | 1,973 | 7.2 | 8,086 | 32.1 | 6,122 | 14.4 | 7,148 | 14.5 | 8,358 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 8 | | 0 | | 0 | | 0 | 100.0 | 129 |
| Z4 Series | 5.1 | 1,259 | 14.1 | 1,103 | 33.9 | 1,669 | 13.6 | 1,932 | 3.0 | 3,439 | 19.0 | 4,245 | 25.4 | 5,688 | 29.8 | 8,108 |
| Z8 Series | 0.0 | 1 | | 0 | 100.0 | 5 | 92.1 | 63 | 0.0 | 2 | 71.4 | 7 | 90.1 | 71 | 65.0 | 203 |
| TOTAL BMW Cars | 79.6 | 19,645 | 10.7 | 17,744 | 8.5 | 19,385 | 1.1 | 19,610 | 77.8 | 87,956 | 20.3 | 73,141 | 8.5 | 79,896 | 4.7 | 83,793 |
| X3 Series | 11.7 | 2,881 | 4.1 | 2,768 | 11.3 | 2,487 | | 0 | 12.0 | 13,520 | 3.4 | 13,073 | 42.2 | 9,193 | | 0 |
| X5 Series | 8.8 | 2,162 | 14.7 | 2,536 | 0.9 | 2,560 | 10.0 | 2,845 | 10.2 | 11,565 | 12.8 | 13,258 | 13.0 | 11,732 | 15.4 | 13,871 |
| TOTAL BMW Trucks | 20.4 | 5,043 | 4.9 | 5,304 | 5.1 | 5,047 | 77.4 | 2,845 | 22.2 | 25,085 | 4.7 | 26,331 | 25.8 | 20,925 | 50.9 | 13,871 |
| TOTAL BMW Brand | 100.0 | 24,688 | 7.1 | 23,048 | 5.7 | 24,432 | 8.8 | 22,455 | 100.0 | 113,041 | 13.6 | 99,472 | 1.3 | 100,821 | 3.2 | 97,664 |
| MINI | | 3,672 | 5.3 | 3,878 | 15.6 | 3,355 | 1.4 | 3,310 | | 16,470 | 10.4 | 18,372 | 23.2 | 14,916 | 2.1 | 14,614 |
| TOTAL BMW Group Sales United States | | 28,360 | 5.3 | 26,926 | 3.1 | 27,787 | 7.8 | 25,765 | | 129,511 | 9.9 | 117,844 | 1.8 | 115,737 | 3.1 | 112,278 |
| TOTAL BMW Group Sales World Wide | | 119,972 | 5.5 | 113,688 | | | | | | 567,903 | 9.8 | 517,249 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|-------------|---------------|---|--------|---|------------------|----------------------------|------------|----------------|--------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAY 06 | % | MAY 05 | % | MAY 04 | % | | MAY 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 61.0 | 18,293 | 44.7 | 12,641 | | | | 54.4 | 66,989 | 21.2 | 55,272 | | | | | |
| TOTAL Lexus Trucks | 39.0 | 11,706 | 15.3 | 13,814 | | | | 45.6 | 56,066 | 7.6 | 60,691 | | | | | |
| TOTAL Lexus Sales | 100.0 | 29,999 | 13.4 | 26,455 | | | | 100.0 | 123,055 | 6.1 | 115,963 | | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------------|---------------|------------|---------------|------------|---------------|----------------------------|---------------|-------------|---------------|------------|---------------|------------|---------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAY 06 | % | MAY 05 | % | MAY 04 | % | | MAY 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 70.7 | 15,282 | 6.4 | 14,365 | 10.5 | 16,048 | 2.3 | 16,423 | 75.3 | 70,876 | 2.6 | 69,064 | 8.2 | 75,195 | 1.6 | 76,417 |
| TOTAL MB Trucks | 29.3 | 6,339 | 84.0 | 3,446 | 64.6 | 2,093 | 23.7 | 2,744 | 24.7 | 23,257 | 105.3 | 11,328 | 8.0 | 10,489 | 14.3 | 12,238 |
| TOTAL MB Sales | 100.0 | 21,621 | 21.4 | 17,811 | 1.8 | 18,141 | 5.4 | 19,167 | 100.0 | 94,133 | 17.1 | 80,392 | 6.2 | 85,684 | 3.4 | 88,655 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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April, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------|-----------------------|-------------|----------------|-------------|---------------|-------------|---------------|--------------|----------------|----------------------------|----------------|-------------|---------------|-------------|---------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | |
| | | APR 06 | % | APR 05 | % | APR 04 | % | APR 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 44.2 | 11,151 | 59.4 | 6,994 | 31.8 | 10,262 | 4.1 | 9,854 | 44.1 | 38,930 | 35.3 | 28,763 | 16.3 | 34,366 | 7.8 | 37,284 |
| 5 Series | 14.6 | 3,699 | 19.1 | 4,571 | 3.7 | 4,406 | 3.9 | 4,585 | 20.1 | 17,798 | 14.2 | 15,590 | 5.8 | 14,734 | 4.7 | 14,077 |
| 6 Series | 3.1 | 773 | 21.8 | 988 | 30.7 | 756 | | 0 | 3.3 | 2,914 | 11.3 | 3,287 | 82.8 | 1,798 | | 0 |
| 7 Series | 6.4 | 1,624 | 37.4 | 1,182 | 26.3 | 1,603 | 8.6 | 1,753 | 7.3 | 6,488 | 40.8 | 4,608 | 16.6 | 5,528 | 13.4 | 6,385 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 6 | | 0 | | 0 | | 0 | 100.0 | 121 |
| Z4 Series | 4.7 | 1,180 | 4.3 | 1,233 | 20.0 | 1,541 | 24.9 | 2,051 | 2.5 | 2,180 | 30.6 | 3,142 | 21.8 | 4,019 | 34.9 | 6,176 |
| Z8 Series | 0.0 | 0 | 100.0 | 2 | 89.5 | 19 | 57.8 | 45 | 0.0 | 1 | 85.7 | 7 | 89.4 | 66 | 52.9 | 140 |
| TOTAL BMW Cars | 73.0 | 18,427 | 23.1 | 14,970 | 19.5 | 18,587 | 1.6 | 18,294 | 77.3 | 68,311 | 23.3 | 55,397 | 8.5 | 60,511 | 5.7 | 64,183 |
| X3 Series | 18.2 | 4,596 | 45.0 | 3,170 | 37.7 | 2,302 | | 0 | 12.0 | 10,639 | 3.2 | 10,305 | 53.7 | 6,706 | | 0 |
| X5 Series | 8.8 | 2,227 | 24.0 | 2,932 | 15.9 | 2,530 | 6.8 | 2,716 | 10.6 | 9,403 | 12.3 | 10,722 | 16.9 | 9,172 | 16.8 | 11,026 |
| TOTAL BMW Trucks | 27.0 | 6,823 | 11.8 | 6,102 | 26.3 | 4,832 | 77.9 | 2,716 | 22.7 | 20,042 | 4.7 | 21,027 | 32.4 | 15,878 | 44.0 | 11,026 |
| TOTAL BMW Brand | 100.0 | 25,250 | 19.8 | 21,072 | 10.0 | 23,419 | 11.5 | 21,010 | 100.0 | 88,353 | 15.6 | 76,424 | 0.0 | 76,389 | 1.6 | 75,209 |
| MINI | | 3,313 | 23.1 | 4,310 | 31.0 | 3,290 | 5.4 | 3,121 | | 12,798 | 11.7 | 14,494 | 25.4 | 11,561 | 2.3 | 11,304 |
| TOTAL BMW Group Sales United States | | 28,563 | 12.5 | 25,382 | 5.0 | 26,709 | 10.7 | 24,131 | | 101,151 | 11.3 | 90,918 | 3.4 | 87,950 | 1.7 | 86,513 |
| TOTAL BMW Group Sales World Wide | | 114,885 | 3.2 | 111,325 | | | | | | 447,819 | 11.0 | 403,561 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|------------|---------------|---|--------|---|--------|--------------|------------------|----------------------------|---------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | |
| | | APR 06 | % | APR 05 | % | APR 04 | % | APR 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 53.9 | 13,304 | 7.1 | 12,425 | | | | | 52.3 | 48,696 | 14.2 | 42,631 | | | | |
| TOTAL Lexus Trucks | 46.1 | 11,375 | 16.6 | 13,639 | | | | | 47.7 | 44,360 | 5.4 | 46,877 | | | | |
| TOTAL Lexus Sales | 100.0 | 24,679 | 5.3 | 26,064 | | | | | 100.0 | 93,056 | 4.0 | 89,508 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------------|---------------|------------|---------------|------------|---------------|--------------|---------------|----------------------------|---------------|------------|---------------|------------|---------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | |
| | | APR 06 | % | APR 05 | % | APR 04 | % | APR 03 | YTD 06 | | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 77.4 | 16,466 | 6.8 | 15,414 | 5.1 | 16,239 | 5.2 | 15,443 | 76.7 | 55,594 | 1.6 | 54,699 | 7.5 | 59,147 | 1.4 | 59,994 |
| TOTAL MB Trucks | 22.6 | 4,804 | 41.7 | 3,391 | 58.1 | 2,145 | 13.1 | 2,468 | 23.3 | 16,918 | 114.6 | 7,882 | 6.1 | 8,396 | 11.6 | 9,494 |
| TOTAL MB Sales | 100.0 | 21,270 | 13.1 | 18,805 | 2.3 | 18,384 | 2.6 | 17,911 | 100.0 | 72,512 | 15.9 | 62,581 | 7.3 | 67,543 | 2.8 | 69,488 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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March, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------|-----------------------|-------------|----------------|-------------|---------------|-------------|----------------|----------------------------|----------------|-------------|----------------|-------------|---------------|-------------|---------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAR 06 | % | MAR 05 | % | MAR 04 | % | | MAR 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 41.2 | 10,093 | 33.6 | 7,555 | 24.8 | 10,044 | 6.3 | 10,717 | 44.0 | 27,779 | 27.6 | 21,769 | 9.7 | 24,104 | 12.1 | 27,430 |
| 5 Series | 21.5 | 5,265 | 33.4 | 3,947 | 1.9 | 3,873 | 5.8 | 3,660 | 22.3 | 14,099 | 28.0 | 11,019 | 6.7 | 10,328 | 8.8 | 9,492 |
| 6 Series | 3.7 | 917 | 5.3 | 871 | 16.4 | 1,042 | | 0 | 3.4 | 2,141 | 6.9 | 2,299 | 120.6 | 1,042 | | 0 |
| 7 Series | 8.0 | 1,970 | 77.5 | 1,110 | 21.7 | 1,418 | 3.3 | 1,467 | 7.7 | 4,864 | 42.0 | 3,426 | 12.7 | 3,925 | 15.3 | 4,632 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 39 | | 0 | | 0 | | 0 | 100.0 | 115 |
| Z4 Series | 2.9 | 720 | 27.3 | 991 | 25.5 | 1,330 | 16.1 | 1,586 | 1.6 | 1,000 | 47.6 | 1,909 | 23.0 | 2,478 | 39.9 | 4,125 |
| Z8 Series | 0.0 | 1 | 0.0 | 1 | 96.2 | 26 | 45.8 | 48 | 0.0 | 1 | 80.0 | 5 | 89.4 | 47 | 50.5 | 95 |
| TOTAL BMW Cars | 77.4 | 18,966 | 31.0 | 14,475 | 18.4 | 17,733 | 1.2 | 17,517 | 79.1 | 49,884 | 23.4 | 40,427 | 3.6 | 41,924 | 8.6 | 45,889 |
| X3 Series | 12.5 | 3,073 | 2.3 | 3,005 | 17.8 | 2,551 | | 0 | 9.6 | 6,043 | 15.3 | 7,135 | 62.0 | 4,404 | | 0 |
| X5 Series | 10.0 | 2,462 | 7.8 | 2,669 | 11.0 | 2,404 | 22.3 | 3,094 | 11.4 | 7,176 | 7.9 | 7,790 | 17.3 | 6,642 | 20.1 | 8,310 |
| TOTAL BMW Trucks | 22.6 | 5,535 | 2.4 | 5,674 | 14.5 | 4,955 | 60.1 | 3,094 | 20.9 | 13,219 | 11.4 | 14,925 | 35.1 | 11,046 | 32.9 | 8,310 |
| TOTAL BMW Brand | 100.0 | 24,501 | 21.6 | 20,149 | 11.2 | 22,688 | 10.1 | 20,611 | 100.0 | 63,103 | 14.0 | 55,352 | 4.5 | 52,970 | 2.3 | 54,199 |
| MINI | | 3,851 | 6.7 | 4,127 | 44.5 | 2,857 | 1.3 | 2,821 | | 9,485 | 6.9 | 10,184 | 23.1 | 8,271 | 1.1 | 8,183 |
| TOTAL BMW Group Sales United States | | 28,352 | 16.8 | 24,276 | 5.0 | 25,545 | 9.0 | 23,432 | | 72,588 | 10.8 | 65,536 | 7.0 | 61,241 | 1.8 | 62,382 |
| TOTAL BMW Group Sales World Wide | | 144,316 | 13.5 | 127,118 | | | | | | 332,923 | 13.9 | 292,236 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|------------|---------------|---|--------|---|------------------|----------------------------|---------------|------------|---------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAR 06 | % | MAR 05 | % | MAR 04 | % | | MAR 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 50.0 | 13,798 | 9.0 | 12,657 | | | | | 51.8 | 35,392 | 17.2 | 30,206 | | | | |
| TOTAL Lexus Trucks | 50.0 | 13,794 | 7.6 | 12,814 | | | | | 48.2 | 32,985 | 0.8 | 33,238 | | | | |
| TOTAL Lexus Sales | 100.0 | 27,592 | 8.3 | 25,471 | | | | | 100.0 | 68,377 | 7.8 | 63,444 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------------|---------------|------------|---------------|-------------|---------------|----------------------------|---------------|-------------|---------------|-------------|---------------|------------|---------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | MAR 06 | % | MAR 05 | % | MAR 04 | % | | MAR 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 78.1 | 16,723 | 6.1 | 15,767 | 2.6 | 15,367 | 11.4 | 17,337 | 76.4 | 39,128 | 0.4 | 39,285 | 8.4 | 42,908 | 3.7 | 44,551 |
| TOTAL MB Trucks | 21.9 | 4,694 | 96.0 | 2,395 | 2.2 | 2,449 | 2.0 | 2,500 | 23.6 | 12,114 | 169.7 | 4,491 | 28.2 | 6,251 | 11.0 | 7,026 |
| TOTAL MB Sales | 100.0 | 21,417 | 17.9 | 18,162 | 1.9 | 17,816 | 10.2 | 19,837 | 100.0 | 51,242 | 17.1 | 43,776 | 11.0 | 49,159 | 4.7 | 51,577 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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February, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|--|----------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------|----------------------------|----------------|-------------|----------------|-------------|---------------|-------------|---------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | FEB 06 | % | FEB 05 | % | FEB 04 | % | | FEB 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 47.3 | 9,140 | 27.3 | 7,181 | 6.4 | 7,669 | 7.9 | 8,324 | 45.8 | 17,686 | 24.4 | 14,214 | 1.1 | 14,060 | 15.9 | 16,713 |
| 5 Series | 21.5 | 4,153 | 9.5 | 3,794 | 0.4 | 3,780 | 25.0 | 3,023 | 22.9 | 8,834 | 24.9 | 7,072 | 9.6 | 6,455 | 10.7 | 5,832 |
| 6 Series | 3.0 | 588 | 23.3 | 767 | | 0 | | 0 | 3.2 | 1,224 | 14.3 | 1,428 | | 0 | | 0 |
| 7 Series | 7.4 | 1,428 | 26.7 | 1,127 | 14.0 | 1,310 | 7.8 | 1,421 | 7.5 | 2,894 | 25.0 | 2,316 | 7.6 | 2,507 | 20.8 | 3,165 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 30 | | 0 | | 0 | | 0 | 100.0 | 76 |
| Z4 Series | 0.8 | 154 | 67.2 | 469 | 42.5 | 815 | 34.6 | 1,247 | 0.7 | 280 | 69.5 | 918 | 20.0 | 1,148 | 54.8 | 2,539 |
| Z8 Series | 0.0 | 0 | 100.0 | 3 | 70.0 | 10 | 37.5 | 16 | 0.0 | 0 | 100.0 | 4 | 81.0 | 21 | 55.3 | 47 |
| TOTAL BMW Cars | 80.0 | 15,463 | 15.9 | 13,341 | 1.8 | 13,584 | 3.4 | 14,061 | 80.1 | 30,918 | 19.1 | 25,952 | 7.3 | 24,191 | 14.7 | 28,372 |
| X3 Series | 8.2 | 1,582 | 31.8 | 2,319 | 116.7 | 1,070 | | 0 | 7.7 | 2,970 | 28.1 | 4,130 | 122.9 | 1,853 | | 0 |
| X5 Series | 11.8 | 2,283 | 15.3 | 2,696 | 19.9 | 2,249 | 10.8 | 2,522 | 12.2 | 4,714 | 7.9 | 5,121 | 20.8 | 4,238 | 18.8 | 5,216 |
| TOTAL BMW Trucks | 20.0 | 3,865 | 22.9 | 5,015 | 51.1 | 3,319 | 31.6 | 2,522 | 19.9 | 7,684 | 16.9 | 9,251 | 51.9 | 6,091 | 16.8 | 5,216 |
| TOTAL BMW Brand | 100.0 | 19,328 | 5.3 | 18,356 | 8.6 | 16,903 | 1.9 | 16,583 | 100.0 | 38,602 | 9.7 | 35,203 | 16.3 | 30,282 | 9.8 | 33,588 |
| MINI | | 2,690 | 14.3 | 3,140 | 18.1 | 2,658 | 4.5 | 2,544 | | 5,634 | 7.0 | 6,057 | 11.9 | 5,414 | 1.0 | 5,362 |
| TOTAL BMW Group Sales United States | | 22,018 | 2.4 | 21,496 | 9.9 | 19,561 | 2.3 | 19,127 | | 44,236 | 7.2 | 41,260 | 15.6 | 35,696 | 8.4 | 38,950 |
| TOTAL BMW Group Sales World Wide | | 94,751 | 13.8 | 83,255 | | | | | | 188,580 | 14.2 | 165,118 | | | | |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------------|-----------------------|------------|---------------|------------|---------------|---|------------------------|----------------------------|---------------|------------|---------------|------------|---------------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | FEB 06 | % | FEB 05 | % | FEB 04 | % | | FEB 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 50.2 | 10,615 | 11.4 | 9,528 | 3.5 | 9,875 | | | 52.9 | 21,594 | 23.0 | 17,549 | 10.9 | 19,689 | | |
| TOTAL Lexus Trucks | 49.8 | 10,512 | 3.1 | 10,197 | 4.4 | 10,670 | | | 47.1 | 19,191 | 6.0 | 20,424 | 1.3 | 20,690 | | |
| TOTAL Lexus Sales | 100.0 | 21,127 | 7.1 | 19,725 | 4.0 | 20,545 | | | 100.0 | 40,785 | 7.4 | 37,973 | 6.0 | 40,379 | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------------|-----------------------|-------------|---------------|-------------|---------------|------------|---------------------|----------------------------|---------------|-------------|---------------|-------------|---------------|------------|---------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | FEB 06 | % | FEB 05 | % | FEB 04 | % | | FEB 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 73.0 | 12,677 | 1.5 | 12,485 | 13.2 | 14,381 | 3.0 | 13,964 | 75.1 | 22,405 | 4.7 | 23,518 | 14.6 | 27,541 | 1.2 | 27,214 |
| TOTAL MB Trucks | 27.0 | 4,679 | 355.2 | 1,028 | 42.7 | 1,793 | 15.7 | 2,126 | 24.9 | 7,420 | 254.0 | 2,096 | 44.9 | 3,802 | 16.0 | 4,526 |
| TOTAL MB Sales | 100.0 | 17,356 | 28.4 | 13,513 | 16.5 | 16,174 | 0.5 | 16,090 | 100.0 | 29,825 | 16.4 | 25,614 | 18.3 | 31,343 | 1.3 | 31,740 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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January, 2006

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|---------------------------------|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JAN 06 | % | JAN 05 | % | JAN 04 | % | | JAN 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| 3 Series | 44.3 | 8,546 | 21.5 | 7,033 | 10.0 | 6,391 | 23.8 | 8,389 | 44.3 | 8,546 | 21.5 | 7,033 | 10.0 | 6,391 | 23.8 | 8,389 |
| 5 Series | 24.3 | 4,681 | 42.8 | 3,278 | 22.5 | 2,675 | 4.8 | 2,809 | 24.3 | 4,681 | 42.8 | 3,278 | 22.5 | 2,675 | 4.8 | 2,809 |
| 6 Series | 3.3 | 636 | 3.8 | 661 | | 0 | | 0 | 3.3 | 636 | 3.8 | 661 | | 0 | | 0 |
| 7 Series | 7.6 | 1,466 | 23.3 | 1,189 | 0.7 | 1,197 | 31.4 | 1,744 | 7.6 | 1,466 | 23.3 | 1,189 | 0.7 | 1,197 | 31.4 | 1,744 |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 46 | | 0 | | 0 | | 0 | 100.0 | 46 |
| Z4 Series | 0.7 | 126 | 71.9 | 449 | 34.8 | 333 | 74.2 | 1,292 | 0.7 | 126 | 71.9 | 449 | 34.8 | 333 | 74.2 | 1,292 |
| Z8 Series | 0.0 | 0 | 100.0 | 1 | 90.9 | 11 | 64.5 | 31 | 0.0 | 0 | 100.0 | 1 | 90.9 | 11 | 64.5 | 31 |
| TOTAL BMW Cars | 80.2 | 15,455 | 22.6 | 12,611 | 18.9 | 10,607 | 25.9 | 14,311 | 80.2 | 15,455 | 22.6 | 12,611 | 18.9 | 10,607 | 25.9 | 14,311 |
| X3 Series | 7.2 | 1,388 | 23.4 | 1,811 | 131.3 | 783 | | 0 | 7.2 | 1,388 | 23.4 | 1,811 | 131.3 | 783 | | 0 |
| X5 Series | 12.6 | 2,431 | 0.2 | 2,425 | 21.9 | 1,989 | 26.2 | 2,694 | 12.6 | 2,431 | 0.2 | 2,425 | 21.9 | 1,989 | 26.2 | 2,694 |
| TOTAL BMW Trucks | 19.8 | 3,819 | 9.8 | 4,236 | 52.8 | 2,772 | 2.9 | 2,694 | 19.8 | 3,819 | 9.8 | 4,236 | 52.8 | 2,772 | 2.9 | 2,694 |
| TOTAL BMW Brand | 100.0 | 19,274 | 14.4 | 16,847 | 25.9 | 13,379 | 21.3 | 17,005 | 100.0 | 19,274 | 14.4 | 16,847 | 25.9 | 13,379 | 21.3 | 17,005 |
| MINI | | 2,944 | 0.9 | 2,917 | 5.8 | 2,756 | 2.2 | 2,818 | | 2,944 | 0.9 | 2,917 | 5.8 | 2,756 | 2.2 | 2,818 |
| TOTAL BMW Group | | 22,218 | 12.4 | 19,764 | 22.5 | 16,135 | 18.6 | 19,823 | | 22,218 | 12.4 | 19,764 | 22.5 | 16,135 | 18.6 | 19,823 |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|------|--------|---|--------|---|------------------|----------------------------|--------|------|--------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JAN 06 | % | JAN 05 | % | JAN 04 | % | | JAN 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL Lexus Cars | 55.9 | 10,979 | 36.9 | 8,021 | | | | | 55.9 | 10,979 | 36.9 | 8,021 | | | | |
| TOTAL Lexus Trucks | 44.1 | 8,679 | 15.1 | 10,227 | | | | | 44.1 | 8,679 | 15.1 | 10,227 | | | | |
| TOTAL Lexus Sales | 100.0 | 19,658 | 7.7 | 18,248 | | | | | 100.0 | 19,658 | 7.7 | 18,248 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------|--------|------|--------|------|---------------|----------------------------|--------|-------|--------|------|--------|------|--------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | JAN 06 | % | JAN 05 | % | JAN 04 | % | | JAN 03 | YTD 06 | % | YTD 05 | % | YTD 04 | % | YTD 03 |
| TOTAL MB Cars | 78.0 | 9,728 | 11.8 | 11,033 | 16.2 | 13,160 | 0.7 | 13,250 | 78.0 | 9,728 | 11.8 | 11,033 | 16.2 | 13,160 | 0.7 | 13,250 |
| TOTAL MB Trucks | 22.0 | 2,741 | 156.6 | 1,068 | 46.8 | 2,009 | 16.3 | 2,400 | 22.0 | 2,741 | 156.6 | 1,068 | 46.8 | 2,009 | 16.3 | 2,400 |
| TOTAL MB Sales | 100.0 | 12,469 | 3.0 | 12,101 | 20.2 | 15,169 | 3.1 | 15,650 | 100.0 | 12,469 | 3.0 | 12,101 | 20.2 | 15,169 | 3.1 | 15,650 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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December, 2005

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|---------------------------------|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------|----------------------------|----------------|------------|----------------|-------------|----------------|------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | DEC 05 | % | DEC 04 | % | DEC 03 | % | | DEC 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| 3 Series | 40.0 | 10,592 | 0.2 | 10,569 | 30.1 | 8,126 | 30.1 | 11,621 | 40.2 | 106,950 | 0.4 | 106,549 | 4.8 | 111,944 | 3.0 | 115,428 |
| 5 Series | 24.2 | 6,396 | 25.0 | 5,116 | 21.1 | 4,225 | 14.2 | 3,699 | 19.8 | 52,722 | 15.7 | 45,584 | 2.9 | 46,964 | 15.0 | 40,842 |
| 6 Series | 3.5 | 931 | 3.2 | 962 | | 0 | | 0 | 3.7 | 9,934 | 21.2 | 8,198 | | 0 | | 0 |
| 7 Series | 8.2 | 2,176 | 38.1 | 1,576 | 0.8 | 1,563 | 12.0 | 1,776 | 6.8 | 18,165 | 12.4 | 16,155 | 21.1 | 20,473 | 7.0 | 22,006 |
| Z3 Series | | 0 | | 0 | 100.0 | 6 | 95.6 | 135 | | 0 | | 0 | 100.0 | 155 | 97.7 | 6,786 |
| Z4 Series | 1.6 | 414 | 22.9 | 537 | 74.6 | 2,114 | 25.2 | 1,689 | 3.8 | 10,045 | 26.4 | 13,654 | 32.3 | 20,169 | 444.5 | 3,704 |
| Z8 Series | 0.0 | 1 | 50.0 | 2 | 90.0 | 20 | 31.0 | 29 | 0.0 | 17 | 84.5 | 110 | 74.9 | 439 | 16.2 | 524 |
| TOTAL BMW Cars | 77.5 | 20,510 | 9.3 | 18,762 | 16.9 | 16,054 | 15.3 | 18,949 | 74.3 | 197,833 | 4.0 | 190,250 | 4.9 | 200,144 | 5.7 | 189,290 |
| X3 Series | 8.9 | 2,356 | 11.0 | 2,123 | | 0 | | 0 | 11.6 | 30,769 | 11.1 | 34,604 | | 0 | | 0 |
| X5 Series | 13.6 | 3,598 | 21.7 | 4,597 | 5.3 | 4,856 | 20.6 | 4,025 | 14.1 | 37,598 | 6.7 | 35,225 | 13.5 | 40,715 | 4.7 | 42,742 |
| TOTAL BMW Trucks | 22.5 | 5,954 | 11.4 | 6,720 | 38.4 | 4,856 | 20.6 | 4,025 | 25.7 | 68,367 | 2.1 | 69,829 | 71.5 | 40,715 | 4.7 | 42,742 |
| TOTAL BMW Brand | 100.0 | 26,464 | 3.9 | 25,482 | 21.9 | 20,910 | 9.0 | 22,974 | 100.0 | 266,200 | 2.4 | 260,079 | 8.0 | 240,859 | 3.8 | 232,032 |
| MINI | | 2,436 | 36.1 | 3,810 | 4.9 | 4,005 | 22.2 | 3,278 | | 40,820 | 13.3 | 36,032 | 0.1 | 36,010 | 46.4 | 24,590 |
| TOTAL BMW Group | | 28,900 | 1.3 | 29,292 | 17.6 | 24,915 | 5.1 | 26,252 | | 307,020 | 3.7 | 296,111 | 6.9 | 276,869 | 7.9 | 256,622 |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|------------|---------------|---|--------|---|------------------|----------------------------|----------------|------------|----------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | DEC 05 | % | DEC 04 | % | DEC 03 | % | | DEC 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL Lexus Cars | 50.8 | 17,866 | 25.0 | 14,292 | | | | | 49.9 | 151,226 | 11.1 | 136,130 | | | | |
| TOTAL Lexus Trucks | 49.2 | 17,320 | 4.8 | 18,189 | | | | | 50.1 | 151,669 | 0.1 | 151,797 | | | | |
| TOTAL Lexus Sales | 100.0 | 35,186 | 8.3 | 32,481 | | | | | 100.0 | 302,895 | 5.2 | 287,927 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|-------------|---------------|-------------|---------------|------------|---------------|----------------------------|----------------|------------|----------------|------------|----------------|------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | DEC 05 | % | DEC 04 | % | DEC 03 | % | | DEC 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL MB Cars | 74.7 | 23,300 | 2.8 | 23,976 | 34.8 | 17,792 | 2.9 | 17,294 | 81.6 | 182,817 | 5.8 | 194,149 | 4.1 | 186,553 | 9.5 | 170,431 |
| TOTAL MB Trucks | 25.3 | 7,892 | 200.0 | 2,631 | 31.3 | 3,829 | 4.1 | 3,994 | 18.4 | 41,252 | 51.8 | 27,172 | 15.1 | 31,998 | 25.2 | 42,794 |
| TOTAL MB Sales | 100.0 | 31,192 | 17.2 | 26,607 | 23.1 | 21,621 | 1.6 | 21,288 | 100.0 | 224,069 | 1.2 | 221,321 | 1.3 | 218,551 | 2.5 | 213,225 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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November, 2005

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|---------------------------------|----------------|-----------------------|-------------|---------------|--------------|---------------|------------|----------------|----------------------------|----------------|------------|----------------|-------------|----------------|------------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | NOV 05 | % | NOV 04 | % | NOV 03 | % | | NOV 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| 3 Series | 43.4 | 10,273 | 50.2 | 6,838 | 33.0 | 10,206 | 2.2 | 10,432 | 40.2 | 96,358 | 0.4 | 95,980 | 7.5 | 103,818 | 0.0 | 103,807 |
| 5 Series | 21.9 | 5,185 | 43.2 | 3,622 | 6.8 | 3,888 | 34.6 | 2,888 | 19.3 | 46,326 | 14.5 | 40,468 | 5.3 | 42,739 | 15.1 | 37,143 |
| 6 Series | 3.1 | 739 | 16.0 | 880 | | 0 | | 0 | 3.8 | 9,003 | 24.4 | 7,236 | | 0 | | 0 |
| 7 Series | 6.9 | 1,623 | 42.7 | 1,137 | 51.6 | 2,349 | 24.8 | 1,882 | 6.7 | 15,989 | 9.7 | 14,579 | 22.9 | 18,910 | 6.5 | 20,230 |
| Z3 Series | | 0 | | 0 | 100.0 | 1 | 99.5 | 189 | | 0 | | 0 | 100.0 | 149 | 97.8 | 6,651 |
| Z4 Series | 2.5 | 599 | 89.0 | 317 | 79.1 | 1,519 | 18.6 | 1,281 | 4.0 | 9,631 | 26.6 | 13,117 | 27.3 | 18,055 | 796 | 2,015 |
| Z8 Series | 0.0 | 0 | 100.0 | 2 | 92.9 | 28 | 30.0 | 40 | 0.0 | 16 | 85.2 | 108 | 74.2 | 419 | 15.4 | 495 |
| TOTAL BMW Cars | 77.8 | 18,419 | 43.9 | 12,796 | 28.9 | 17,991 | 7.7 | 16,712 | 74.0 | 177,323 | 3.4 | 171,488 | 6.8 | 184,090 | 8.1 | 170,341 |
| X3 Series | 6.8 | 1,606 | 64.4 | 4,511 | | 0 | | 0 | 11.9 | 28,413 | 12.5 | 32,481 | | 0 | | 0 |
| X5 Series | 15.4 | 3,648 | 6.5 | 3,425 | 12.2 | 3,901 | 6.2 | 4,161 | 14.2 | 34,000 | 11.0 | 30,628 | 14.6 | 35,859 | 7.4 | 38,717 |
| TOTAL BMW Trucks | 22.2 | 5,254 | 33.8 | 7,936 | 103.4 | 3,901 | 6.2 | 4,161 | 26.0 | 62,413 | 1.1 | 63,109 | 76.0 | 35,859 | 7.4 | 38,717 |
| TOTAL BMW Brand | 100.0 | 23,673 | 14.2 | 20,732 | 5.3 | 21,892 | 4.9 | 20,873 | 100.0 | 239,736 | 2.2 | 234,597 | 6.7 | 219,949 | 5.2 | 209,058 |
| MINI | | 3,171 | 5.7 | 3,363 | 5.3 | 3,194 | 18.0 | 2,706 | | 38,384 | 19.1 | 32,222 | 0.7 | 32,005 | 50.2 | 21,312 |
| TOTAL BMW Group | | 26,844 | 11.4 | 24,095 | 4.0 | 25,086 | 6.4 | 23,579 | | 278,120 | 4.2 | 266,819 | 5.9 | 251,954 | 9.4 | 230,370 |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------|-----------------------|-------------|---------------|---|--------|---|------------------|----------------------------|----------------|------------|----------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | NOV 05 | % | NOV 04 | % | NOV 03 | % | | NOV 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL Lexus Cars | 54.6 | 14,001 | 37.1 | 10,214 | | | | | 49.8 | 133,360 | 9.5 | 121,838 | | | | |
| TOTAL Lexus Trucks | 45.4 | 11,648 | 7.9 | 12,644 | | | | | 50.2 | 134,349 | 0.6 | 133,608 | | | | |
| TOTAL Lexus Sales | 100.0 | 25,649 | 12.2 | 22,858 | | | | | 100.0 | 267,709 | 4.8 | 255,446 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------|-----------------------|------------|---------------|------------|---------------|------------|---------------|----------------------------|----------------|------------|----------------|------------|----------------|-------------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | NOV 05 | % | NOV 04 | % | NOV 03 | % | | NOV 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL MB Cars | 76.4 | 13,967 | 17.3 | 16,898 | 8.0 | 15,643 | 1.9 | 15,943 | 82.7 | 159,517 | 6.3 | 170,173 | 0.8 | 168,761 | 26.8 | 133,137 |
| TOTAL MB Trucks | 23.6 | 4,317 | 123.2 | 1,934 | 24.7 | 2,567 | 25.2 | 3,431 | 17.3 | 33,360 | 35.9 | 24,541 | 12.9 | 28,169 | 27.4 | 38,800 |
| TOTAL MB Sales | 100.0 | 18,284 | 2.9 | 18,832 | 3.4 | 18,210 | 6.0 | 19,374 | 100.0 | 192,877 | 0.9 | 194,714 | 1.1 | 196,930 | 14.5 | 171,937 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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October, 2005

| BMW Group Sales - United States | | | | | | | | | | | | | | | | |
|---------------------------------|----------------------|-----------------------|-------------|---------------|-------|---------------|-------|----------------------|----------------------------|----------------|------|----------------|-------|----------------|------|----------------|
| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 05 | % | OCT 04 | % | OCT 03 | % | | OCT 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| 3 Series | 47.8 | 10,719 | 23.0 | 8,714 | 1.8 | 8,563 | 11.9 | 7,652 | 39.8 | 86,085 | 3.4 | 89,142 | 4.8 | 93,612 | 0.3 | 93,375 |
| 5 Series | 21.8 | 4,880 | 15.4 | 4,229 | 41.7 | 2,984 | 11.4 | 2,679 | 19.0 | 41,141 | 11.7 | 36,846 | 5.2 | 38,851 | 13.4 | 34,255 |
| 6 Series | 4.0 | 888 | 9.7 | 983 | | 0 | | 0 | 3.8 | 8,264 | 30.0 | 6,356 | | 0 | | 0 |
| 7 Series | 7.1 | 1,593 | 18.7 | 1,342 | 37.6 | 2,151 | 4.8 | 2,052 | 6.6 | 14,366 | 6.9 | 13,442 | 18.8 | 16,561 | 9.7 | 18,348 |
| Z3 Series | | 0 | | 0 | 100.0 | 2 | 99.1 | 213 | | 0 | | 0 | 100.0 | 148 | 97.7 | 6,462 |
| Z4 Series | 3.6 | 808 | 45.6 | 1,484 | 24.3 | 1,960 | 167.0 | 734 | 4.2 | 9,032 | 29.4 | 12,800 | 22.6 | 16,536 | 2153 | 734 |
| Z8 Series | 0.0 | 1 | 0.0 | 1 | 95.7 | 23 | 39.5 | 38 | 0.0 | 16 | 84.9 | 106 | 72.9 | 391 | 14.1 | 455 |
| TOTAL BMW Cars | 84.2 | 18,889 | 12.7 | 16,753 | 6.8 | 15,683 | 17.3 | 13,368 | 73.5 | 158,904 | 0.1 | 158,692 | 4.5 | 166,099 | 8.1 | 153,629 |
| X3 Series | 6.2 | 1,398 | 52.4 | 2,940 | | 0 | | 0 | 12.4 | 26,807 | 4.2 | 27,970 | | 0 | | 0 |
| X5 Series | 9.6 | 2,145 | 26.7 | 2,925 | 25.2 | 3,911 | 14.3 | 3,421 | 14.0 | 30,352 | 11.6 | 27,203 | 14.9 | 31,958 | 7.5 | 34,556 |
| TOTAL BMW Trucks | 15.8 | 3,543 | 39.6 | 5,865 | 50.0 | 3,911 | 14.3 | 3,421 | 26.5 | 57,159 | 3.6 | 55,173 | 72.6 | 31,958 | 7.5 | 34,556 |
| TOTAL BMW Brand | 100.0 | 22,432 | 0.8 | 22,618 | 15.4 | 19,594 | 16.7 | 16,789 | 100.0 | 216,063 | 1.0 | 213,865 | 8.0 | 198,057 | 5.2 | 188,185 |
| MINI | | 3,203 | 0.4 | 3,189 | 3.2 | 3,091 | 8.6 | 2,845 | | 35,213 | 22.0 | 28,859 | 0.2 | 28,811 | 54.8 | 18,606 |
| TOTAL BMW Group | | 25,635 | 0.7 | 25,807 | 13.8 | 22,685 | 15.5 | 19,634 | | 251,276 | 3.5 | 242,724 | 7.0 | 226,868 | 9.7 | 206,791 |

| Lexus Sales - United States | | | | | | | | | | | | | | | | |
|-----------------------------|------------------------|-----------------------|------|---------------|---|--------|---|------------------------|----------------------------|----------------|-----|----------------|---|--------|---|--------|
| SERIES | % of TOTAL Lexus | MONTHLY SALES FIGURES | | | | | | % of TOTAL Lexus | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 05 | % | OCT 04 | % | OCT 03 | % | | OCT 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL Lexus Cars | 51.9 | 12,113 | 11.1 | 10,898 | | | | | 49.3 | 119,359 | 6.9 | 111,624 | | | | |
| TOTAL Lexus Trucks | 48.1 | 11,218 | 12.4 | 12,811 | | | | | 50.7 | 122,701 | 1.4 | 120,964 | | | | |
| TOTAL Lexus Sales | 100.0 | 23,331 | 1.6 | 23,709 | | | | | 100.0 | 242,060 | 4.1 | 232,588 | | | | |

| Mercedes-Benz Sales - United States | | | | | | | | | | | | | | | | |
|-------------------------------------|---------------------|-----------------------|------|---------------|-----|---------------|------|---------------------|----------------------------|----------------|------|----------------|------|----------------|------|----------------|
| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
| | | OCT 05 | % | OCT 04 | % | OCT 03 | % | | OCT 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| TOTAL MB Cars | 80.0 | 14,678 | 7.4 | 15,854 | 6.6 | 16,974 | 10.7 | 15,328 | 83.4 | 145,550 | 5.0 | 153,275 | 0.1 | 153,118 | 11.6 | 137,194 |
| TOTAL MB Trucks | 20.0 | 3,671 | 48.7 | 2,469 | 7.4 | 2,299 | 35.1 | 3,543 | 16.6 | 29,043 | 28.5 | 22,607 | 11.7 | 25,602 | 27.6 | 35,369 |
| TOTAL MB Sales | 100.0 | 18,349 | 0.1 | 18,323 | 4.9 | 19,273 | 2.1 | 18,871 | 100.0 | 174,593 | 0.7 | 175,882 | 1.6 | 178,720 | 3.6 | 172,563 |

The "% of TOTAL" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

To view all the BMW, Lexus & Mercedes-Benz sales reports visit my website at: <http://home.att.net/~fdmeloan/>

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BMW Group Sales - United States

September, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|------------|---------------|--------------|---------------|-------------|---------------|--------------|----------------|----------------------------|----------------|-------------|----------------|------------|----------------|--|--|
| | | SEP 05 | % | SEP 04 | % | SEP 03 | % | SEP 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 39.4 | 8,693 | 5.6 | 8,235 | 15.0 | 7,161 | 17.8 | 8,712 | 38.9 | 75,366 | 6.3 | 80,428 | 5.4 | 85,049 | 0.8 | 85,723 | | |
| 5 Series | 18.8 | 4,137 | 15.8 | 3,574 | 15.6 | 3,092 | 39.5 | 2,216 | 18.7 | 36,261 | 11.2 | 32,617 | 9.1 | 35,867 | 13.6 | 31,576 | | |
| 6 Series | 3.5 | 779 | 12.9 | 690 | | 0 | | 0 | 3.8 | 7,376 | 37.3 | 5,373 | | 0 | | 0 | | |
| 7 Series | 5.5 | 1,209 | 2.2 | 1,183 | 18.8 | 1,457 | 19.8 | 1,817 | 6.6 | 12,773 | 5.6 | 12,100 | 16.0 | 14,410 | 11.6 | 16,296 | | |
| Z3 Series | | 0 | | 0 | | 0 | 100.0 | 173 | | 0 | | 0 | 100.0 | 146 | 97.7 | 6,249 | | |
| Z4 Series | 3.6 | 789 | 42.3 | 1,367 | 9.5 | 1,510 | | 0 | 4.2 | 8,224 | 27.3 | 11,316 | 22.4 | 14,576 | | 0 | | |
| Z8 Series | 0.0 | 2 | 60.0 | 5 | 86.5 | 37 | 37.0 | 27 | 0.0 | 15 | 85.7 | 105 | 71.5 | 368 | 11.8 | 417 | | |
| TOTAL BMW Cars | 70.8 | 15,609 | 3.7 | 15,054 | 13.6 | 13,257 | 2.4 | 12,945 | 72.3 | 140,015 | 1.4 | 141,939 | 5.6 | 150,416 | 7.2 | 140,261 | | |
| X3 Series | 9.1 | 2,000 | 51.3 | 4,104 | | 0 | | 0 | 13.1 | 25,409 | 1.5 | 25,030 | | 0 | | 0 | | |
| X5 Series | 20.1 | 4,443 | 70.3 | 2,609 | 20.4 | 3,276 | 31.0 | 2,500 | 14.6 | 28,207 | 16.2 | 24,278 | 13.4 | 28,047 | 9.9 | 31,135 | | |
| TOTAL BMW Trucks | 29.2 | 6,443 | 4.0 | 6,713 | 104.9 | 3,276 | 31.0 | 2,500 | 27.7 | 53,616 | 8.7 | 49,308 | 75.8 | 28,047 | 9.9 | 31,135 | | |
| TOTAL BMW Brand | 100.0 | 22,052 | 1.3 | 21,767 | 31.7 | 16,533 | 7.0 | 15,445 | 100.0 | 193,631 | 1.2 | 191,247 | 7.2 | 178,463 | 4.1 | 171,396 | | |
| MINI | | 3,027 | 3.8 | 2,917 | 27.1 | 2,295 | 22.6 | 2,967 | | 32,010 | 24.7 | 25,670 | 0.2 | 25,720 | 63.2 | 15,761 | | |
| TOTAL BMW Group | | 25,079 | 1.6 | 24,684 | 31.1 | 18,828 | 2.3 | 18,412 | | 225,641 | 4.0 | 216,917 | 6.2 | 204,183 | 9.1 | 187,157 | | |

Mercedes-Benz Sales - United States

September, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|-------------|---------------|------------|---------------|-------------|---------------|--------------|----------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | SEP 05 | % | SEP 04 | % | SEP 03 | % | SEP 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 28.8 | 5,050 | 3.6 | 4,876 | 0.2 | 4,885 | 1.6 | 4,810 | 26.5 | 41,369 | 16.1 | 49,336 | 2.4 | 50,546 | 3.2 | 48,998 | | |
| E Class | 25.9 | 4,544 | 2.4 | 4,655 | 0.7 | 4,623 | 5.1 | 4,397 | 22.7 | 35,495 | 14.4 | 41,442 | 6.2 | 39,037 | 51.9 | 25,706 | | |
| S Class | 5.9 | 1,041 | 41.5 | 1,781 | 12.0 | 2,025 | 24.8 | 1,622 | 7.2 | 11,321 | 22.5 | 14,616 | 8.5 | 15,981 | 10.0 | 14,534 | | |
| CL Class | 0.5 | 87 | 63.0 | 235 | 10.3 | 213 | 3.9 | 205 | 0.6 | 919 | 53.1 | 1,958 | 24.6 | 2,597 | 9.0 | 2,855 | | |
| SL Class | 4.3 | 755 | 13.4 | 872 | 17.9 | 1,062 | 1.6 | 1,079 | 4.8 | 7,449 | 24.3 | 9,835 | 10.6 | 8,891 | 11.5 | 10,045 | | |
| CLK Class | 6.4 | 1,121 | 44.1 | 2,007 | 42.9 | 1,404 | 2.4 | 1,371 | 9.1 | 14,158 | 16.1 | 16,873 | 18.6 | 14,229 | 7.2 | 13,279 | | |
| SLK Class | 4.9 | 867 | 40.7 | 616 | 16.4 | 529 | 3.6 | 549 | 5.4 | 8,514 | 153.3 | 3,361 | 30.9 | 4,863 | 24.6 | 6,449 | | |
| CLS Class | 4.9 | 857 | | 0 | | 0 | | 0 | 7.5 | 11,647 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 81.6 | 14,322 | 4.8 | 15,042 | 2.0 | 14,741 | 5.0 | 14,033 | 83.8 | 130,872 | 4.8 | 137,421 | 0.9 | 136,144 | 11.7 | 121,866 | | |
| R Class | 2.2 | 386 | | 0 | | 0 | | 0 | 0.2 | 386 | | 0 | | 0 | | 0 | | |
| M Class | 15.5 | 2,727 | 21.3 | 2,249 | 3.2 | 2,324 | 27.3 | 3,196 | 15.4 | 23,998 | 25.6 | 19,100 | 13.0 | 21,942 | 25.5 | 29,443 | | |
| G Class | 0.7 | 117 | 24.0 | 154 | 8.9 | 169 | 32.7 | 251 | 0.6 | 988 | 4.8 | 1,038 | 23.7 | 1,361 | 42.9 | 2,383 | | |
| TOTAL MB Trucks | 18.4 | 3,230 | 34.4 | 2,403 | 3.6 | 2,493 | 27.7 | 3,447 | 16.2 | 25,372 | 26.0 | 20,138 | 13.6 | 23,303 | 26.8 | 31,826 | | |
| TOTAL MB Sales | 100.0 | 17,552 | 0.6 | 17,445 | 1.2 | 17,234 | 1.4 | 17,480 | 100.0 | 156,244 | 0.8 | 157,559 | 1.2 | 159,447 | 3.7 | 153,692 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

August, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|-------------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | AUG 05 | % | AUG 04 | % | AUG 03 | % | AUG 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 35.9 | 9,159 | 8.8 | 8,416 | 6.1 | 8,964 | 5.1 | 9,444 | 38.9 | 66,673 | 7.6 | 72,193 | 7.3 | 77,888 | 1.1 | 77,011 | | |
| 5 Series | 17.1 | 4,359 | 32.1 | 3,300 | 22.4 | 4,252 | 22.5 | 3,471 | 18.7 | 32,124 | 10.6 | 29,043 | 11.4 | 32,775 | 11.6 | 29,360 | | |
| 6 Series | 3.1 | 789 | 23.9 | 1,037 | | 0 | | 0 | 3.8 | 6,597 | 40.9 | 4,683 | | 0 | | 0 | | |
| 7 Series | 7.2 | 1,838 | 45.3 | 1,265 | 11.1 | 1,423 | 13.3 | 1,642 | 6.7 | 11,564 | 5.9 | 10,917 | 15.7 | 12,953 | 10.5 | 14,479 | | |
| Z3 Series | | 0 | 100.0 | 0 | 100.0 | 6 | 99.3 | 906 | | 0 | 100.0 | 146 | 97.6 | 6,076 | | 6,076 | | |
| Z4 Series | 4.3 | 1,109 | 13.3 | 1,279 | 18.3 | 1,566 | | 0 | 4.3 | 7,435 | 25.3 | 9,949 | 23.9 | 13,066 | | 0 | | |
| Z8 Series | 0.0 | 0 | 100.0 | 8 | 77.8 | 36 | 0.0 | 36 | 0.0 | 13 | 87.0 | 100 | 69.8 | 331 | 15.1 | 390 | | |
| TOTAL BMW Cars | 67.6 | 17,254 | 12.7 | 15,305 | 5.8 | 16,247 | 4.8 | 15,499 | 72.5 | 124,406 | 2.0 | 126,885 | 7.5 | 137,159 | 7.7 | 127,316 | | |
| X3 Series | 14.8 | 3,776 | 8.2 | 3,490 | | 0 | | 0 | 13.6 | 23,409 | 11.9 | 20,926 | | 0 | | 0 | | |
| X5 Series | 17.6 | 4,507 | 33.7 | 3,372 | 15.9 | 4,010 | 10.6 | 3,627 | 13.9 | 23,764 | 9.7 | 21,669 | 12.5 | 24,771 | 13.5 | 28,635 | | |
| TOTAL BMW Trucks | 32.4 | 8,283 | 20.7 | 6,862 | 71.1 | 4,010 | 10.6 | 3,627 | 27.5 | 47,173 | 10.7 | 42,595 | 72.0 | 24,771 | 13.5 | 28,635 | | |
| TOTAL BMW Brand | 100.0 | 25,537 | 15.2 | 22,167 | 9.4 | 20,257 | 5.9 | 19,126 | 100.0 | 171,579 | 1.2 | 169,480 | 4.7 | 161,930 | 3.8 | 155,951 | | |
| MINI | | 3,342 | 43.2 | 2,334 | 17.0 | 2,811 | 11.9 | 3,189 | | 28,983 | 27.4 | 22,753 | 2.9 | 23,425 | 83.1 | 12,794 | | |
| TOTAL BMW Group | | 28,879 | 17.9 | 24,501 | 6.2 | 23,068 | 3.4 | 22,315 | | 200,562 | 4.3 | 192,233 | 3.7 | 185,355 | 9.8 | 168,745 | | |

Mercedes-Benz Sales - United States

August, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|------------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | AUG 05 | % | AUG 04 | % | AUG 03 | % | AUG 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 26.2 | 5,054 | 8.6 | 5,529 | 0.7 | 5,569 | 8.7 | 6,099 | 26.2 | 36,319 | 18.3 | 44,460 | 2.6 | 45,661 | 3.3 | 44,188 | | |
| E Class | 26.0 | 5,011 | 9.1 | 4,594 | 13.5 | 4,047 | 27.7 | 3,169 | 22.3 | 30,951 | 15.9 | 36,787 | 6.9 | 34,414 | 61.5 | 21,309 | | |
| S Class | 6.1 | 1,179 | 39.9 | 1,962 | 19.8 | 1,638 | 10.2 | 1,486 | 7.4 | 10,280 | 19.9 | 12,835 | 8.0 | 13,956 | 8.1 | 12,912 | | |
| CL Class | 0.5 | 88 | 62.2 | 233 | 12.6 | 207 | 30.1 | 296 | 0.6 | 832 | 51.7 | 1,723 | 27.7 | 2,384 | 10.0 | 2,650 | | |
| SL Class | 5.1 | 986 | 15.1 | 857 | 18.4 | 1,050 | 36.7 | 768 | 4.8 | 6,694 | 25.3 | 8,963 | 14.5 | 7,829 | 12.7 | 8,966 | | |
| CLK Class | 7.1 | 1,377 | 33.4 | 2,068 | 24.8 | 1,657 | 8.0 | 1,802 | 9.4 | 13,037 | 12.3 | 14,866 | 15.9 | 12,825 | 7.7 | 11,908 | | |
| SLK Class | 4.0 | 776 | 107.5 | 374 | 34.4 | 570 | 19.0 | 704 | 5.5 | 7,647 | 178.6 | 2,745 | 36.7 | 4,334 | 26.5 | 5,900 | | |
| CLS Class | 6.2 | 1,198 | | 0 | | 0 | | 0 | 7.8 | 10,790 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 81.3 | 15,669 | 0.3 | 15,617 | 6.0 | 14,738 | 2.9 | 14,324 | 84.0 | 116,550 | 4.8 | 122,379 | 0.8 | 121,403 | 12.6 | 107,833 | | |
| M Class | 17.9 | 3,455 | 50.9 | 2,289 | 14.3 | 2,670 | 29.6 | 3,793 | 15.3 | 21,271 | 26.2 | 16,851 | 14.1 | 19,618 | 25.3 | 26,247 | | |
| G Class | 0.7 | 143 | 83.3 | 78 | 55.4 | 175 | 24.2 | 231 | 0.6 | 871 | 1.5 | 884 | 25.8 | 1,192 | 44.1 | 2,132 | | |
| TOTAL MB Trucks | 18.7 | 3,598 | 52.0 | 2,367 | 16.8 | 2,845 | 29.3 | 4,024 | 16.0 | 22,142 | 24.8 | 17,735 | 14.8 | 20,810 | 26.7 | 28,379 | | |
| TOTAL MB Sales | 100.0 | 19,267 | 7.1 | 17,984 | 2.3 | 17,583 | 4.2 | 18,348 | 100.0 | 138,692 | 1.0 | 140,114 | 1.5 | 142,213 | 4.4 | 136,212 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

July, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|-------------|---------------|--------------|---------------|-------------|----------------|----------------------------|----------------|------------|----------------|-------------|----------------|-------------|----------------|
| | | JUL 05 | % | JUL 04 | % | JUL 03 | % | | JUL 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| 3 Series | 36.9 | 8,561 | 3.0 | 8,823 | 11.3 | 9,952 | 7.2 | 9,280 | 39.4 | 57,514 | 9.8 | 63,777 | 7.5 | 68,924 | 2.0 | 67,567 |
| 5 Series | 18.9 | 4,381 | 64.2 | 2,668 | 49.8 | 5,313 | 49.7 | 3,550 | 19.0 | 27,765 | 7.9 | 25,743 | 9.7 | 28,523 | 10.2 | 25,889 |
| 6 Series | 3.4 | 787 | 178.1 | 283 | | 0 | | 0 | 4.0 | 5,808 | 59.3 | 3,646 | 0 | 0 | | 0 |
| 7 Series | 7.9 | 1,833 | 109.2 | 876 | 45.1 | 1,595 | 23.8 | 2,094 | 6.7 | 9,726 | 0.8 | 9,652 | 16.3 | 11,530 | 10.2 | 12,837 |
| Z3 Series | | 0 | | 0 | 100.0 | 7 | 99.1 | 816 | | 0 | | 0 | 100.0 | 140 | 97.3 | 5,170 |
| Z4 Series | 4.3 | 991 | 24.4 | 1,311 | 20.1 | 1,641 | | 0 | 4.3 | 6,326 | 27.0 | 8,670 | 24.6 | 11,500 | | 0 |
| Z8 Series | 0.0 | 2 | 84.6 | 13 | 74.5 | 51 | 30.8 | 39 | 0.0 | 13 | 85.9 | 92 | 68.8 | 295 | 16.7 | 354 |
| TOTAL BMW Cars | 71.4 | 16,555 | 18.5 | 13,974 | 24.7 | 18,559 | 17.6 | 15,779 | 73.4 | 107,152 | 4.0 | 111,580 | 7.7 | 120,912 | 8.1 | 111,817 |
| X3 Series | 14.2 | 3,282 | 27.3 | 4,514 | | 0 | | 0 | 13.4 | 19,633 | 12.6 | 17,436 | | 0 | | 0 |
| X5 Series | 14.4 | 3,341 | 11.7 | 2,991 | 15.7 | 3,546 | 7.1 | 3,310 | 13.2 | 19,257 | 5.2 | 18,297 | 11.9 | 20,761 | 17.0 | 25,008 |
| TOTAL BMW Trucks | 28.6 | 6,623 | 11.8 | 7,505 | 111.6 | 3,546 | 7.1 | 3,310 | 26.6 | 38,890 | 8.8 | 35,733 | 72.1 | 20,761 | 17.0 | 25,008 |
| TOTAL BMW Brand | 100.0 | 23,178 | 7.9 | 21,479 | 2.8 | 22,105 | 15.8 | 19,089 | 100.0 | 146,042 | 0.9 | 147,313 | 4.0 | 141,673 | 3.5 | 136,825 |
| MINI | | 3,662 | 40.5 | 2,607 | 15.5 | 3,084 | 7.6 | 2,866 | | 25,641 | 25.6 | 20,419 | 0.9 | 20,614 | 114.6 | 9,605 |
| TOTAL BMW Group | | 26,840 | 11.4 | 24,086 | 4.4 | 25,189 | 14.7 | 21,955 | | 171,683 | 2.4 | 167,732 | 3.4 | 162,287 | 10.8 | 146,430 |

Mercedes-Benz Sales - United States

July, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | | JUL 05 | % | JUL 04 | % | JUL 03 | % | | JUL 02 | YTD 05 | % | YTD 04 | % | YTD 03 | % | YTD 02 |
| C Class | 25.7 | 5,336 | 6.4 | 5,698 | 12.6 | 6,518 | 24.6 | 5,232 | 26.2 | 31,265 | 19.7 | 38,931 | 2.9 | 40,092 | 5.3 | 38,089 |
| E Class | 26.5 | 5,506 | 11.3 | 4,949 | 12.8 | 4,388 | 178.2 | 1,577 | 21.7 | 25,940 | 19.4 | 32,193 | 6.0 | 30,367 | 67.4 | 18,140 |
| S Class | 7.1 | 1,469 | 22.6 | 1,898 | 34.0 | 1,416 | 1.5 | 1,438 | 7.6 | 9,101 | 16.3 | 10,873 | 11.7 | 12,318 | 7.8 | 11,426 |
| CL Class | 0.3 | 71 | 71.6 | 250 | 15.7 | 216 | 34.9 | 332 | 0.6 | 744 | 50.1 | 1,490 | 31.6 | 2,177 | 7.5 | 2,354 |
| SL Class | 4.0 | 824 | 24.2 | 1,087 | 3.8 | 1,047 | 33.9 | 782 | 4.8 | 5,708 | 29.6 | 8,106 | 19.6 | 6,779 | 17.3 | 8,198 |
| CLK Class | 8.4 | 1,748 | 21.9 | 2,237 | 58.0 | 1,416 | 13.8 | 1,244 | 9.8 | 11,660 | 8.9 | 12,798 | 14.6 | 11,168 | 10.5 | 10,106 |
| SLK Class | 5.2 | 1,076 | 325.3 | 253 | 57.2 | 591 | 17.3 | 715 | 5.8 | 6,871 | 189.8 | 2,371 | 37.0 | 3,764 | 27.6 | 5,196 |
| CLS Class | 5.5 | 1,143 | | | | | | | 8.0 | 9,592 | | 0 | | 0 | | 0 |
| TOTAL MB Cars | 82.6 | 17,173 | 4.9 | 16,372 | 5.0 | 15,592 | 37.7 | 11,320 | 84.5 | 100,881 | 5.5 | 106,762 | 0.1 | 106,665 | 14.1 | 93,509 |
| M Class | 17.0 | 3,526 | 41.5 | 2,492 | 17.7 | 3,027 | 9.8 | 3,356 | 14.9 | 17,816 | 22.3 | 14,562 | 14.1 | 16,948 | 24.5 | 22,454 |
| G Class | 0.4 | 92 | 6.1 | 98 | 20.3 | 123 | 52.9 | 261 | 0.6 | 728 | 9.7 | 806 | 20.7 | 1,017 | 46.5 | 1,901 |
| TOTAL MB Trucks | 17.4 | 3,618 | 39.7 | 2,590 | 17.8 | 3,150 | 12.9 | 3,617 | 15.5 | 18,544 | 20.7 | 15,368 | 14.5 | 17,965 | 26.2 | 24,355 |
| TOTAL MB Sales | 100.0 | 20,791 | 9.6 | 18,962 | 1.2 | 18,742 | 25.5 | 14,937 | 100.0 | 119,425 | 2.2 | 122,130 | 2.0 | 124,630 | 5.7 | 117,864 |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

June, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|-------------|---------------|--------------|---------------|-------------|---------------|--------------|----------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | JUN 05 | % | JUN 04 | % | JUN 03 | % | JUN 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 41.0 | 9,582 | 0.1 | 9,587 | 9.1 | 10,545 | 9.5 | 9,633 | 39.8 | 48,953 | 10.9 | 54,954 | 6.8 | 58,972 | 1.2 | 58,287 | | |
| 5 Series | 17.9 | 4,183 | 4.4 | 4,005 | 13.7 | 4,642 | 25.8 | 3,690 | 19.0 | 23,384 | 1.3 | 23,075 | 0.6 | 23,210 | 3.9 | 22,339 | | |
| 6 Series | 3.5 | 826 | 1.8 | 811 | | 0 | | 0 | 4.1 | 5,021 | 49.3 | 3,363 | | 0 | | 0 | | |
| 7 Series | 7.6 | 1,771 | 8.8 | 1,628 | 3.2 | 1,577 | 15.0 | 1,855 | 6.4 | 7,893 | 10.1 | 8,776 | 11.7 | 9,935 | 7.5 | 10,743 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 4 | 99.5 | 789 | | 0 | | 0 | 100.0 | 133 | 96.9 | 4,354 | | |
| Z4 Series | 4.7 | 1,090 | 34.8 | 1,671 | 4.6 | 1,751 | | 0 | 4.3 | 5,335 | 27.5 | 7,359 | 25.4 | 9,859 | | 0 | | |
| Z8 Series | 0.0 | 4 | 50.0 | 8 | 80.5 | 41 | 28.1 | 32 | 0.0 | 11 | 86.1 | 79 | 67.6 | 244 | 22.5 | 315 | | |
| TOTAL BMW Cars | 74.6 | 17,456 | 1.4 | 17,710 | 4.6 | 18,560 | 16.0 | 15,999 | 73.7 | 90,597 | 7.2 | 97,606 | 4.6 | 102,353 | 6.6 | 96,038 | | |
| X3 Series | 14.0 | 3,278 | 12.1 | 3,729 | | 0 | | 0 | 13.3 | 16,351 | 26.5 | 12,922 | | 0 | | 0 | | |
| X5 Series | 11.4 | 2,658 | 25.6 | 3,574 | 6.9 | 3,344 | 13.6 | 3,869 | 13.0 | 15,916 | 4.0 | 15,306 | 11.1 | 17,215 | 20.7 | 21,698 | | |
| TOTAL BMW Trucks | 25.4 | 5,936 | 18.7 | 7,303 | 118.4 | 3,344 | 13.6 | 3,869 | 26.3 | 32,267 | 14.3 | 28,228 | 64.0 | 17,215 | 20.7 | 21,698 | | |
| TOTAL BMW Brand | 100.0 | 23,392 | 6.5 | 25,013 | 14.2 | 21,904 | 10.2 | 19,868 | 100.0 | 122,864 | 2.4 | 125,834 | 5.2 | 119,568 | 1.6 | 117,736 | | |
| MINI | | 3,607 | 24.6 | 2,896 | 0.7 | 2,916 | 12.3 | 2,597 | | 21,979 | 23.4 | 17,812 | 1.6 | 17,530 | 160.1 | 6,739 | | |
| TOTAL BMW Group | | 26,999 | 3.3 | 27,909 | 12.4 | 24,820 | 10.5 | 22,465 | | 144,843 | 0.8 | 143,646 | 4.8 | 137,098 | 10.1 | 124,475 | | |

Mercedes-Benz Sales - United States

June, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|---------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | JUN 05 | % | JUN 04 | % | JUN 03 | % | JUN 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 25.2 | 4,605 | 21.3 | 5,851 | 1.4 | 5,769 | 4.6 | 5,516 | 26.3 | 25,929 | 22.0 | 33,233 | 1.0 | 33,576 | 2.2 | 32,857 | | |
| E Class | 23.1 | 4,205 | 3.2 | 4,343 | 2.7 | 4,230 | 124.3 | 1,886 | 20.7 | 20,434 | 25.0 | 27,244 | 4.9 | 25,977 | 56.8 | 16,563 | | |
| S Class | 7.3 | 1,330 | 14.9 | 1,562 | 3.6 | 1,621 | 20.4 | 1,346 | 7.7 | 7,632 | 15.0 | 8,975 | 17.7 | 10,902 | 9.2 | 9,988 | | |
| CL Class | 0.5 | 84 | 49.7 | 167 | 39.5 | 276 | 17.1 | 333 | 0.7 | 673 | 45.7 | 1,240 | 36.8 | 1,961 | 3.0 | 2,022 | | |
| SL Class | 3.7 | 671 | 7.1 | 722 | 25.8 | 973 | 10.1 | 1,082 | 5.0 | 4,884 | 30.4 | 7,019 | 22.5 | 5,732 | 22.7 | 7,416 | | |
| CLK Class | 9.1 | 1,654 | 25.7 | 2,226 | 90.3 | 1,170 | 10.5 | 1,307 | 10.0 | 9,912 | 6.1 | 10,561 | 8.3 | 9,752 | 10.0 | 8,862 | | |
| SLK Class | 4.9 | 896 | 176.5 | 324 | 47.5 | 617 | 22.0 | 791 | 5.9 | 5,795 | 173.6 | 2,118 | 33.2 | 3,173 | 29.2 | 4,481 | | |
| CLS Class | 6.6 | 1,199 | | | | | | | 8.6 | 8,449 | | | | | | | | |
| TOTAL MB Cars | 80.3 | 14,644 | 3.6 | 15,195 | 3.7 | 14,656 | 19.5 | 12,261 | 84.9 | 83,708 | 7.4 | 90,390 | 0.7 | 91,073 | 10.8 | 82,189 | | |
| M Class | 19.3 | 3,516 | 58.9 | 2,213 | 8.2 | 2,411 | 33.2 | 3,608 | 14.5 | 14,290 | 18.4 | 12,070 | 13.3 | 13,921 | 27.1 | 19,098 | | |
| G Class | 0.4 | 82 | 7.9 | 76 | 54.2 | 166 | 42.8 | 290 | 0.6 | 636 | 10.2 | 708 | 20.8 | 894 | 45.5 | 1,640 | | |
| TOTAL MB Trucks | 19.7 | 3,598 | 57.2 | 2,289 | 11.2 | 2,577 | 33.9 | 3,898 | 15.1 | 14,926 | 16.8 | 12,778 | 13.7 | 14,815 | 28.6 | 20,738 | | |
| TOTAL MB Sales | 100.0 | 18,242 | 4.3 | 17,484 | 1.5 | 17,233 | 6.6 | 16,159 | 100.0 | 98,634 | 4.4 | 103,168 | 2.6 | 105,888 | 2.9 | 102,927 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

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BMW Group Sales - United States

May, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-------------------|-----------------------|------------|---------------|-------------|---------------|-------------|---------------|--------------|-------------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--|--|
| | | MAY 05 | % | MAY 04 | % | MAY 03 | % | MAY 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 46.0 | 10,608 | 3.6 | 11,001 | 1.3 | 11,143 | 1.4 | 10,989 | 39.6 | 39,371 | 13.2 | 45,367 | 6.3 | 48,427 | 0.5 | 48,654 | | |
| 5 Series | 15.7 | 3,611 | 16.7 | 4,336 | 3.5 | 4,491 | 16.7 | 3,849 | 19.3 | 19,201 | 0.7 | 19,070 | 2.7 | 18,568 | 0.4 | 18,649 | | |
| 6 Series | 3.9 | 908 | 20.4 | 754 | | 0 | | 0 | 4.2 | 4,195 | 64.4 | 2,552 | | 0 | | 0 | | |
| 7 Series | 6.6 | 1,514 | 6.5 | 1,620 | 17.9 | 1,973 | 10.7 | 2,209 | 6.2 | 6,122 | 14.4 | 7,148 | 14.5 | 8,358 | 6.0 | 8,888 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 8 | 99.2 | 967 | | 0 | | 0 | 100.0 | 129 | 96.4 | 3,565 | | |
| Z4 Series | 4.8 | 1,103 | 33.9 | 1,669 | 13.6 | 1,932 | | 0 | 4.3 | 4,245 | 25.4 | 5,688 | 29.8 | 8,108 | | 0 | | |
| Z8 Series | 0.0 | 0 | 100.0 | 5 | 92.1 | 63 | 6.0 | 67 | 0.0 | 7 | 90.1 | 71 | 65.0 | 203 | 28.3 | 283 | | |
| TOTAL BMW Cars | 77.0 | 17,744 | 8.5 | 19,385 | 1.1 | 19,610 | 8.5 | 18,081 | 73.5 | 73,141 | 8.5 | 79,896 | 4.7 | 83,793 | 4.7 | 80,039 | | |
| X3 Series | 12.0 | 2,768 | 11.3 | 2,487 | | 0 | | 0 | 13.1 | 13,073 | 42.2 | 9,193 | | 0 | | 0 | | |
| X5 Series | 11.0 | 2,536 | 0.9 | 2,560 | 10.0 | 2,845 | 24.1 | 3,747 | 13.3 | 13,258 | 13.0 | 11,732 | 15.4 | 13,871 | 22.2 | 17,829 | | |
| TOTAL BMW Trucks | 23.0 | 5,304 | 5.1 | 5,047 | 77.4 | 2,845 | 24.1 | 3,747 | 26.5 | 26,331 | 25.8 | 20,925 | 50.9 | 13,871 | 22.2 | 17,829 | | |
| TOTAL BMW Brand | 100.0 | 23,048 | 5.7 | 24,432 | 8.8 | 22,455 | 2.9 | 21,828 | 100.0 | 99,472 | 1.3 | 100,821 | 3.2 | 97,664 | 0.2 | 97,868 | | |
| MINI | | 3,878 | 15.6 | 3,355 | 1.4 | 3,310 | 84.3 | 1,796 | | 18,372 | 23.2 | 14,916 | 2.1 | 14,614 | 252.8 | 4,142 | | |
| TOTAL BMW Group | | 26,926 | 3.1 | 27,787 | 7.8 | 25,765 | 9.1 | 23,624 | | 117,844 | 1.8 | 115,737 | 3.1 | 112,278 | 10.1 | 102,010 | | |

Mercedes-Benz Sales - United States

May, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|------------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | MAY 05 | % | MAY 04 | % | MAY 03 | % | MAY 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 24.5 | 4,359 | 27.4 | 6,008 | 11.9 | 5,371 | 15.0 | 6,321 | 26.5 | 21,324 | 22.1 | 27,382 | 1.5 | 27,807 | 1.7 | 27,341 | | |
| E Class | 20.0 | 3,569 | 29.1 | 5,034 | 5.9 | 4,755 | 100.0 | 2,377 | 20.2 | 16,229 | 29.1 | 22,901 | 5.3 | 21,747 | 48.2 | 14,677 | | |
| S Class | 7.7 | 1,369 | 16.3 | 1,635 | 17.8 | 1,989 | 0.6 | 2,002 | 7.8 | 6,302 | 15.0 | 7,413 | 20.1 | 9,281 | 7.4 | 8,642 | | |
| CL Class | 0.7 | 117 | 35.4 | 181 | 51.9 | 376 | 13.4 | 434 | 0.7 | 589 | 45.1 | 1,073 | 36.3 | 1,685 | 0.2 | 1,689 | | |
| SL Class | 4.8 | 851 | 20.6 | 1,072 | 6.5 | 1,007 | 16.7 | 1,209 | 5.2 | 4,213 | 33.1 | 6,297 | 32.3 | 4,759 | 24.9 | 6,334 | | |
| CLK Class | 9.7 | 1,736 | 0.6 | 1,747 | 21.5 | 2,226 | 65.5 | 1,345 | 10.3 | 8,258 | 0.9 | 8,335 | 2.9 | 8,582 | 13.6 | 7,555 | | |
| SLK Class | 4.6 | 814 | 119.4 | 371 | 46.9 | 699 | 23.2 | 910 | 6.1 | 4,899 | 173.1 | 1,794 | 29.8 | 2,556 | 30.7 | 3,690 | | |
| CLS Class | 8.7 | 1,550 | | 0 | | 0 | | 0 | 9.0 | 7,250 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 80.7 | 14,365 | 10.5 | 16,048 | 2.3 | 16,423 | 12.5 | 14,598 | 85.9 | 69,064 | 8.2 | 75,195 | 1.6 | 76,417 | 9.3 | 69,928 | | |
| M Class | 18.6 | 3,319 | 66.2 | 1,997 | 22.9 | 2,591 | 17.2 | 3,131 | 13.4 | 10,774 | 9.3 | 9,857 | 14.4 | 11,510 | 25.7 | 15,490 | | |
| G Class | 0.7 | 127 | 32.3 | 96 | 37.3 | 153 | 55.7 | 345 | 0.7 | 554 | 12.3 | 632 | 13.2 | 728 | 46.1 | 1,350 | | |
| TOTAL MB Trucks | 19.3 | 3,446 | 64.6 | 2,093 | 23.7 | 2,744 | 21.1 | 3,476 | 14.1 | 11,328 | 8.0 | 10,489 | 14.3 | 12,238 | 27.3 | 16,840 | | |
| TOTAL MB Sales | 100.0 | 17,811 | 1.8 | 18,141 | 5.4 | 19,167 | 6.0 | 18,074 | 100.0 | 80,392 | 6.2 | 85,684 | 3.4 | 88,655 | 2.2 | 86,768 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

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BMW Group Sales - United States

April, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|-------------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | APR 05 | % | APR 04 | % | APR 03 | % | APR 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 33.2 | 6,994 | 31.8 | 10,262 | 4.1 | 9,854 | 10.5 | 11,004 | 37.6 | 28,763 | 16.3 | 34,366 | 7.8 | 37,284 | 1.0 | 37,665 | | |
| 5 Series | 21.7 | 4,571 | 3.7 | 4,406 | 3.9 | 4,585 | 9.0 | 4,208 | 20.4 | 15,590 | 5.8 | 14,734 | 4.7 | 14,077 | 4.9 | 14,800 | | |
| 6 Series | 4.7 | 988 | 30.7 | 756 | | 0 | | 0 | 4.3 | 3,287 | 82.8 | 1,798 | | 0 | | 0 | | |
| 7 Series | 5.6 | 1,182 | 26.3 | 1,603 | 8.6 | 1,753 | 17.5 | 2,125 | 6.0 | 4,608 | 16.6 | 5,528 | 13.4 | 6,385 | 4.4 | 6,679 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 6 | 99.4 | 956 | | 0 | | 0 | 100.0 | 121 | 95.3 | 2,598 | | |
| Z4 Series | 5.9 | 1,233 | 20.0 | 1,541 | 24.9 | 2,051 | | 0 | 4.1 | 3,142 | 21.8 | 4,019 | 34.9 | 6,176 | | 0 | | |
| Z8 Series | 0.0 | 2 | 89.5 | 19 | 57.8 | 45 | 19.6 | 56 | 0.0 | 7 | 89.4 | 66 | 52.9 | 140 | 35.2 | 216 | | |
| TOTAL BMW Cars | 71.0 | 14,970 | 19.5 | 18,587 | 1.6 | 18,294 | 0.3 | 18,349 | 72.5 | 55,397 | 8.5 | 60,511 | 5.7 | 64,183 | 3.6 | 61,958 | | |
| X3 Series | 15.0 | 3,170 | 37.7 | 2,302 | | 0 | | 0 | 13.5 | 10,305 | 53.7 | 6,706 | | 0 | | 0 | | |
| X5 Series | 13.9 | 2,932 | 15.9 | 2,530 | 6.8 | 2,716 | 33.5 | 4,086 | 14.0 | 10,722 | 16.9 | 9,172 | 16.8 | 11,026 | 21.7 | 14,082 | | |
| TOTAL BMW Trucks | 29.0 | 6,102 | 26.3 | 4,832 | 77.9 | 2,716 | 33.5 | 4,086 | 27.5 | 21,027 | 32.4 | 15,878 | 44.0 | 11,026 | 21.7 | 14,082 | | |
| TOTAL BMW Brand | 100.0 | 21,072 | 10.0 | 23,419 | 11.5 | 21,010 | 6.4 | 22,435 | 100.0 | 76,424 | 0.0 | 76,389 | 1.6 | 75,209 | 1.1 | 76,040 | | |
| MINI | | 4,310 | 31.0 | 3,290 | 5.4 | 3,121 | 100.2 | 1,559 | | 14,494 | 25.4 | 11,561 | 2.3 | 11,304 | 381.8 | 2,346 | | |
| TOTAL BMW Group | | 25,382 | 5.0 | 26,709 | 10.7 | 24,131 | 0.6 | 23,994 | | 90,918 | 3.4 | 87,950 | 1.7 | 86,513 | 10.4 | 78,386 | | |

Mercedes-Benz Sales - United States

April, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|------------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | APR 05 | % | APR 04 | % | APR 03 | % | APR 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 23.9 | 4,496 | 24.7 | 5,967 | 22.6 | 4,869 | 17.3 | 5,887 | 27.1 | 16,965 | 20.6 | 21,374 | 4.7 | 22,436 | 6.7 | 21,020 | | |
| E Class | 19.8 | 3,731 | 26.3 | 5,065 | 18.7 | 4,267 | 46.9 | 2,904 | 20.2 | 12,660 | 29.1 | 17,867 | 5.1 | 16,992 | 38.1 | 12,300 | | |
| S Class | 7.7 | 1,457 | 4.1 | 1,399 | 31.5 | 2,042 | 2.0 | 2,002 | 7.9 | 4,933 | 14.6 | 5,778 | 20.8 | 7,292 | 9.8 | 6,640 | | |
| CL Class | 0.6 | 111 | 52.6 | 234 | 39.1 | 384 | 2.5 | 394 | 0.8 | 472 | 47.1 | 892 | 31.9 | 1,309 | 4.3 | 1,255 | | |
| SL Class | 4.8 | 910 | 32.1 | 1,341 | 8.8 | 1,232 | 16.4 | 1,474 | 5.4 | 3,362 | 35.7 | 5,225 | 39.3 | 3,752 | 26.8 | 5,125 | | |
| CLK Class | 10.3 | 1,932 | 9.3 | 1,767 | 14.1 | 2,058 | 41.0 | 1,460 | 10.4 | 6,522 | 1.0 | 6,588 | 3.7 | 6,356 | 2.4 | 6,210 | | |
| SLK Class | 5.2 | 972 | 108.6 | 466 | 21.2 | 591 | 35.4 | 915 | 6.5 | 4,085 | 187.1 | 1,423 | 23.4 | 1,857 | 33.2 | 2,780 | | |
| CLS Class | 9.6 | 1,805 | | 0 | | 0 | | 0 | 9.1 | 5,700 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 82.0 | 15,414 | 5.1 | 16,239 | 5.2 | 15,443 | 2.7 | 15,036 | 87.4 | 54,699 | 7.5 | 59,147 | 1.4 | 59,994 | 8.4 | 55,330 | | |
| M Class | 17.3 | 3,248 | 60.2 | 2,028 | 11.9 | 2,303 | 25.3 | 3,084 | 11.9 | 7,455 | 5.2 | 7,860 | 11.9 | 8,919 | 27.8 | 12,359 | | |
| G Class | 0.8 | 143 | 22.2 | 117 | 29.1 | 165 | 53.7 | 356 | 0.7 | 427 | 20.3 | 536 | 6.8 | 575 | 42.8 | 1,005 | | |
| TOTAL MB Trucks | 18.0 | 3,391 | 58.1 | 2,145 | 13.1 | 2,468 | 28.3 | 3,440 | 12.6 | 7,882 | 6.1 | 8,396 | 11.6 | 9,494 | 29.0 | 13,364 | | |
| TOTAL MB Sales | 100.0 | 18,805 | 2.3 | 18,384 | 2.6 | 17,911 | 3.1 | 18,476 | 100.0 | 62,581 | 7.3 | 67,543 | 2.8 | 69,488 | 1.2 | 68,694 | | |

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BMW Group Sales - United States

March, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|----------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | MAR 05 | % | MAR 04 | % | MAR 03 | % | MAR 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 37.5 | 7,555 | 24.8 | 10,044 | 6.3 | 10,717 | 9.0 | 9,836 | 39.3 | 21,769 | 9.7 | 24,104 | 12.1 | 27,430 | 2.9 | 26,661 | | |
| 5 Series | 19.6 | 3,947 | 1.9 | 3,873 | 5.8 | 3,660 | 1.9 | 3,731 | 19.9 | 11,019 | 6.7 | 10,328 | 8.8 | 9,492 | 10.4 | 10,592 | | |
| 6 Series | 4.3 | 871 | 16.4 | 1,042 | | 0 | | 0 | 4.2 | 2,299 | 120.6 | 1,042 | | 0 | | 0 | | |
| 7 Series | 5.5 | 1,110 | 21.7 | 1,418 | 3.3 | 1,467 | 12.8 | 1,683 | 6.2 | 3,426 | 12.7 | 3,925 | 15.3 | 4,632 | 1.7 | 4,554 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 39 | 94.9 | 761 | | 0 | | 0 | 100.0 | 115 | 93.0 | 1,642 | | |
| Z4 Series | 4.9 | 991 | 25.5 | 1,330 | 16.1 | 1,586 | | 0 | 3.4 | 1,909 | 23.0 | 2,478 | 39.9 | 4,125 | | 0 | | |
| Z8 Series | 0.0 | 1 | 96.2 | 26 | 45.8 | 48 | 12.7 | 55 | 0.0 | 5 | 89.4 | 47 | 50.5 | 95 | 40.6 | 160 | | |
| TOTAL BMW Cars | 71.8 | 14,475 | 18.4 | 17,733 | 1.2 | 17,517 | 9.0 | 16,066 | 73.0 | 40,427 | 3.6 | 41,924 | 8.6 | 45,889 | 5.2 | 43,609 | | |
| X3 Series | 14.9 | 3,005 | 17.8 | 2,551 | | 0 | | 0 | 12.9 | 7,135 | 62.0 | 4,404 | | 0 | | 0 | | |
| X5 Series | 13.2 | 2,669 | 11.0 | 2,404 | 22.3 | 3,094 | 15.5 | 3,660 | 14.1 | 7,790 | 17.3 | 6,642 | 20.1 | 8,310 | 16.9 | 9,996 | | |
| TOTAL BMW Trucks | 28.2 | 5,674 | 14.5 | 4,955 | 60.1 | 3,094 | 15.5 | 3,660 | 27.0 | 14,925 | 35.1 | 11,046 | 32.9 | 8,310 | 16.9 | 9,996 | | |
| TOTAL BMW Brand | 100.0 | 20,149 | 11.2 | 22,688 | 10.1 | 20,611 | 4.5 | 19,726 | 100.0 | 55,352 | 4.5 | 52,970 | 2.3 | 54,199 | 1.1 | 53,605 | | |
| MINI | | 4,127 | 44.5 | 2,857 | 1.3 | 2,821 | 258.4 | 787 | | 10,184 | 23.1 | 8,271 | 1.1 | 8,183 | 939.8 | 787 | | |
| TOTAL BMW Group | | 24,276 | 5.0 | 25,545 | 9.0 | 23,432 | 14.2 | 20,513 | | 65,536 | 7.0 | 61,241 | 1.8 | 62,382 | 14.7 | 54,392 | | |

Mercedes-Benz Sales - United States

March, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|------------|---------------|-------------|---------------|-------------|---------------|--------------|---------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | MAR 05 | % | MAR 04 | % | MAR 03 | % | MAR 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 27.0 | 4,901 | 1.6 | 4,825 | 33.6 | 7,266 | 24.6 | 5,831 | 28.5 | 12,469 | 19.1 | 15,407 | 12.3 | 17,567 | 16.1 | 15,133 | | |
| E Class | 19.9 | 3,608 | 27.4 | 4,971 | 11.6 | 4,456 | 43.6 | 3,102 | 20.4 | 8,929 | 30.3 | 12,802 | 0.6 | 12,725 | 35.4 | 9,396 | | |
| S Class | 7.6 | 1,384 | 12.0 | 1,572 | 12.9 | 1,805 | 7.5 | 1,952 | 7.9 | 3,476 | 20.6 | 4,379 | 16.6 | 5,250 | 13.2 | 4,638 | | |
| CL Class | 0.5 | 99 | 62.6 | 265 | 19.2 | 328 | 3.1 | 318 | 0.8 | 361 | 45.1 | 658 | 28.9 | 925 | 7.4 | 861 | | |
| SL Class | 5.2 | 940 | 34.3 | 1,430 | 39.1 | 1,028 | 68 | 3,167 | 5.6 | 2,452 | 36.9 | 3,884 | 54.1 | 2,520 | 31.0 | 3,651 | | |
| CLK Class | 10.5 | 1,906 | 1.0 | 1,925 | 1.3 | 1,900 | 26.8 | 1,499 | 10.5 | 4,590 | 4.8 | 4,821 | 12.2 | 4,298 | 9.5 | 4,750 | | |
| SLK Class | 6.4 | 1,170 | 208.7 | 379 | 31.6 | 554 | 31.7 | 811 | 7.1 | 3,113 | 225.3 | 957 | 24.4 | 1,266 | 32.1 | 1,865 | | |
| CLS Class | 9.7 | 1,759 | | 0 | | 0 | | 0 | 8.9 | 3,895 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 86.8 | 15,767 | 2.6 | 15,367 | 11.4 | 17,337 | 3.9 | 16,680 | 89.7 | 39,285 | 8.4 | 42,908 | 3.7 | 44,551 | 10.6 | 40,294 | | |
| M Class | 12.6 | 2,283 | 1.0 | 2,307 | 1.0 | 2,330 | 28.7 | 3,269 | 9.6 | 4,207 | 27.9 | 5,832 | 11.9 | 6,616 | 28.7 | 9,275 | | |
| G Class | 0.6 | 112 | 21.1 | 142 | 16.5 | 170 | 39.5 | 281 | 0.6 | 284 | 32.2 | 419 | 2.2 | 410 | 36.8 | 649 | | |
| TOTAL MB Trucks | 13.2 | 2,395 | 2.2 | 2,449 | 2.0 | 2,500 | 29.6 | 3,550 | 10.3 | 4,491 | 28.2 | 6,251 | 11.0 | 7,026 | 29.2 | 9,924 | | |
| TOTAL MB Sales | 100.0 | 18,162 | 1.9 | 17,816 | 10.2 | 19,837 | 1.9 | 20,230 | 100.0 | 43,776 | 11.0 | 49,159 | 4.7 | 51,577 | 2.7 | 50,218 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

February, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|----------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | FEB 05 | % | FEB 04 | % | FEB 03 | % | FEB 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 39.1 | 7,181 | 6.4 | 7,669 | 7.9 | 8,324 | 10.8 | 9,330 | 40.4 | 14,214 | 1.1 | 14,060 | 15.9 | 16,713 | 0.7 | 16,825 | | |
| 5 Series | 20.7 | 3,794 | 0.4 | 3,780 | 25.0 | 3,023 | 13.8 | 3,507 | 20.1 | 7,072 | 9.6 | 6,455 | 10.7 | 5,832 | 15.0 | 6,861 | | |
| 6 Series | 4.2 | 767 | | 0 | | 0 | | 0 | 4.1 | 1,428 | | 0 | | 0 | | 0 | | |
| 7 Series | 6.1 | 1,127 | 14.0 | 1,310 | 7.8 | 1,421 | 4.6 | 1,358 | 6.6 | 2,316 | 7.6 | 2,507 | 20.8 | 3,165 | 10.2 | 2,871 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 30 | 94.3 | 522 | | 0 | | 0 | 100.0 | 76 | 91.4 | 881 | | |
| Z4 Series | 2.6 | 469 | 42.5 | 815 | 34.6 | 1,247 | | 0 | 2.6 | 918 | 20.0 | 1,148 | 54.8 | 2,539 | | 0 | | |
| Z8 Series | 0.0 | 3 | 70.0 | 10 | 37.5 | 16 | 66.7 | 48 | 0.0 | 4 | 81.0 | 21 | 55.3 | 47 | 55.2 | 105 | | |
| TOTAL BMW Cars | 72.7 | 13,341 | 1.8 | 13,584 | 3.4 | 14,061 | 4.8 | 14,765 | 73.7 | 25,952 | 7.3 | 24,191 | 14.7 | 28,372 | 3.0 | 27,543 | | |
| X3 Series | 12.6 | 2,319 | 116.7 | 1,070 | | 0 | | 0 | 11.7 | 4,130 | 122.9 | 1,853 | | 0 | | 0 | | |
| X5 Series | 14.7 | 2,696 | 19.9 | 2,249 | 10.8 | 2,522 | 21.0 | 3,191 | 14.5 | 5,121 | 20.8 | 4,238 | 18.8 | 5,216 | 17.7 | 6,336 | | |
| TOTAL BMW Trucks | 27.3 | 5,015 | 51.1 | 3,319 | 31.6 | 2,522 | 21.0 | 3,191 | 26.3 | 9,251 | 51.9 | 6,091 | 16.8 | 5,216 | 17.7 | 6,336 | | |
| TOTAL BMW Brand | 100.0 | 18,356 | 8.6 | 16,903 | 1.9 | 16,583 | 7.6 | 17,956 | 100.0 | 35,203 | 16.3 | 30,282 | 9.8 | 33,588 | 0.9 | 33,879 | | |
| MINI | | 3,140 | 18.1 | 2,658 | 4.5 | 2,544 | | 0 | | 6,057 | 11.9 | 5,414 | 1.0 | 5,362 | | 0 | | |
| TOTAL BMW Group | | 21,496 | 9.9 | 19,561 | 2.3 | 19,127 | 6.5 | 17,956 | | 41,260 | 15.6 | 35,696 | 8.4 | 38,950 | 15.0 | 33,879 | | |

Mercedes-Benz Sales - United States

February, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|---------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | FEB 05 | % | FEB 04 | % | FEB 03 | % | FEB 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 29.7 | 4,020 | 30.9 | 5,819 | 2.3 | 5,688 | 19.3 | 4,768 | 29.5 | 7,568 | 28.5 | 10,582 | 2.7 | 10,301 | 10.7 | 9,302 | | |
| E Class | 19.2 | 2,596 | 34.5 | 3,965 | 5.6 | 3,756 | 20.3 | 3,121 | 20.8 | 5,321 | 32.1 | 7,831 | 5.3 | 8,269 | 31.4 | 6,294 | | |
| S Class | 7.6 | 1,028 | 24.1 | 1,354 | 16.5 | 1,621 | 13.4 | 1,430 | 8.2 | 2,092 | 25.5 | 2,807 | 18.5 | 3,445 | 28.3 | 2,686 | | |
| CL Class | 0.9 | 127 | 41.7 | 218 | 20.1 | 273 | 14.7 | 238 | 1.0 | 262 | 33.3 | 393 | 34.2 | 597 | 9.9 | 543 | | |
| SL Class | 6.2 | 835 | 32.2 | 1,232 | 38.7 | 888 | 22.5 | 273 | 5.9 | 1,512 | 38.4 | 2,454 | 64.5 | 1,492 | 208.3 | 484 | | |
| CLK Class | 10.8 | 1,459 | 1.9 | 1,488 | 7.4 | 1,386 | 6.6 | 1,484 | 10.5 | 2,684 | 7.3 | 2,896 | 20.8 | 2,398 | 26.2 | 3,251 | | |
| SLK Class | 7.9 | 1,062 | 248.2 | 305 | 13.4 | 352 | 37.6 | 564 | 7.6 | 1,943 | 236.2 | 578 | 18.8 | 712 | 32.4 | 1,054 | | |
| CLS Class | 10.0 | 1,358 | | 0 | | 0 | | 0 | 8.3 | 2,136 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 92.4 | 12,485 | 13.2 | 14,381 | 3.0 | 13,964 | 17.6 | 11,878 | 91.8 | 23,518 | 14.6 | 27,541 | 1.2 | 27,214 | 15.2 | 23,614 | | |
| M Class | 7.0 | 944 | 43.3 | 1,666 | 17.2 | 2,011 | 29.0 | 2,831 | 7.5 | 1,924 | 45.4 | 3,525 | 17.8 | 4,286 | 28.6 | 6,006 | | |
| G Class | 0.6 | 84 | 33.9 | 127 | 10.4 | 115 | 36.5 | 181 | 0.7 | 172 | 37.9 | 277 | 15.4 | 240 | 34.8 | 368 | | |
| TOTAL MB Trucks | 7.6 | 1,028 | 42.7 | 1,793 | 15.7 | 2,126 | 29.4 | 3,012 | 8.2 | 2,096 | 44.9 | 3,802 | 16.0 | 4,526 | 29.0 | 6,374 | | |
| TOTAL MB Sales | 100.0 | 13,513 | 16.5 | 16,174 | 0.5 | 16,090 | 8.1 | 14,890 | 100.0 | 25,614 | 18.3 | 31,343 | 1.3 | 31,740 | 5.8 | 29,988 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

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BMW Group Sales - United States

January, 2005

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|----------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|----------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | JAN 05 | % | JAN 04 | % | JAN 03 | % | JAN 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| 3 Series | 41.7 | 7,033 | 10.0 | 6,391 | 23.8 | 8,389 | 11.9 | 7,495 | 41.7 | 7,033 | 10.0 | 6,391 | 23.8 | 8,389 | 11.9 | 7,495 | | |
| 5 Series | 19.5 | 3,278 | 22.5 | 2,675 | 4.8 | 2,809 | 16.2 | 3,354 | 19.5 | 3,278 | 22.5 | 2,675 | 4.8 | 2,809 | 16.2 | 3,354 | | |
| 6 Series | 3.9 | 661 | | 0 | | 0 | | 0 | 3.9 | 661 | | 0 | | 0 | | 0 | | |
| 7 Series | 7.1 | 1,189 | 0.7 | 1,197 | 31.4 | 1,744 | 15.3 | 1,513 | 7.1 | 1,189 | 0.7 | 1,197 | 31.4 | 1,744 | 15.3 | 1,513 | | |
| Z3 Series | | 0 | | 0 | 100.0 | 46 | 87.2 | 359 | | 0 | | 0 | 100.0 | 46 | 87.2 | 359 | | |
| Z4 Series | 2.7 | 449 | 34.8 | 333 | 74.2 | 1,292 | | 0 | 2.7 | 449 | 34.8 | 333 | 74.2 | 1,292 | | 0 | | |
| Z8 Series | 0.0 | 1 | 90.9 | 11 | 64.5 | 31 | 45.6 | 57 | 0.0 | 1 | 90.9 | 11 | 64.5 | 31 | 45.6 | 57 | | |
| TOTAL BMW Cars | 74.9 | 12,611 | 18.9 | 10,607 | 25.9 | 14,311 | 12.0 | 12,778 | 74.9 | 12,611 | 18.9 | 10,607 | 25.9 | 14,311 | 12.0 | 12,778 | | |
| X3 Series | 10.7 | 1,811 | 131.3 | 783 | | 0 | | 0 | 10.7 | 1,811 | 131.3 | 783 | | 0 | | 0 | | |
| X5 Series | 14.4 | 2,425 | 21.9 | 1,989 | 26.2 | 2,694 | 14.3 | 3,145 | 14.4 | 2,425 | 21.9 | 1,989 | 26.2 | 2,694 | 14.3 | 3,145 | | |
| TOTAL BMW Trucks | 25.1 | 4,236 | 52.8 | 2,772 | 2.9 | 2,694 | 14.3 | 3,145 | 25.1 | 4,236 | 52.8 | 2,772 | 2.9 | 2,694 | 14.3 | 3,145 | | |
| TOTAL BMW Brand | 100.0 | 16,847 | 25.9 | 13,379 | 21.3 | 17,005 | 6.8 | 15,923 | 100.0 | 16,847 | 25.9 | 13,379 | 21.3 | 17,005 | 6.8 | 15,923 | | |
| MINI | | 2,917 | 5.8 | 2,756 | 2.2 | 2,818 | | 0 | | 2,917 | 5.8 | 2,756 | 2.2 | 2,818 | | 0 | | |
| TOTAL BMW Group | | 19,764 | 22.5 | 16,135 | 18.6 | 19,823 | 24.5 | 15,923 | | 19,764 | 22.5 | 16,135 | 18.6 | 19,823 | 24.5 | 15,923 | | |

Mercedes-Benz Sales - United States

January, 2005

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|---------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|---------------|----------------------------|---------------|-------------|---------------|-------------|---------------|--|--|
| | | JAN 05 | % | JAN 04 | % | JAN 03 | % | JAN 02 | YTD 05 | | % | YTD 04 | % | YTD 03 | % | YTD 02 | | |
| C Class | 29.3 | 3,548 | 25.5 | 4,763 | 3.3 | 4,613 | 1.7 | 4,534 | 29.3 | 3,548 | 25.5 | 4,763 | 3.3 | 4,613 | 1.7 | 4,534 | | |
| E Class | 22.5 | 2,725 | 29.5 | 3,866 | 14.3 | 4,513 | 42.2 | 3,173 | 22.5 | 2,725 | 29.5 | 3,866 | 14.3 | 4,513 | 42.2 | 3,173 | | |
| S Class | 8.8 | 1,064 | 26.8 | 1,453 | 20.3 | 1,824 | 45.2 | 1,256 | 8.8 | 1,064 | 26.8 | 1,453 | 20.3 | 1,824 | 45.2 | 1,256 | | |
| CL Class | 1.1 | 135 | 22.9 | 175 | 46.0 | 324 | 6.2 | 305 | 1.1 | 135 | 22.9 | 175 | 46.0 | 324 | 6.2 | 305 | | |
| SL Class | 5.6 | 677 | 44.6 | 1,222 | 102.3 | 604 | 186 | 211 | 5.6 | 677 | 44.6 | 1,222 | 102.3 | 604 | 186.3 | 211 | | |
| CLK Class | 10.1 | 1,225 | 13.0 | 1,408 | 39.1 | 1,012 | 42.7 | 1,767 | 10.1 | 1,225 | 13.0 | 1,408 | 39.1 | 1,012 | 42.7 | 1,767 | | |
| SLK Class | 7.3 | 881 | 222.7 | 273 | 24.2 | 360 | 26.5 | 490 | 7.3 | 881 | 222.7 | 273 | 24.2 | 360 | 26.5 | 490 | | |
| CLS Class | 6.4 | 778 | | 0 | | 0 | | 0 | 6.4 | 778 | | 0 | | 0 | | 0 | | |
| TOTAL MB Cars | 91.2 | 11,033 | 16.2 | 13,160 | 0.7 | 13,250 | 12.9 | 11,736 | 91.2 | 11,033 | 16.2 | 13,160 | 0.7 | 13,250 | 12.9 | 11,736 | | |
| M Class | 8.1 | 980 | 47.3 | 1,859 | 18.3 | 2,275 | 28.3 | 3,175 | 8.1 | 980 | 47.3 | 1,859 | 18.3 | 2,275 | 28.3 | 3,175 | | |
| G Class | 0.7 | 88 | 41.3 | 150 | 20.0 | 125 | 33.2 | 187 | 0.7 | 88 | 41.3 | 150 | 20.0 | 125 | 33.2 | 187 | | |
| TOTAL MB Trucks | 8.8 | 1,068 | 46.8 | 2,009 | 16.3 | 2,400 | 28.6 | 3,362 | 8.8 | 1,068 | 46.8 | 2,009 | 16.3 | 2,400 | 28.6 | 3,362 | | |
| TOTAL MB Sales | 100.0 | 12,101 | 20.2 | 15,169 | 3.1 | 15,650 | 3.7 | 15,098 | 100.0 | 12,101 | 20.2 | 15,169 | 3.1 | 15,650 | 3.7 | 15,098 | | |

The "% of TOTAL BMW" and "% of TOTAL MB" columns indicate the sales of each series as a percent of the total "brand" sales for the current month and the current YTD period.

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BMW Group Sales - United States

December, 2004

| SERIES | % of TOTAL BMW | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL BMW | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|---------------|--------------|-------------------|----------------------------|----------------|------------|----------------|-------------|----------------|--|--|
| | | DEC 04 | % | DEC 03 | % | DEC 02 | % | DEC 01 | YTD 04 | | % | YTD 03 | % | YTD 02 | % | YTD 01 | | |
| 3 Series | 41.5 | 10,569 | 30.1 | 8,126 | 30.1 | 11,621 | 23.6 | 9,400 | 41.0 | 106,549 | 4.8 | 111,944 | 3.0 | 115,428 | 11.8 | 103,227 | | |
| 5 Series | 20.1 | 5,116 | 21.1 | 4,225 | 14.2 | 3,699 | 7.1 | 3,980 | 17.5 | 45,584 | 2.9 | 46,964 | 15.0 | 40,842 | 2.1 | 40,005 | | |
| 6 Series | 3.8 | 962 | | 0 | | 0 | | 0 | 3.2 | 8,198 | | 0 | 0 | | 0 | | | |
| 7 Series | 6.2 | 1,576 | 0.8 | 1,563 | 12.0 | 1,776 | 545.0 | 32 | 6.2 | 16,155 | 21.1 | 20,473 | 7.0 | 22,006 | 64.4 | 13,389 | | |
| Z3 Series | | 0 | 100.0 | 6 | 95.6 | 135 | 77.5 | 600 | | 0 | 100.0 | 155 | 97.7 | 6,786 | 54.5 | 14,914 | | |
| Z4 Series | 2.1 | 537 | 74.6 | 2,114 | 25.2 | 1,689 | | 0 | 5.2 | 13,654 | 32.3 | 20,169 | 444.5 | 3,704 | | 0 | | |
| Z8 Series | 0.0 | 2 | 90.0 | 20 | 31.0 | 29 | 71.6 | 102 | 0.0 | 110 | 74.9 | 439 | 16.2 | 524 | 46.0 | 970 | | |
| TOTAL BMW Cars | 73.6 | 18,762 | 16.9 | 16,054 | 15.3 | 18,949 | 34.3 | 14,114 | 73.2 | 190,250 | 4.9 | 200,144 | 5.7 | 189,290 | 9.7 | 172,505 | | |
| X3 Series | 8.3 | 2,123 | | 0 | | 0 | | 0 | 13.3 | 34,604 | | 0 | 0 | | 0 | | | |
| X5 Series | 18.0 | 4,597 | 5.3 | 4,856 | 20.6 | 4,025 | 6.4 | 4,300 | 13.5 | 35,225 | 13.5 | 40,715 | 4.7 | 42,742 | 5.2 | 40,622 | | |
| TOTAL BMW Trucks | 26.4 | 6,720 | 38.4 | 4,856 | 20.6 | 4,025 | 6.4 | 4,300 | 26.8 | 69,829 | 71.5 | 40,715 | 4.7 | 42,742 | 5.2 | 40,622 | | |
| TOTAL BMW Brand | 100.0 | 25,482 | 21.9 | 20,910 | 9.0 | 22,974 | 24.8 | 18,414 | 100.0 | 260,079 | 8.0 | 240,859 | 3.8 | 232,032 | 8.9 | 213,127 | | |
| MINI | | 3,810 | 4.9 | 4,005 | 22.2 | 3,278 | | 0 | | 36,032 | 0.1 | 36,010 | 46.4 | 24,590 | | 0 | | |
| TOTAL BMW Group | | 29,292 | 17.6 | 24,915 | 5.1 | 26,252 | 42.6 | 18,414 | | 296,111 | 6.9 | 276,869 | 7.9 | 256,622 | 20.4 | 213,127 | | |

Mercedes-Benz Sales - United States

December, 2004

| SERIES | % of TOTAL MB | MONTHLY SALES FIGURES | | | | | | | | % of TOTAL MB | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|------------------|-----------------------|-------------|---------------|------------|---------------|-------------|---------------|--------------|------------------|----------------------------|----------------|-------------|----------------|------------|----------------|--|--|
| | | DEC 04 | % | DEC 03 | % | DEC 02 | % | DEC 01 | YTD 04 | | % | YTD 03 | % | YTD 02 | % | YTD 01 | | |
| C Class | 33.3 | 8,870 | 66.6 | 5,325 | 4.8 | 5,596 | 3.6 | 5,401 | 31.2 | 69,251 | 5.0 | 65,982 | 3.1 | 64,025 | 25.0 | 51,210 | | |
| E Class | 28.5 | 7,576 | 21.1 | 6,254 | 2.3 | 6,116 | 40.8 | 4,343 | 26.6 | 58,954 | 5.9 | 55,683 | 30.7 | 42,598 | 4.2 | 44,445 | | |
| S Class | 8.9 | 2,378 | 3.5 | 2,297 | 3.2 | 2,372 | 7.3 | 2,210 | 9.2 | 20,460 | 10.8 | 22,940 | 8.6 | 21,118 | 18.8 | 25,998 | | |
| CL Class | 1.0 | 255 | 0.8 | 257 | 37.5 | 411 | 7.3 | 383 | 1.2 | 2,683 | 20.6 | 3,377 | 14.2 | 3,938 | 5.1 | 3,748 | | |
| SL Class | 4.1 | 1,081 | 29.6 | 1,536 | 33.6 | 1,150 | 502.1 | 191 | 5.8 | 12,885 | 3.3 | 13,318 | 2.9 | 13,717 | 225.3 | 4,217 | | |
| CLK Class | 7.9 | 2,115 | 20.7 | 1,752 | 39.9 | 1,252 | 45.4 | 2,292 | 10.2 | 22,556 | 17.3 | 19,230 | 11.5 | 17,251 | 11.2 | 19,423 | | |
| SLK Class | 6.4 | 1,701 | 358.5 | 371 | 6.5 | 397 | 35.3 | 614 | 3.3 | 7,360 | 22.2 | 6,023 | 22.6 | 7,784 | 30.9 | 11,268 | | |
| TOTAL MB Cars | 90.1 | 23,976 | 34.8 | 17,792 | 2.9 | 17,294 | 12.1 | 15,434 | 87.6 | 194,149 | 4.1 | 186,553 | 9.5 | 170,431 | 6.3 | 160,309 | | |
| M Class | 9.2 | 2,458 | 31.7 | 3,599 | 4.3 | 3,759 | 10.2 | 4,185 | 11.6 | 25,681 | 14.4 | 30,018 | 24.3 | 39,680 | 13.1 | 45,655 | | |
| G Class | 0.7 | 173 | 24.8 | 230 | 2.1 | 235 | 48.6 | 457 | 0.7 | 1,491 | 24.7 | 1,980 | 36.4 | 3,114 | 362 | 674 | | |
| TOTAL MB Trucks | 9.9 | 2,631 | 31.3 | 3,829 | 4.1 | 3,994 | 14.0 | 4,642 | 12.3 | 27,172 | 15.1 | 31,998 | 25.2 | 42,794 | 7.6 | 46,329 | | |
| SLR | | | | | | | | | 0.0 | 45 | | | | | | | | |
| Maybach | | | | | | | | | 0.1 | 244 | 47.0 | 166 | | | | | | |
| TOTAL MB Sales | 100.0 | 26,607 | 23.1 | 21,621 | 1.6 | 21,288 | 6.0 | 20,076 | 100.0 | 221,610 | 1.3 | 218,717 | 2.6 | 213,225 | 3.2 | 206,638 | | |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

November, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|--------------|---------------|------------|---------------|-------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| | NOV 04 | % | NOV 03 | % | NOV 02 | % | NOV 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 6,838 | 33.0 | 10,206 | 2.2 | 10,432 | 33.3 | 7,827 | 95,980 | 7.5 | 103,818 | 0.0 | 103,807 | 10.6 | 93,827 |
| 5 Series | 3,622 | 6.8 | 3,888 | 34.6 | 2,888 | 19.9 | 3,605 | 40,468 | 5.3 | 42,739 | 15.1 | 37,143 | 3.1 | 36,025 |
| 6 Series | 880 | | 0 | | 0 | | 0 | 7,236 | | 0 | | 0 | | 0 |
| 7 Series | 1,137 | 51.6 | 2,349 | 24.8 | 1,882 | 154.3 | 740 | 14,579 | 22.9 | 18,910 | 6.5 | 20,230 | 51.5 | 13,357 |
| Z3 Series | 0 | 100.0 | 1 | 99.5 | 189 | 89.8 | 1,848 | 0 | 100.0 | 149 | 97.8 | 6,651 | 53.5 | 14,314 |
| Z4 Series | 317 | 79.1 | 1,519 | 18.6 | 1,281 | | 0 | 13,117 | 27.3 | 18,055 | 796 | 2,015 | | 0 |
| Z8 Series | 2 | 92.9 | 28 | 30.0 | 40 | 57.4 | 94 | 108 | 74.2 | 419 | 15.4 | 495 | 43.0 | 868 |
| TOTAL BMW Cars | 12,796 | 28.9 | 17,991 | 7.7 | 16,712 | 18.4 | 14,114 | 171,488 | 6.8 | 184,090 | 8.1 | 170,341 | 7.5 | 158,391 |
| X3 Series | 4,511 | | 0 | | 0 | | 0 | 32,481 | | 0 | | 0 | | 0 |
| X5 Series | 3,425 | 12.2 | 3,901 | 6.2 | 4,161 | 4.2 | 3,993 | 30,628 | 14.6 | 35,859 | 7.4 | 38,717 | 6.6 | 36,322 |
| TOTAL BMW Trucks | 7,936 | 103.4 | 3,901 | 6.2 | 4,161 | 4.2 | 3,993 | 63,109 | 76.0 | 35,859 | 7.4 | 38,717 | 6.6 | 36,322 |
| TOTAL BMW Brand | 20,732 | 5.3 | 21,892 | 4.9 | 20,873 | 15.3 | 18,107 | 234,597 | 6.7 | 219,949 | 5.2 | 209,058 | 7.4 | 194,713 |
| MINI | 3,363 | 5.3 | 3,194 | 18.0 | 2,706 | | 0 | 32,222 | 0.7 | 32,005 | 50.2 | 21,312 | | 0 |
| TOTAL BMW Group | 24,095 | 4.0 | 25,086 | 6.4 | 23,579 | 30.2 | 18,107 | 266,819 | 5.9 | 251,954 | 9.4 | 230,370 | 18.3 | 194,713 |

Mercedes-Benz Sales - United States

November, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|------------|----------------|
| | NOV 04 | % | NOV 03 | % | NOV 02 | % | NOV 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 6,297 | 29.5 | 4,861 | 3.1 | 4,715 | 8.3 | 5,144 | 60,381 | 0.5 | 60,657 | 3.8 | 58,429 | 27.5 | 45,809 |
| E Class | 4,925 | 5.3 | 5,202 | 5.6 | 5,511 | 78.4 | 3,089 | 51,378 | 3.9 | 49,429 | 35.5 | 36,482 | 9.0 | 40,102 |
| S Class | 1,733 | 16.9 | 2,086 | 11.2 | 2,349 | 7.7 | 2,181 | 18,082 | 12.4 | 20,643 | 10.1 | 18,746 | 21.2 | 23,788 |
| CL Class | 238 | 9.2 | 262 | 27.2 | 360 | 8.6 | 394 | 2,428 | 22.2 | 3,120 | 11.5 | 3,527 | 4.8 | 3,365 |
| SL Class | 794 | 42.8 | 1,388 | 4.7 | 1,326 | 632.6 | 181 | 11,804 | 0.2 | 11,782 | 6.2 | 12,567 | 212.1 | 4,026 |
| CLK Class | 1,618 | 7.7 | 1,502 | 20.6 | 1,245 | 43.0 | 2,183 | 20,441 | 17.0 | 17,478 | 9.2 | 15,999 | 6.6 | 17,131 |
| SLK Class | 1,293 | 278.1 | 342 | 21.7 | 437 | 33.4 | 656 | 5,659 | 0.1 | 5,652 | 23.5 | 7,387 | 30.7 | 10,654 |
| TOTAL MB Cars | 16,898 | 8.0 | 15,643 | 1.9 | 15,943 | 15.3 | 13,828 | 170,173 | 0.8 | 168,761 | 10.2 | 153,137 | 5.7 | 144,875 |
| M Class | 1,804 | 23.8 | 2,366 | 24.8 | 3,147 | 20.7 | 3,969 | 23,223 | 12.1 | 26,419 | 26.5 | 35,921 | 13.4 | 41,470 |
| G Class | 130 | 35.3 | 201 | 29.2 | 284 | 30.9 | 217 | 1,318 | 24.7 | 1,750 | 39.2 | 2,879 | 1227 | 217 |
| TOTAL MB Trucks | 1,934 | 24.7 | 2,567 | 25.2 | 3,431 | 18.0 | 4,186 | 24,541 | 12.9 | 28,169 | 27.4 | 38,800 | 6.9 | 41,687 |
| TOTAL MB Sales | 18,832 | 3.4 | 18,210 | 6.0 | 19,374 | 7.5 | 18,014 | 194,714 | 1.1 | 196,930 | 2.6 | 191,937 | 2.9 | 186,562 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

October, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| | OCT 04 | % | OCT 03 | % | OCT 02 | % | OCT 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 8,714 | 1.8 | 8,563 | 11.9 | 7,652 | 9.0 | 7,020 | 89,142 | 4.8 | 93,612 | 0.3 | 93,375 | 8.6 | 86,000 |
| 5 Series | 4,229 | 41.7 | 2,984 | 11.4 | 2,679 | 16.6 | 3,212 | 36,846 | 5.2 | 38,851 | 13.4 | 34,255 | 5.7 | 32,420 |
| 6 Series | 983 | | 0 | | 0 | | 0 | 6,356 | | 0 | | 0 | | 0 |
| 7 Series | 1,342 | 37.6 | 2,151 | 4.8 | 2,052 | 85.2 | 1,108 | 13,442 | 18.8 | 16,561 | 9.7 | 18,348 | 45.4 | 12,617 |
| Z3 Series | 0 | 100.0 | 2 | 99.1 | 213 | 77.3 | 940 | 0 | 100.0 | 148 | 97.7 | 6,462 | 48.2 | 12,466 |
| Z4 Series | 1,484 | 24.3 | 1,960 | 167.0 | 734 | | 0 | 12,800 | 22.6 | 16,536 | 2153 | 734 | | 0 |
| Z8 Series | 1 | 95.7 | 23 | 39.5 | 38 | 39.7 | 63 | 106 | 72.9 | 391 | 14.1 | 455 | 41.2 | 774 |
| TOTAL BMW Cars | 16,753 | 6.8 | 15,683 | 17.3 | 13,368 | 8.3 | 12,343 | 158,692 | 4.5 | 166,099 | 8.1 | 153,629 | 6.5 | 144,277 |
| X3 Series | 2,940 | | 0 | | 0 | | 0 | 27,970 | | 0 | | 0 | | 0 |
| X5 Series | 2,925 | 25.2 | 3,911 | 14.3 | 3,421 | 9.5 | 3,779 | 27,203 | 14.9 | 31,958 | 7.5 | 34,556 | 6.9 | 32,329 |
| TOTAL BMW Trucks | 5,865 | 50.0 | 3,911 | 14.3 | 3,421 | 9.5 | 3,779 | 55,173 | 72.6 | 31,958 | 7.5 | 34,556 | 6.9 | 32,329 |
| TOTAL BMW Brand | 22,618 | 15.4 | 19,594 | 16.7 | 16,789 | 4.1 | 16,122 | 213,865 | 8.0 | 198,057 | 5.2 | 188,185 | 6.6 | 176,606 |
| MINI | 3,189 | 3.2 | 3,091 | 8.6 | 2,845 | | 0 | 28,859 | 0.2 | 28,811 | 54.8 | 18,606 | | 0 |
| TOTAL BMW Group | 25,807 | 13.8 | 22,685 | 15.5 | 19,634 | 21.8 | 16,122 | 242,724 | 7.0 | 226,868 | 9.7 | 206,791 | 17.1 | 176,606 |

Mercedes-Benz Sales - United States

October, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|------------|----------------|
| | OCT 04 | % | OCT 03 | % | OCT 02 | % | OCT 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 4,748 | 9.6 | 5,250 | 11.3 | 4,716 | 12.5 | 5,391 | 54,084 | 3.1 | 55,796 | 3.9 | 53,714 | 32.1 | 40,665 |
| E Class | 5,011 | 3.4 | 5,190 | 1.4 | 5,265 | 72.1 | 3,060 | 46,453 | 5.0 | 44,227 | 42.8 | 30,971 | 16.3 | 37,013 |
| S Class | 1,733 | 32.7 | 2,576 | 38.3 | 1,863 | 23.2 | 2,425 | 16,349 | 11.9 | 18,557 | 13.2 | 16,397 | 24.1 | 21,607 |
| CL Class | 232 | 11.1 | 261 | 16.3 | 312 | 4.7 | 298 | 2,190 | 23.4 | 2,858 | 9.8 | 3,167 | 6.6 | 2,971 |
| SL Class | 1,175 | 21.8 | 1,503 | 25.7 | 1,196 | 595.3 | 172 | 11,010 | 5.9 | 10,394 | 7.5 | 11,241 | 192.4 | 3,845 |
| CLK Class | 1,950 | 11.6 | 1,747 | 18.4 | 1,475 | 24.6 | 1,956 | 18,823 | 17.8 | 15,976 | 8.3 | 14,754 | 1.3 | 14,948 |
| SLK Class | 1,005 | 124.8 | 447 | 10.8 | 501 | 37.1 | 796 | 4,366 | 17.8 | 5,310 | 23.6 | 6,950 | 30.5 | 9,998 |
| TOTAL MB Cars | 15,854 | 6.6 | 16,974 | 10.7 | 15,328 | 8.7 | 14,098 | 153,275 | 0.1 | 153,118 | 11.6 | 137,194 | 4.7 | 131,047 |
| M Class | 2,319 | 9.9 | 2,111 | 36.6 | 3,331 | 23.3 | 4,345 | 21,419 | 11.0 | 24,053 | 26.6 | 32,774 | 12.6 | 37,501 |
| G Class | 150 | 20.2 | 188 | 11.3 | 212 | | 0 | 1,188 | 23.3 | 1,549 | 40.3 | 2,595 | | 0 |
| TOTAL MB Trucks | 2,469 | 7.4 | 2,299 | 35.1 | 3,543 | 18.5 | 4,345 | 22,607 | 11.7 | 25,602 | 27.6 | 35,369 | 5.7 | 37,501 |
| TOTAL MB Sales | 18,323 | 4.9 | 19,273 | 2.1 | 18,871 | 2.3 | 18,443 | 175,882 | 1.6 | 178,720 | 3.6 | 172,563 | 2.4 | 168,548 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

September, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|--------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| | SEP 04 | % | SEP 03 | % | SEP 02 | % | SEP 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 8,235 | 15.0 | 7,161 | 17.8 | 8,712 | 20.3 | 7,242 | 80,428 | 5.4 | 85,049 | 0.8 | 85,723 | 8.5 | 78,980 |
| 5 Series | 3,574 | 15.6 | 3,092 | 39.5 | 2,216 | 22.8 | 2,870 | 32,617 | 9.1 | 35,867 | 13.6 | 31,576 | 8.1 | 29,208 |
| 6 Series | 690 | | 0 | | 0 | | 0 | 5,373 | | 0 | | 0 | | 0 |
| 7 Series | 1,183 | 18.8 | 1,457 | 19.8 | 1,817 | 71.1 | 1,062 | 12,100 | 16.0 | 14,410 | 11.6 | 16,296 | 41.6 | 11,509 |
| Z3 Series | 0 | | 0 | 100.0 | 173 | 77.5 | 769 | 0 | 100.0 | 146 | 97.7 | 6,249 | 45.8 | 11,526 |
| Z4 Series | 1,367 | 9.5 | 1,510 | | 0 | | 0 | 11,316 | 22.4 | 14,576 | | 0 | | 0 |
| Z8 Series | 5 | 86.5 | 37 | 37.0 | 27 | 22.9 | 35 | 105 | 71.5 | 368 | 11.8 | 417 | 41.4 | 711 |
| TOTAL BMW Cars | 15,054 | 13.6 | 13,257 | 2.4 | 12,945 | 8.1 | 11,978 | 141,939 | 5.6 | 150,416 | 7.2 | 140,261 | 6.3 | 131,934 |
| X3 Series | 4,104 | | 0 | | 0 | | 0 | 25,030 | | 0 | | 0 | | 0 |
| X5 Series | 2,609 | 20.4 | 3,276 | 31.0 | 2,500 | 20.6 | 3,149 | 24,278 | 13.4 | 28,047 | 9.9 | 31,135 | 9.1 | 28,550 |
| TOTAL BMW Trucks | 6,713 | 104.9 | 3,276 | 31.0 | 2,500 | 20.6 | 3,149 | 49,308 | 75.8 | 28,047 | 9.9 | 31,135 | 9.1 | 28,550 |
| TOTAL BMW Brand | 21,767 | 31.7 | 16,533 | 7.0 | 15,445 | 2.1 | 15,127 | 191,247 | 7.2 | 178,463 | 4.1 | 171,396 | 6.8 | 160,484 |
| MINI | 2,917 | 27.1 | 2,295 | 22.6 | 2,967 | | 0 | 25,670 | 0.2 | 25,720 | 63.2 | 15,761 | | 0 |
| TOTAL BMW Group | 24,684 | 31.1 | 18,828 | 2.3 | 18,412 | 21.7 | 15,127 | 216,917 | 6.2 | 204,183 | 9.1 | 187,157 | 16.6 | 160,484 |

Mercedes-Benz Sales - United States

September, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|------------|----------------|
| | SEP 04 | % | SEP 03 | % | SEP 02 | % | SEP 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 4,876 | 0.2 | 4,885 | 1.6 | 4,810 | 4.8 | 4,590 | 49,336 | 2.4 | 50,546 | 3.2 | 48,998 | 38.9 | 35,274 |
| E Class | 4,655 | 0.7 | 4,623 | 5.1 | 4,397 | 61.2 | 2,728 | 41,442 | 6.2 | 39,037 | 51.9 | 25,706 | 24.3 | 33,953 |
| S Class | 1,781 | 12.0 | 2,025 | 24.8 | 1,622 | 18.1 | 1,980 | 14,616 | 8.5 | 15,981 | 10.0 | 14,534 | 24.2 | 19,183 |
| CL Class | 235 | 10.3 | 213 | 3.9 | 205 | 21.2 | 260 | 1,958 | 24.6 | 2,597 | 9.0 | 2,855 | 6.8 | 2,672 |
| SL Class | 872 | 17.9 | 1,062 | 1.6 | 1,079 | 333.3 | 249 | 9,835 | 10.6 | 8,891 | 11.5 | 10,045 | 173.5 | 3,673 |
| CLK Class | 2,007 | 42.9 | 1,404 | 2.4 | 1,371 | 3.3 | 1,418 | 16,873 | 18.6 | 14,229 | 7.2 | 13,279 | 2.2 | 12,992 |
| SLK Class | 616 | 16.4 | 529 | 3.6 | 549 | 37.0 | 871 | 3,361 | 30.9 | 4,863 | 24.6 | 6,449 | 29.9 | 9,202 |
| TOTAL MB Cars | 15,042 | 2.0 | 14,741 | 5.0 | 14,033 | 16.0 | 12,096 | 137,421 | 0.9 | 136,144 | 11.7 | 121,866 | 4.2 | 116,949 |
| M Class | 2,249 | 3.2 | 2,324 | 27.3 | 3,196 | 5.7 | 3,390 | 19,100 | 13.0 | 21,942 | 25.5 | 29,443 | 11.2 | 33,156 |
| G Class | 154 | 8.9 | 169 | 32.7 | 251 | | n/a | 1,038 | 23.7 | 1,361 | 42.9 | 2,383 | | n/a |
| TOTAL MB Trucks | 2,403 | 3.6 | 2,493 | 27.7 | 3,447 | 1.7 | 3,390 | 20,138 | 13.6 | 23,303 | 26.8 | 31,826 | 4.0 | 33,156 |
| TOTAL MB Sales | 17,445 | 1.2 | 17,234 | 1.4 | 17,480 | 12.9 | 15,486 | 157,559 | 1.2 | 159,447 | 3.7 | 153,692 | 2.4 | 150,105 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

August, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | YEAR TO DATE SALES FIGURES | | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|----------------------------|---------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | AUG 04 | % | AUG 03 | % | AUG 02 | % | AUG 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 8,416 | 6.1 | 8,964 | 5.1 | 9,444 | 0.3 | 9,474 | 72,193 | 7.3 | 77,888 | 1.1 | 77,011 | 7.4 | 71,738 |
| 5 Series | 3,300 | 22.4 | 4,252 | 22.5 | 3,471 | 2.7 | 3,379 | 29,043 | 11.4 | 32,775 | 11.6 | 29,360 | 11.5 | 26,338 |
| 6 Series | 1,037 | | 0 | | 0 | | 0 | 4,683 | | 0 | | 0 | | 0 |
| 7 Series | 1,265 | 11.1 | 1,423 | 13.3 | 1,642 | 21.1 | 1,356 | 10,917 | 15.7 | 12,953 | 10.5 | 14,479 | 38.6 | 10,447 |
| Z3 Series | 0 | 100.0 | 6 | 99.3 | 906 | 25.6 | 1,218 | 0 | 100.0 | 146 | 97.6 | 6,076 | 43.5 | 10,757 |
| Z4 Series | 1,279 | 18.3 | 1,566 | | 0 | | 0 | 9,949 | 23.9 | 13,066 | | 0 | | 0 |
| Z8 Series | 8 | 77.8 | 36 | 0.0 | 36 | 60.4 | 91 | 100 | 69.8 | 331 | 15.1 | 390 | 42.3 | 676 |
| TOTAL BMW Cars | 15,305 | 5.8 | 16,247 | 4.8 | 15,499 | 0.1 | 15,518 | 126,885 | 7.5 | 137,159 | 7.7 | 127,316 | 6.1 | 119,956 |
| X3 Series | 3,490 | | 0 | | 0 | | 0 | 20,926 | | 0 | | 0 | | 0 |
| X5 Series | 3,372 | 15.9 | 4,010 | 10.6 | 3,627 | 2.6 | 3,536 | 21,669 | 12.5 | 24,771 | 13.5 | 28,635 | 12.7 | 25,401 |
| TOTAL BMW Trucks | 6,862 | 71.1 | 4,010 | 10.6 | 3,627 | 2.6 | 3,536 | 42,595 | 72.0 | 24,771 | 13.5 | 28,635 | 12.7 | 25,401 |
| TOTAL BMW Brand | 22,167 | 9.4 | 20,257 | 5.9 | 19,126 | 0.4 | 19,054 | 169,480 | 4.7 | 161,930 | 3.8 | 155,951 | 7.3 | 145,357 |
| MINI | 2,334 | 17.0 | 2,811 | 11.9 | 3,189 | | 0 | 22,753 | 2.9 | 23,425 | 83.1 | 12,794 | | 0 |
| TOTAL BMW Group | 24,501 | 6.2 | 23,068 | 3.4 | 22,315 | 17.1 | 19,054 | 192,233 | 3.7 | 185,355 | 9.8 | 168,745 | 16.1 | 145,357 |

Mercedes-Benz Sales - United States

August, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | YEAR TO DATE SALES FIGURES | | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|----------------------------|---------------|----------------|-------------|----------------|-------------|----------------|------------|----------------|
| | AUG 04 | % | AUG 03 | % | AUG 02 | % | AUG 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 5,529 | 0.7 | 5,569 | 8.7 | 6,099 | 29.7 | 4,704 | 44,460 | 2.6 | 45,661 | 3.3 | 44,188 | 44.0 | 30,684 |
| E Class | 4,594 | 13.5 | 4,047 | 27.7 | 3,169 | 22.4 | 4,084 | 36,787 | 6.9 | 34,414 | 61.5 | 21,309 | 31.8 | 31,225 |
| S Class | 1,962 | 19.8 | 1,638 | 10.2 | 1,486 | 40.5 | 2,497 | 12,835 | 8.0 | 13,956 | 8.1 | 12,912 | 24.9 | 17,202 |
| CL Class | 233 | 12.6 | 207 | 30.1 | 296 | 18.5 | 363 | 1,723 | 27.7 | 2,384 | 10.0 | 2,650 | 9.8 | 2,413 |
| SL Class | 857 | 18.4 | 1,050 | 36.7 | 768 | 63.1 | 471 | 8,963 | 14.5 | 7,829 | 12.7 | 8,966 | 161.9 | 3,424 |
| CLK Class | 2,068 | 24.8 | 1,657 | 8.0 | 1,802 | 38.0 | 1,306 | 14,866 | 15.9 | 12,825 | 7.7 | 11,908 | 2.9 | 11,574 |
| SLK Class | 374 | 34.4 | 570 | 19.0 | 704 | 46.9 | 1,326 | 2,745 | 36.7 | 4,334 | 26.5 | 5,900 | 29.2 | 8,331 |
| TOTAL MB Cars | 15,617 | 6.0 | 14,738 | 2.9 | 14,324 | 2.9 | 14,751 | 122,379 | 0.8 | 121,403 | 12.6 | 107,833 | 2.8 | 104,853 |
| M Class | 2,289 | 14.3 | 2,670 | 29.6 | 3,793 | 8.5 | 3,497 | 16,851 | 14.1 | 19,618 | 25.3 | 26,247 | 11.8 | 29,766 |
| G Class | 78 | 55.4 | 175 | 24.2 | 231 | | n/a | 884 | 25.8 | 1,192 | 44.1 | 2,132 | | n/a |
| TOTAL MB Trucks | 2,367 | 16.8 | 2,845 | 29.3 | 4,024 | 15.1 | 3,497 | 17,735 | 14.8 | 20,810 | 26.7 | 28,379 | 4.7 | 29,766 |
| TOTAL MB Sales | 17,984 | 2.3 | 17,583 | 4.2 | 18,348 | 0.5 | 18,248 | 140,114 | 1.5 | 142,213 | 4.4 | 136,212 | 1.2 | 134,619 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

July, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | | YEAR TO DATE SALES FIGURES | | | | | | |
|-------------------------|-----------------------|--------------|---------------|-------------|---------------|-------------|---------------|----------------------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | JUL 04 | % | JUL 03 | % | JUL 02 | % | JUL 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 8,823 | 11.3 | 9,952 | 7.2 | 9,280 | 0.6 | 9,227 | 63,777 | 7.5 | 68,924 | 2.0 | 67,567 | 8.5 | 62,264 |
| 5 Series | 2,668 | 49.8 | 5,313 | 49.7 | 3,550 | 14.2 | 4,139 | 25,743 | 9.7 | 28,523 | 10.2 | 25,889 | 12.8 | 22,959 |
| 6 Series | 283 | | 0 | | 0 | | 0 | 3,646 | | 0 | | 0 | | 0 |
| 7 Series | 876 | 45.1 | 1,595 | 23.8 | 2,094 | 72.6 | 1,213 | 9,652 | 16.3 | 11,530 | 10.2 | 12,837 | 41.2 | 9,091 |
| Z3 Series | 0 | 100.0 | 7 | 99.1 | 816 | 31.7 | 1,194 | 0 | 100.0 | 140 | 97.3 | 5,170 | 45.8 | 9,539 |
| Z4 Series | 1,311 | 20.1 | 1,641 | | 0 | | 0 | 8,670 | 24.6 | 11,500 | | 0 | | 0 |
| Z8 Series | 13 | 74.5 | 51 | 30.8 | 39 | 57.1 | 91 | 92 | 68.8 | 295 | 16.7 | 354 | 39.5 | 585 |
| TOTAL BMW Cars | 13,974 | 24.7 | 18,559 | 17.6 | 15,779 | 0.5 | 15,864 | 111,580 | 7.7 | 120,912 | 8.1 | 111,817 | 7.1 | 104,438 |
| X3 Series | 4,514 | | 0 | | 0 | | 0 | 17,436 | | 0 | | 0 | | 0 |
| X5 Series | 2,991 | 15.7 | 3,546 | 7.1 | 3,310 | 4.0 | 3,182 | 18,297 | 11.9 | 20,761 | 17.0 | 25,008 | 14.4 | 21,865 |
| TOTAL BMW Trucks | 7,505 | 111.6 | 3,546 | 7.1 | 3,310 | 4.0 | 3,182 | 35,733 | 72.1 | 20,761 | 17.0 | 25,008 | 14.4 | 21,865 |
| TOTAL BMW Brand | 21,479 | 2.8 | 22,105 | 15.8 | 19,089 | 0.2 | 19,046 | 147,313 | 4.0 | 141,673 | 3.5 | 136,825 | 8.3 | 126,303 |
| MINI | 2,607 | 15.5 | 3,084 | 7.6 | 2,866 | | 0 | 20,419 | 0.9 | 20,614 | 114.6 | 9,605 | | 0 |
| TOTAL BMW Group | 24,086 | 4.4 | 25,189 | 14.7 | 21,955 | 15.3 | 19,046 | 167,732 | 3.4 | 162,287 | 10.8 | 146,430 | 15.9 | 126,303 |

Mercedes-Benz Sales - United States

July, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | | YEAR TO DATE SALES FIGURES | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|------------|---------------|----------------------------|-------------|----------------|-------------|----------------|------------|----------------|
| | JUL 04 | % | JUL 03 | % | JUL 02 | % | JUL 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 5,698 | 12.6 | 6,518 | 24.6 | 5,232 | 52.5 | 3,430 | 38,931 | 2.9 | 40,092 | 5.3 | 38,089 | 46.6 | 25,980 |
| E Class | 4,949 | 12.8 | 4,388 | 178.2 | 1,577 | 57.6 | 3,720 | 32,193 | 6.0 | 30,367 | 67.4 | 18,140 | 33.2 | 27,141 |
| S Class | 1,898 | 34.0 | 1,416 | 1.5 | 1,438 | 25.7 | 1,935 | 10,873 | 11.7 | 12,318 | 7.8 | 11,426 | 22.3 | 14,705 |
| CL Class | 250 | 15.7 | 216 | 34.9 | 332 | 46.9 | 226 | 1,490 | 31.6 | 2,177 | 7.5 | 2,354 | 14.8 | 2,050 |
| SL Class | 1,087 | 3.8 | 1,047 | 33.9 | 782 | 78.5 | 438 | 8,106 | 19.6 | 6,779 | 17.3 | 8,198 | 177.6 | 2,953 |
| CLK Class | 2,237 | 58.0 | 1,416 | 13.8 | 1,244 | 10.1 | 1,384 | 12,798 | 14.6 | 11,168 | 10.5 | 10,106 | 1.6 | 10,268 |
| SLK Class | 253 | 57.2 | 591 | 17.3 | 715 | 37.9 | 1,152 | 2,371 | 37.0 | 3,764 | 27.6 | 5,196 | 25.8 | 7,005 |
| TOTAL MB Cars | 16,372 | 5.0 | 15,592 | 37.7 | 11,320 | 7.9 | 12,285 | 106,762 | 0.1 | 106,665 | 14.1 | 93,509 | 3.8 | 90,102 |
| M Class | 2,492 | 17.7 | 3,027 | 9.8 | 3,356 | 13.3 | 3,870 | 14,562 | 14.1 | 16,948 | 24.5 | 22,454 | 14.5 | 26,269 |
| G Class | 98 | 20.3 | 123 | 52.9 | 261 | | n/a | 806 | 20.7 | 1,017 | 46.5 | 1,901 | | n/a |
| TOTAL MB Trucks | 2,590 | 17.8 | 3,150 | 12.9 | 3,617 | 6.5 | 3,870 | 15,368 | 14.5 | 17,965 | 26.2 | 24,355 | 7.3 | 26,269 |
| TOTAL MB Sales | 18,962 | 1.2 | 18,742 | 25.5 | 14,937 | 7.5 | 16,155 | 122,130 | 2.0 | 124,630 | 5.7 | 117,864 | 1.3 | 116,371 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

June, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|--------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | JUN 04 | % | JUN 03 | % | JUN 02 | % | JUN 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 9,587 | 9.1 | 10,545 | 9.5 | 9,633 | 7.4 | 8,971 | 54,954 | 6.8 | 58,972 | 1.2 | 58,287 | 9.9 | 53,037 |
| 5 Series | 4,005 | 13.7 | 4,642 | 25.8 | 3,690 | 2.9 | 3,587 | 23,075 | 0.6 | 23,210 | 3.9 | 22,339 | 18.7 | 18,820 |
| 6 Series | 811 | | 0 | | 0 | | 0 | 3,363 | | 0 | | 0 | | 0 |
| 7 Series | 1,628 | 3.2 | 1,577 | 15.0 | 1,855 | 10.7 | 2,077 | 8,776 | 11.7 | 9,935 | 7.5 | 10,743 | 36.4 | 7,878 |
| Z3 Series | 0 | 100.0 | 4 | 99.5 | 789 | 65.8 | 2,310 | 0 | 100.0 | 133 | 96.9 | 4,354 | 47.8 | 8,345 |
| Z4 Series | 1,671 | 4.6 | 1,751 | | 0 | | 0 | 7,359 | 25.4 | 9,859 | | 0 | | 0 |
| Z8 Series | 8 | 80.5 | 41 | 28.1 | 32 | 70.6 | 109 | 79 | 67.6 | 244 | 22.5 | 315 | 36.2 | 494 |
| TOTAL BMW Cars | 17,710 | 4.6 | 18,560 | 16.0 | 15,999 | 6.2 | 17,054 | 97,606 | 4.6 | 102,353 | 6.6 | 96,038 | 8.4 | 88,574 |
| X3 Series | 3,729 | | 0 | | 0 | | 0 | 12,922 | | 0 | | 0 | | 0 |
| X5 Series | 3,574 | 6.9 | 3,344 | 13.6 | 3,869 | 21.1 | 3,196 | 15,306 | 11.1 | 17,215 | 20.7 | 21,698 | 16.1 | 18,683 |
| TOTAL BMW Trucks | 7,303 | 118.4 | 3,344 | 13.6 | 3,869 | 21.1 | 3,196 | 28,228 | 64.0 | 17,215 | 20.7 | 21,698 | 16.1 | 18,683 |
| TOTAL BMW Brand | 25,013 | 14.2 | 21,904 | 10.2 | 19,868 | 1.9 | 20,250 | 125,834 | 5.2 | 119,568 | 1.6 | 117,736 | 9.8 | 107,257 |
| MINI | 2,896 | 0.7 | 2,916 | 12.3 | 2,597 | | 0 | 17,812 | 1.6 | 17,530 | 160.1 | 6,739 | | 0 |
| TOTAL BMW Group | 27,909 | 12.4 | 24,820 | 10.5 | 22,465 | 10.9 | 20,250 | 143,646 | 4.8 | 137,098 | 10.1 | 124,475 | 16.1 | 107,257 |

Mercedes-Benz Sales - United States

June, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|------------|----------------|
| | JUN 04 | % | JUN 03 | % | JUN 02 | % | JUN 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 5,851 | 1.4 | 5,769 | 4.6 | 5,516 | 72.1 | 3,205 | 33,233 | 1.0 | 33,576 | 2.2 | 32,857 | 45.7 | 22,550 |
| E Class | 4,343 | 2.7 | 4,230 | 124.3 | 1,886 | 59.9 | 4,708 | 27,244 | 4.9 | 25,977 | 56.8 | 16,563 | 29.3 | 23,421 |
| S Class | 1,562 | 3.6 | 1,621 | 20.4 | 1,346 | 26.4 | 1,829 | 8,975 | 17.7 | 10,902 | 9.2 | 9,988 | 21.8 | 12,770 |
| CL Class | 167 | 39.5 | 276 | 17.1 | 333 | 48.7 | 224 | 1,240 | 36.8 | 1,961 | 3.0 | 2,022 | 10.9 | 1,824 |
| SL Class | 722 | 25.8 | 973 | 10.1 | 1,082 | 67.8 | 645 | 7,019 | 22.5 | 5,732 | 22.7 | 7,416 | 194.9 | 2,515 |
| CLK Class | 2,226 | 90.3 | 1,170 | 10.5 | 1,307 | 40.7 | 929 | 10,561 | 8.3 | 9,752 | 10.0 | 8,862 | 0.2 | 8,884 |
| SLK Class | 324 | 47.5 | 617 | 22.0 | 791 | 38.4 | 1,285 | 2,118 | 33.2 | 3,173 | 29.2 | 4,481 | 23.4 | 5,853 |
| TOTAL MB Cars | 15,195 | 3.7 | 14,656 | 19.5 | 12,261 | 4.4 | 12,825 | 90,390 | 0.7 | 91,073 | 10.8 | 82,189 | 5.6 | 77,817 |
| M Class | 2,213 | 8.2 | 2,411 | 33.2 | 3,608 | 19.8 | 4,497 | 12,070 | 13.3 | 13,921 | 27.1 | 19,098 | 14.7 | 22,399 |
| G Class | 76 | 54.2 | 166 | 42.8 | 290 | | n/a | 708 | 20.8 | 894 | 45.5 | 1,640 | | n/a |
| TOTAL MB Trucks | 2,289 | 11.2 | 2,577 | 33.9 | 3,898 | 13.3 | 4,497 | 12,778 | 13.7 | 14,815 | 28.6 | 20,738 | 7.4 | 22,399 |
| TOTAL MB Sales | 17,484 | 1.5 | 17,233 | 6.6 | 16,159 | 6.7 | 17,322 | 103,168 | 2.6 | 105,888 | 2.9 | 102,927 | 2.7 | 100,216 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

May, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|---------------|
| | MAY 04 | % | MAY 03 | % | MAY 02 | % | MAY 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 11,001 | 1.3 | 11,143 | 1.4 | 10,989 | 2.3 | 10,746 | 45,367 | 6.3 | 48,427 | 0.5 | 48,654 | 10.4 | 44,066 |
| 5 Series | 4,336 | 3.5 | 4,491 | 16.7 | 3,849 | 16.5 | 3,304 | 19,070 | 2.7 | 18,568 | 0.4 | 18,649 | 22.4 | 15,233 |
| 6 Series | 754 | | 0 | | 0 | | 0 | 2,552 | | 0 | | 0 | | 0 |
| 7 Series | 1,620 | 17.9 | 1,973 | 10.7 | 2,209 | 47.9 | 1,494 | 7,148 | 14.5 | 8,358 | 6.0 | 8,888 | 53.2 | 5,801 |
| Z3 Series | 0 | 100.0 | 8 | 99.2 | 967 | 33.9 | 1,464 | 0 | 100.0 | 129 | 96.4 | 3,565 | 40.9 | 6,035 |
| Z4 Series | 1,669 | 13.6 | 1,932 | | 0 | | 0 | 5,688 | 29.8 | 8,108 | | 0 | | 0 |
| Z8 Series | 5 | 92.1 | 63 | 6.0 | 67 | 36.2 | 105 | 71 | 65.0 | 203 | 28.3 | 283 | 26.5 | 385 |
| TOTAL BMW Cars | 19,385 | 1.1 | 19,610 | 8.5 | 18,081 | 5.7 | 17,113 | 79,896 | 4.7 | 83,793 | 4.7 | 80,039 | 11.9 | 71,520 |
| X3 Series | 2,487 | | 0 | | 0 | | 0 | 9,193 | | 0 | | 0 | | 0 |
| X5 Series | 2,560 | 10.0 | 2,845 | 24.1 | 3,747 | 20.2 | 3,118 | 11,732 | 15.4 | 13,871 | 22.2 | 17,829 | 15.1 | 15,487 |
| TOTAL BMW Trucks | 5,047 | 77.4 | 2,845 | 24.1 | 3,747 | 20.2 | 3,118 | 20,925 | 50.9 | 13,871 | 22.2 | 17,829 | 15.1 | 15,487 |
| TOTAL BMW Brand | 24,432 | 8.8 | 22,455 | 2.9 | 21,828 | 7.9 | 20,231 | 100,821 | 3.2 | 97,664 | 0.2 | 97,868 | 12.5 | 87,007 |
| MINI | 3,355 | 1.4 | 3,310 | 84.3 | 1,796 | | 0 | 14,916 | 2.1 | 14,614 | 252.8 | 4,142 | | 0 |
| TOTAL BMW Group | 27,787 | 7.8 | 25,765 | 9.1 | 23,624 | 16.8 | 20,231 | 115,737 | 3.1 | 112,278 | 10.1 | 102,010 | 17.2 | 87,007 |

Mercedes-Benz Sales - United States

May, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|------------|---------------|
| | MAY 04 | % | MAY 03 | % | MAY 02 | % | MAY 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 6,008 | 11.9 | 5,371 | 15.0 | 6,321 | 43.1 | 4,416 | 27,382 | 1.5 | 27,807 | 1.7 | 27,341 | 41.3 | 19,345 |
| E Class | 5,034 | 5.9 | 4,755 | 100.0 | 2,377 | 47.0 | 4,485 | 22,901 | 5.3 | 21,747 | 48.2 | 14,677 | 21.6 | 18,713 |
| S Class | 1,635 | 17.8 | 1,989 | 0.6 | 2,002 | 10.8 | 2,245 | 7,413 | 20.1 | 9,281 | 7.4 | 8,642 | 21.0 | 10,941 |
| CL Class | 181 | 51.9 | 376 | 13.4 | 434 | 30.3 | 333 | 1,073 | 36.3 | 1,685 | 0.2 | 1,689 | 5.6 | 1,600 |
| SL Class | 1,072 | 6.5 | 1,007 | 16.7 | 1,209 | 63.2 | 741 | 6,297 | 32.3 | 4,759 | 24.9 | 6,334 | 238.7 | 1,870 |
| CLK Class | 1,747 | 21.5 | 2,226 | 65.5 | 1,345 | 17.0 | 1,621 | 8,335 | 2.9 | 8,582 | 13.6 | 7,555 | 5.0 | 7,955 |
| SLK Class | 371 | 46.9 | 699 | 23.2 | 910 | 22.6 | 1,175 | 1,794 | 29.8 | 2,556 | 30.7 | 3,690 | 19.2 | 4,568 |
| TOTAL MB Cars | 16,048 | 2.3 | 16,423 | 12.5 | 14,598 | 2.8 | 15,016 | 75,195 | 1.6 | 76,417 | 9.3 | 69,928 | 7.6 | 64,992 |
| M Class | 1,997 | 22.9 | 2,591 | 17.2 | 3,131 | 26.5 | 4,259 | 9,857 | 14.4 | 11,510 | 25.7 | 15,490 | 13.5 | 17,902 |
| G Class | 96 | 37.3 | 153 | 55.7 | 345 | | n/a | 632 | 13.2 | 728 | 46.1 | 1,350 | | n/a |
| TOTAL MB Trucks | 2,093 | 23.7 | 2,744 | 21.1 | 3,476 | 18.4 | 4,259 | 10,489 | 14.3 | 12,238 | 27.3 | 16,840 | 5.9 | 17,902 |
| TOTAL MB Sales | 18,141 | 5.4 | 19,167 | 6.0 | 18,074 | 6.2 | 19,275 | 85,684 | 3.4 | 88,655 | 2.2 | 86,768 | 4.7 | 82,894 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

April, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | APR 04 | % | APR 03 | % | APR 02 | % | APR 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 10,262 | 4.1 | 9,854 | 10.5 | 11,004 | 0.7 | 11,082 | 34,366 | 7.8 | 37,284 | 1.0 | 37,665 | 13.0 | 33,320 |
| 5 Series | 4,406 | 3.9 | 4,585 | 9.0 | 4,208 | 31.4 | 3,203 | 14,734 | 4.7 | 14,077 | 4.9 | 14,800 | 24.1 | 11,929 |
| 6 Series | 756 | | 0 | | 0 | | 0 | 1,798 | | 0 | | 0 | | 0 |
| 7 Series | 1,603 | 8.6 | 1,753 | 17.5 | 2,125 | 39.1 | 1,528 | 5,528 | 13.4 | 6,385 | 4.4 | 6,679 | 55.1 | 4,307 |
| Z3 Series | 0 | 100.0 | 6 | 99.4 | 956 | 26.2 | 1,296 | 0 | 100.0 | 121 | 95.3 | 2,598 | 43.2 | 4,571 |
| Z4 Series | 1,541 | 24.9 | 2,051 | | 0 | | 0 | 4,019 | 34.9 | 6,176 | | 0 | | 0 |
| Z8 Series | 19 | 57.8 | 45 | 19.6 | 56 | 35.6 | 87 | 66 | 52.9 | 140 | 35.2 | 216 | 22.9 | 280 |
| TOTAL BMW Cars | 18,587 | 1.6 | 18,294 | 0.3 | 18,349 | 6.7 | 17,196 | 60,511 | 5.7 | 64,183 | 3.6 | 61,958 | 13.9 | 54,407 |
| X3 Series | 2,302 | | 0 | | 0 | | 0 | 6,706 | | 0 | | 0 | | 0 |
| X5 Series | 2,530 | 6.8 | 2,716 | 33.5 | 4,086 | 45.1 | 2,816 | 9,172 | 16.8 | 11,026 | 21.7 | 14,082 | 13.8 | 12,369 |
| TOTAL BMW Trucks | 4,832 | 77.9 | 2,716 | 33.5 | 4,086 | 45.1 | 2,816 | 15,878 | 44.0 | 11,026 | 21.7 | 14,082 | 13.8 | 12,369 |
| TOTAL BMW Brand | 23,419 | 11.5 | 21,010 | 6.4 | 22,435 | 12.1 | 20,012 | 76,389 | 1.6 | 75,209 | 1.1 | 76,040 | 13.9 | 66,776 |
| MINI | 3,290 | 5.4 | 3,121 | 100.2 | 1,559 | | 0 | 11,561 | 2.3 | 11,304 | 381.8 | 2,346 | | 0 |
| TOTAL BMW Group | 26,709 | 10.7 | 24,131 | 0.6 | 23,994 | 19.9 | 20,012 | 87,950 | 1.7 | 86,513 | 10.4 | 78,386 | 17.4 | 66,776 |

Mercedes-Benz Sales - United States

April, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | APR 04 | % | APR 03 | % | APR 02 | % | APR 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 5,967 | 22.6 | 4,869 | 17.3 | 5,887 | 49.8 | 3,931 | 21,374 | 4.7 | 22,436 | 6.7 | 21,020 | 40.8 | 14,929 |
| E Class | 5,065 | 18.7 | 4,267 | 46.9 | 2,904 | 26.4 | 3,944 | 17,867 | 5.1 | 16,992 | 38.1 | 12,300 | 13.6 | 14,228 |
| S Class | 1,399 | 31.5 | 2,042 | 2.0 | 2,002 | 3.5 | 2,074 | 5,778 | 20.8 | 7,292 | 9.8 | 6,640 | 23.6 | 8,696 |
| CL Class | 234 | 39.1 | 384 | 2.5 | 394 | 5.9 | 372 | 892 | 31.9 | 1,309 | 4.3 | 1,255 | 0.9 | 1,267 |
| SL Class | 1,341 | 8.8 | 1,232 | 16.4 | 1,474 | 221.1 | 459 | 5,225 | 39.3 | 3,752 | 26.8 | 5,125 | 353.9 | 1,129 |
| CLK Class | 1,767 | 14.1 | 2,058 | 41.0 | 1,460 | 5.9 | 1,552 | 6,588 | 3.7 | 6,356 | 2.4 | 6,210 | 2.0 | 6,334 |
| SLK Class | 466 | 21.2 | 591 | 35.4 | 915 | 13.0 | 1,052 | 1,423 | 23.4 | 1,857 | 33.2 | 2,780 | 18.1 | 3,393 |
| TOTAL MB Cars | 16,239 | 5.2 | 15,443 | 2.7 | 15,036 | 12.3 | 13,384 | 59,147 | 1.4 | 59,994 | 8.4 | 55,330 | 10.7 | 49,976 |
| M Class | 2,028 | 11.9 | 2,303 | 25.3 | 3,084 | 2.5 | 3,162 | 7,860 | 11.9 | 8,919 | 27.8 | 12,359 | 9.4 | 13,643 |
| G Class | 117 | 29.1 | 165 | 53.7 | 356 | | n/a | 536 | 6.8 | 575 | 42.8 | 1,005 | | n/a |
| TOTAL MB Trucks | 2,145 | 13.1 | 2,468 | 28.3 | 3,440 | 8.8 | 3,162 | 8,396 | 11.6 | 9,494 | 29.0 | 13,364 | 2.0 | 13,643 |
| TOTAL MB Sales | 18,384 | 2.6 | 17,911 | 3.1 | 18,476 | 11.7 | 16,546 | 67,543 | 2.8 | 69,488 | 1.2 | 68,694 | 8.0 | 63,619 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

March, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | MAR 04 | % | MAR 03 | % | MAR 02 | % | MAR 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 10,044 | 6.3 | 10,717 | 9.0 | 9,836 | 16.2 | 8,462 | 24,104 | 12.1 | 27,430 | 2.9 | 26,661 | 19.9 | 22,238 |
| 5 Series | 3,873 | 5.8 | 3,660 | 1.9 | 3,731 | 18.6 | 3,146 | 10,328 | 8.8 | 9,492 | 10.4 | 10,592 | 21.4 | 8,726 |
| 6 Series | 1,042 | | 0 | | 0 | | 0 | 1,042 | | 0 | | 0 | | 0 |
| 7 Series | 1,418 | 3.3 | 1,467 | 12.8 | 1,683 | 95.0 | 863 | 3,925 | 15.3 | 4,632 | 1.7 | 4,554 | 63.9 | 2,779 |
| Z3 Series | 0 | 100.0 | 39 | 94.9 | 761 | 30.6 | 1,097 | 0 | 100.0 | 115 | 93.0 | 1,642 | 49.9 | 3,275 |
| Z4 Series | 1,330 | 16.1 | 1,586 | | 0 | | 0 | 2,478 | 39.9 | 4,125 | | 0 | | 0 |
| Z8 Series | 26 | 45.8 | 48 | 12.7 | 55 | 32.1 | 81 | 47 | 50.5 | 95 | 40.6 | 160 | 17.1 | 193 |
| TOTAL BMW Cars | 17,733 | 1.2 | 17,517 | 9.0 | 16,066 | 17.7 | 13,649 | 41,924 | 8.6 | 45,889 | 5.2 | 43,609 | 17.2 | 37,211 |
| X3 Series | 2,551 | | 0 | | 0 | | 0 | 4,404 | | 0 | | 0 | | 0 |
| X5 Series | 2,404 | 22.3 | 3,094 | 15.5 | 3,660 | 0.2 | 3,651 | 6,642 | 20.1 | 8,310 | 16.9 | 9,996 | 4.6 | 9,553 |
| TOTAL BMW Trucks | 4,955 | 60.1 | 3,094 | 15.5 | 3,660 | 0.2 | 3,651 | 11,046 | 32.9 | 8,310 | 16.9 | 9,996 | 4.6 | 9,553 |
| TOTAL BMW Brand | 22,688 | 10.1 | 20,611 | 4.5 | 19,726 | 14.0 | 17,300 | 52,970 | 2.3 | 54,199 | 1.1 | 53,605 | 14.6 | 46,764 |
| MINI | 2,857 | 1.3 | 2,821 | 258.4 | 787 | | 0 | 8,271 | 1.1 | 8,183 | 939.8 | 787 | | 0 |
| TOTAL BMW Group | 25,545 | 9.0 | 23,432 | 14.2 | 20,513 | 18.6 | 17,300 | 61,241 | 1.8 | 62,382 | 14.7 | 54,392 | 16.3 | 46,764 |

Mercedes-Benz Sales - United States

March, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | MAR 04 | % | MAR 03 | % | MAR 02 | % | MAR 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 4,825 | 33.6 | 7,266 | 24.6 | 5,831 | 20.9 | 4,822 | 15,407 | 12.3 | 17,567 | 16.1 | 15,133 | 37.6 | 10,998 |
| E Class | 4,971 | 11.6 | 4,456 | 43.6 | 3,102 | 29.2 | 4,384 | 12,802 | 0.6 | 12,725 | 35.4 | 9,396 | 8.6 | 10,284 |
| S Class | 1,572 | 12.9 | 1,805 | 7.5 | 1,952 | 24.7 | 2,594 | 4,379 | 16.6 | 5,250 | 13.2 | 4,638 | 30.0 | 6,622 |
| CL Class | 265 | 19.2 | 328 | 3.1 | 318 | 20.7 | 401 | 658 | 28.9 | 925 | 7.4 | 861 | 3.8 | 895 |
| SL Class | 1,430 | 39.1 | 1,028 | 67.5 | 3,167 | 1415 | 209 | 3,884 | 54.1 | 2,520 | 31.0 | 3,651 | 444.9 | 670 |
| CLK Class | 1,925 | 1.3 | 1,900 | 26.8 | 1,499 | 17.6 | 1,819 | 4,821 | 12.2 | 4,298 | 9.5 | 4,750 | 0.7 | 4,782 |
| SLK Class | 379 | 31.6 | 554 | 31.7 | 811 | 21.0 | 1,026 | 957 | 24.4 | 1,266 | 32.1 | 1,865 | 20.3 | 2,341 |
| TOTAL MB Cars | 15,367 | 11.4 | 17,337 | 3.9 | 16,680 | 9.3 | 15,255 | 42,908 | 3.7 | 44,551 | 10.6 | 40,294 | 10.1 | 36,592 |
| M Class | 2,307 | 1.0 | 2,330 | 28.7 | 3,269 | 16.4 | 3,911 | 5,832 | 11.9 | 6,616 | 28.7 | 9,275 | 11.5 | 10,481 |
| G Class | 142 | 16.5 | 170 | 39.5 | 281 | | n/a | 419 | 2.2 | 410 | 36.8 | 649 | | n/a |
| TOTAL MB Trucks | 2,449 | 2.0 | 2,500 | 29.6 | 3,550 | 9.2 | 3,911 | 6,251 | 11.0 | 7,026 | 29.2 | 9,924 | 5.3 | 10,481 |
| TOTAL MB Sales | 17,816 | 10.2 | 19,837 | 1.9 | 20,230 | 5.6 | 19,166 | 49,159 | 4.7 | 51,577 | 2.7 | 50,218 | 6.7 | 47,073 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

February, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | FEB 04 | % | FEB 03 | % | FEB 02 | % | FEB 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 7,669 | 7.9 | 8,324 | 10.8 | 9,330 | 26.2 | 7,393 | 14,060 | 15.9 | 16,713 | 0.7 | 16,825 | 22.1 | 13,776 |
| 5 Series | 3,780 | 25.0 | 3,023 | 13.8 | 3,507 | 21.7 | 2,881 | 6,455 | 10.7 | 5,832 | 15.0 | 6,861 | 23.0 | 5,580 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,310 | 7.8 | 1,421 | 4.6 | 1,358 | 23.6 | 1,099 | 2,507 | 20.8 | 3,165 | 10.2 | 2,871 | 49.8 | 1,916 |
| Z3 Series | 0 | 100.0 | 30 | 94.3 | 522 | 64.0 | 1,449 | 0 | 100.0 | 76 | 91.4 | 881 | 59.6 | 2,178 |
| Z4 Series | 815 | 34.6 | 1,247 | | 0 | | 0 | 1,148 | 54.8 | 2,539 | | 0 | | 0 |
| Z8 Series | 10 | 37.5 | 16 | 66.7 | 48 | 21.3 | 61 | 21 | 55.3 | 47 | 55.2 | 105 | 6.3 | 112 |
| TOTAL BMW Cars | 13,584 | 3.4 | 14,061 | 4.8 | 14,765 | 14.6 | 12,883 | 24,191 | 14.7 | 28,372 | 3.0 | 27,543 | 16.9 | 23,562 |
| X3 Series | 1,070 | | 0 | | 0 | | 0 | 1,853 | | 0 | | 0 | | 0 |
| X5 Series | 2,249 | 10.8 | 2,522 | 21.0 | 3,191 | 11.1 | 2,873 | 4,238 | 18.8 | 5,216 | 17.7 | 6,336 | 7.4 | 5,902 |
| TOTAL BMW Trucks | 3,319 | 31.6 | 2,522 | 21.0 | 3,191 | 11.1 | 2,873 | 6,091 | 16.8 | 5,216 | 17.7 | 6,336 | 7.4 | 5,902 |
| TOTAL BMW Brand | 16,903 | 1.9 | 16,583 | 7.6 | 17,956 | 14.0 | 15,756 | 30,282 | 9.8 | 33,588 | 0.9 | 33,879 | 15.0 | 29,464 |
| MINI | 2,658 | 4.5 | 2,544 | | 0 | | 0 | 5,414 | 1.0 | 5,362 | | 0 | | 0 |
| TOTAL BMW Group | 19,561 | 2.3 | 19,127 | 6.5 | 17,956 | 14.0 | 15,756 | 35,696 | 8.4 | 38,950 | 15.0 | 33,879 | 15.0 | 29,464 |

Mercedes-Benz Sales - United States

February, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | FEB 04 | % | FEB 03 | % | FEB 02 | % | FEB 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 5,819 | 2.3 | 5,688 | 19.3 | 4,768 | 24.5 | 3,831 | 10,582 | 2.7 | 10,301 | 10.7 | 9,302 | 50.6 | 6,176 |
| E Class | 3,965 | 5.6 | 3,756 | 20.3 | 3,121 | 3.6 | 3,014 | 7,831 | 5.3 | 8,269 | 31.4 | 6,294 | 6.7 | 5,900 |
| S Class | 1,354 | 16.5 | 1,621 | 13.4 | 1,430 | 34.9 | 2,196 | 2,807 | 18.5 | 3,445 | 28.3 | 2,686 | 33.3 | 4,028 |
| CL Class | 218 | 20.1 | 273 | 14.7 | 238 | 32.2 | 351 | 393 | 34.2 | 597 | 9.9 | 543 | 9.9 | 494 |
| SL Class | 1,232 | 38.7 | 888 | 225.3 | 273 | 25.2 | 218 | 2,454 | 64.5 | 1,492 | 208.3 | 484 | 5.0 | 461 |
| CLK Class | 1,488 | 7.4 | 1,386 | 6.6 | 1,484 | 6.8 | 1,592 | 2,896 | 20.8 | 2,398 | 26.2 | 3,251 | 9.7 | 2,963 |
| SLK Class | 305 | 13.4 | 352 | 37.6 | 564 | 22.0 | 723 | 578 | 18.8 | 712 | 32.4 | 1,054 | 19.8 | 1,315 |
| TOTAL MB Cars | 14,381 | 3.0 | 13,964 | 17.6 | 11,878 | 0.4 | 11,925 | 27,541 | 1.2 | 27,214 | 15.2 | 23,614 | 10.7 | 21,337 |
| M Class | 1,666 | 17.2 | 2,011 | 29.0 | 2,831 | 14.0 | 3,292 | 3,525 | 17.8 | 4,286 | 28.6 | 6,006 | 8.6 | 6,570 |
| G Class | 127 | 10.4 | 115 | 36.5 | 181 | | n/a | 277 | 15.4 | 240 | 34.8 | 368 | | n/a |
| TOTAL MB Trucks | 1,793 | 15.7 | 2,126 | 29.4 | 3,012 | 8.5 | 3,292 | 3,802 | 16.0 | 4,526 | 29.0 | 6,374 | 3.0 | 6,570 |
| TOTAL MB Sales | 16,174 | 0.5 | 16,090 | 8.1 | 14,890 | 2.1 | 15,217 | 31,343 | 1.3 | 31,740 | 5.8 | 29,988 | 7.5 | 27,907 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

January, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | JAN 04 | % | JAN 03 | % | JAN 02 | % | JAN 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| 3 Series | 6,391 | 23.8 | 8,389 | 11.9 | 7,495 | 17.4 | 6,383 | 6,391 | 23.8 | 8,389 | 11.9 | 7,495 | 17.4 | 6,383 |
| 5 Series | 2,675 | 4.8 | 2,809 | 16.2 | 3,354 | 24.3 | 2,699 | 2,675 | 4.8 | 2,809 | 16.2 | 3,354 | 24.3 | 2,699 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,197 | 31.4 | 1,744 | 15.3 | 1,513 | 85.2 | 817 | 1,197 | 31.4 | 1,744 | 15.3 | 1,513 | 85.2 | 817 |
| Z3 Series | 0 | 100.0 | 46 | 87.2 | 359 | 50.8 | 729 | 0 | 100.0 | 46 | 87.2 | 359 | 50.8 | 729 |
| Z4 Series | 333 | 74.2 | 1,292 | | 0 | | 0 | 333 | 74.2 | 1,292 | | 0 | | 0 |
| Z8 Series | 11 | 64.5 | 31 | 45.6 | 57 | 11.8 | 51 | 11 | 64.5 | 31 | 45.6 | 57 | 11.8 | 51 |
| TOTAL BMW Cars | 10,607 | 25.9 | 14,311 | 12.0 | 12,778 | 19.7 | 10,679 | 10,607 | 25.9 | 14,311 | 12.0 | 12,778 | 19.7 | 10,679 |
| X3 Series | 783 | | 0 | | 0 | | 0 | 783 | | 0 | | 0 | | 0 |
| X5 Series | 1,989 | 26.2 | 2,694 | 14.3 | 3,145 | 3.8 | 3,029 | 1,989 | 26.2 | 2,694 | 14.3 | 3,145 | 3.8 | 3,029 |
| TOTAL BMW Trucks | 2,772 | 2.9 | 2,694 | 14.3 | 3,145 | 3.8 | 3,029 | 2,772 | 2.9 | 2,694 | 14.3 | 3,145 | 3.8 | 3,029 |
| TOTAL BMW Brand | 13,379 | 21.3 | 17,005 | 6.8 | 15,923 | 16.2 | 13,708 | 13,379 | 21.3 | 17,005 | 6.8 | 15,923 | 16.2 | 13,708 |
| MINI | 2,756 | 2.2 | 2,818 | | 0 | | 0 | 2,756 | 2.2 | 2,818 | | 0 | | 0 |
| TOTAL BMW Group | 16,135 | 18.6 | 19,823 | 24.5 | 15,923 | 16.2 | 13,708 | 16,135 | 18.6 | 19,823 | 24.5 | 15,923 | 16.2 | 13,708 |

Mercedes-Benz Sales - United States

January, 2004

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
| | JAN 04 | % | JAN 03 | % | JAN 02 | % | JAN 01 | YTD 04 | % | YTD 03 | % | YTD 02 | % | YTD 01 |
| C Class | 4,763 | 3.3 | 4,613 | 1.7 | 4,534 | 93.3 | 2,345 | 4,763 | 3.3 | 4,613 | 1.7 | 4,534 | 93.3 | 2,345 |
| E Class | 3,866 | 14.3 | 4,513 | 42.2 | 3,173 | 9.9 | 2,886 | 3,866 | 14.3 | 4,513 | 42.2 | 3,173 | 9.9 | 2,886 |
| S Class | 1,453 | 20.3 | 1,824 | 45.2 | 1,256 | 31.4 | 1,832 | 1,453 | 20.3 | 1,824 | 45.2 | 1,256 | 31.4 | 1,832 |
| CL Class | 175 | 46.0 | 324 | 6.2 | 305 | 113.3 | 143 | 175 | 46.0 | 324 | 6.2 | 305 | 113.3 | 143 |
| SL Class | 1,222 | 102.3 | 604 | 186.3 | 211 | 13.2 | 243 | 1,222 | 102.3 | 604 | 186.3 | 211 | 13.2 | 243 |
| CLK Class | 1,408 | 39.1 | 1,012 | 42.7 | 1,767 | 28.9 | 1,371 | 1,408 | 39.1 | 1,012 | 42.7 | 1,767 | 28.9 | 1,371 |
| SLK Class | 273 | 24.2 | 360 | 26.5 | 490 | 17.2 | 592 | 273 | 24.2 | 360 | 26.5 | 490 | 17.2 | 592 |
| TOTAL MB Cars | 13,160 | 0.7 | 13,250 | 12.9 | 11,736 | 24.7 | 9,412 | 13,160 | 0.7 | 13,250 | 12.9 | 11,736 | 24.7 | 9,412 |
| M Class | 1,859 | 18.3 | 2,275 | 28.3 | 3,175 | 3.1 | 3,278 | 1,859 | 18.3 | 2,275 | 28.3 | 3,175 | 3.1 | 3,278 |
| G Class | 150 | 20.0 | 125 | 33.2 | 187 | | n/a | 150 | 20.0 | 125 | 33.2 | 187 | | n/a |
| TOTAL MB Trucks | 2,009 | 16.3 | 2,400 | 28.6 | 3,362 | 2.6 | 3,278 | 2,009 | 16.3 | 2,400 | 28.6 | 3,362 | 2.6 | 3,278 |
| TOTAL MB Sales | 15,169 | 3.1 | 15,650 | 3.7 | 15,098 | 19.0 | 12,690 | 15,169 | 3.1 | 15,650 | 3.7 | 15,098 | 19.0 | 12,690 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

December, 2003

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|------------|----------------|-------------|----------------|-------------|----------------|
| | DEC 03 | % | DEC 02 | % | DEC 01 | % | DEC 00 | YTD 03 | % | YTD 02 | % | YTD 01 | % | YTD 00 |
| 3 Series | 8,126 | 30.1 | 11,621 | 23.6 | 9,400 | 6.0 | 9,995 | 111,944 | 3.0 | 115,428 | 11.8 | 103,227 | 15.1 | 89,681 |
| 5 Series | 4,225 | 14.2 | 3,699 | 7.1 | 3,980 | 0.8 | 4,014 | 46,964 | 15.0 | 40,842 | 2.1 | 40,005 | 0.8 | 39,703 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,563 | 12.0 | 1,776 | 5450 | 32 | 97.6 | 1,315 | 20,473 | 7.0 | 22,006 | 64.4 | 13,389 | 19.4 | 16,619 |
| 8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | 100.0 | 1 |
| Z3 Series | 6 | 95.6 | 135 | 77.5 | 600 | 44.6 | 1,084 | 155 | 97.7 | 6,786 | 54.5 | 14,914 | 9.0 | 16,382 |
| Z4 Series | 2,114 | 25.2 | 1,689 | | 0 | | 0 | 20,169 | 444.5 | 3,704 | | 0 | | 0 |
| Z8 Series | 20 | 31.0 | 29 | 71.6 | 102 | 78.9 | 57 | 439 | 16.2 | 524 | 46.0 | 970 | 206.0 | 317 |
| TOTAL BMW Cars | 16,054 | 15.3 | 18,949 | 34.3 | 14,114 | 14.3 | 16,465 | 200,144 | 5.7 | 189,290 | 9.7 | 172,505 | 6.0 | 162,703 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 4,856 | 20.6 | 4,025 | 6.4 | 4,300 | 1.1 | 4,255 | 40,715 | 4.7 | 42,742 | 5.2 | 40,622 | 52.0 | 26,720 |
| TOTAL BMW Trucks | 4,856 | 20.6 | 4,025 | 6.4 | 4,300 | 1.1 | 4,255 | 40,715 | 4.7 | 42,742 | 5.2 | 40,622 | 52.0 | 26,720 |
| TOTAL BMW Brand | 20,910 | 9.0 | 22,974 | 24.8 | 18,414 | 11.1 | 20,720 | 240,859 | 3.8 | 232,032 | 8.9 | 213,127 | 12.5 | 189,423 |
| MINI | 4,005 | 22.2 | 3,278 | | 0 | | 0 | 36,010 | 46.4 | 24,590 | | 0 | | 0 |
| TOTAL BMW Group | 24,915 | 5.1 | 26,252 | 42.6 | 18,414 | 11.1 | 20,720 | 276,869 | 7.9 | 256,622 | 20.4 | 213,127 | 12.5 | 189,423 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

November, 2003

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|------------|---------------|-------------|---------------|-------------|----------------------------|----------------|------------|----------------|-------------|----------------|-------------|----------------|
| | NOV 03 | % | NOV 02 | % | NOV 01 | % | NOV 00 | YTD 03 | % | YTD 02 | % | YTD 01 | % | YTD 00 |
| 3 Series | 10,206 | 2.2 | 10,432 | 33.3 | 7,827 | 5.0 | 8,236 | 103,818 | 0.0 | 103,807 | 10.6 | 93,827 | 17.7 | 79,686 |
| 5 Series | 3,888 | 34.6 | 2,888 | 19.9 | 3,605 | 2.5 | 3,699 | 42,739 | 15.1 | 37,143 | 3.1 | 36,025 | 0.9 | 35,689 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 2,349 | 24.8 | 1,882 | 154.3 | 740 | 39.5 | 1,224 | 18,910 | 6.5 | 20,230 | 51.5 | 13,357 | 12.7 | 15,304 |
| 8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | 100.0 | 1 |
| Z3 Series | 1 | 99.5 | 189 | 89.8 | 1,848 | 96.0 | 943 | 149 | 97.8 | 6,651 | 53.5 | 14,314 | 6.4 | 15,298 |
| Z4 Series | 1,519 | 18.6 | 1,281 | | 0 | | 0 | 18,055 | 796.0 | 2,015 | | 0 | | 0 |
| Z8 Series | 28 | 30.0 | 40 | 57.4 | 94 | 129.3 | 41 | 419 | 15.4 | 495 | 43.0 | 868 | 233.8 | 260 |
| TOTAL BMW Cars | 17,991 | 7.7 | 16,712 | 18.4 | 14,114 | 0.2 | 14,143 | 184,090 | 8.1 | 170,341 | 7.5 | 158,391 | 8.3 | 146,238 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 3,901 | 6.2 | 4,161 | 4.2 | 3,993 | 17.2 | 3,408 | 35,859 | 7.4 | 38,717 | 6.6 | 36,322 | 61.7 | 22,465 |
| TOTAL BMW Trucks | 3,901 | 6.2 | 4,161 | 4.2 | 3,993 | 17.2 | 3,408 | 35,859 | 7.4 | 38,717 | 6.6 | 36,322 | 61.7 | 22,465 |
| TOTAL BMW Brand | 21,892 | 4.9 | 20,873 | 15.3 | 18,107 | 3.2 | 17,551 | 219,949 | 5.2 | 209,058 | 7.4 | 194,713 | 15.4 | 168,703 |
| MINI | 3,194 | 18.0 | 2,706 | | 0 | | 0 | 32,005 | 50.2 | 21,312 | | 0 | | 0 |
| TOTAL BMW Group | 25,086 | 6.4 | 23,579 | 30.2 | 18,107 | 3.2 | 17,551 | 251,954 | 9.4 | 230,370 | 18.3 | 194,713 | 15.4 | 168,703 |

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BMW Group Sales - United States

October, 2003

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|------------|----------------------------|----------------|------------|----------------|-------------|----------------|-------------|----------------|
| | OCT 03 | % | OCT 02 | % | OCT 01 | % | OCT 00 | YTD 03 | % | YTD 02 | % | YTD 01 | % | YTD 00 |
| 3 Series | 8,563 | 11.9 | 7,652 | 9.0 | 7,020 | 2.1 | 7,169 | 93,612 | 0.3 | 93,375 | 8.6 | 86,000 | 20.4 | 71,450 |
| 5 Series | 2,984 | 11.4 | 2,679 | 16.6 | 3,212 | 28.1 | 2,507 | 38,851 | 13.4 | 34,255 | 5.7 | 32,420 | 1.3 | 31,990 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 2,151 | 4.8 | 2,052 | 85.2 | 1,108 | 14.6 | 1,298 | 16,561 | 9.7 | 18,348 | 45.4 | 12,617 | 10.4 | 14,080 |
| 8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | 100.0 | 1 |
| Z3 Series | 2 | 99.1 | 213 | 77.3 | 940 | 30.4 | 1,350 | 148 | 97.7 | 6,462 | 48.2 | 12,466 | 13.2 | 14,355 |
| Z4 Series | 1,960 | 167.0 | 734 | | 0 | | 0 | 16,536 | 2153 | 734 | | 0 | | 0 |
| Z8 Series | 23 | 39.5 | 38 | 39.7 | 63 | 46.5 | 43 | 391 | 14.1 | 455 | 41.2 | 774 | 253.4 | 219 |
| TOTAL BMW Cars | 15,683 | 17.3 | 13,368 | 8.3 | 12,343 | 0.2 | 12,367 | 166,099 | 8.1 | 153,629 | 6.5 | 144,277 | 9.2 | 132,095 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 3,911 | 14.3 | 3,421 | 9.5 | 3,779 | 7.1 | 3,528 | 31,958 | 7.5 | 34,556 | 6.9 | 32,329 | 69.6 | 19,057 |
| TOTAL BMW Trucks | 3,911 | 14.3 | 3,421 | 9.5 | 3,779 | 7.1 | 3,528 | 31,958 | 7.5 | 34,556 | 6.9 | 32,329 | 69.6 | 19,057 |
| TOTAL BMW Brand | 19,594 | 16.7 | 16,789 | 4.1 | 16,122 | 1.4 | 15,895 | 198,057 | 5.2 | 188,185 | 6.6 | 176,606 | 16.8 | 151,152 |
| MINI | 3,091 | 8.6 | 2,845 | | 0 | | 0 | 28,811 | 54.8 | 18,606 | | 0 | | 0 |
| TOTAL BMW Group | 22,685 | 15.5 | 19,634 | 21.8 | 16,122 | 1.4 | 15,895 | 226,868 | 9.7 | 206,791 | 17.1 | 176,606 | 16.8 | 151,152 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

September, 2003

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | SEP 03 | % | SEP 02 | % | SEP 01 | % | SEP 00 | YTD 03 | % | YTD 02 | % | YTD 01 | % | YTD 00 |
| 3 Series | 7,161 | 17.8 | 8,712 | 20.3 | 7,242 | 3.9 | 7,532 | 85,049 | 0.8 | 85,723 | 8.5 | 78,980 | 22.9 | 64,281 |
| 5 Series | 3,092 | 39.5 | 2,216 | 22.8 | 2,870 | 62.6 | 1,765 | 35,867 | 13.6 | 31,576 | 8.1 | 29,208 | 0.9 | 29,483 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,457 | 19.8 | 1,817 | 71.1 | 1,062 | 1.3 | 1,048 | 14,410 | 11.6 | 16,296 | 41.6 | 11,509 | 10.0 | 12,782 |
| 8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | 100.0 | 1 |
| Z3 Series | 0 | 100.0 | 173 | 77.5 | 769 | 20.1 | 963 | 146 | 97.7 | 6,249 | 45.8 | 11,526 | 11.4 | 13,005 |
| Z4 Series | 1,510 | | 0 | | 0 | | 0 | 14,576 | | 0 | | 0 | | 0 |
| Z8 Series | 37 | 37.0 | 27 | 22.9 | 35 | 48.5 | 68 | 368 | 11.8 | 417 | 41.4 | 711 | 304.0 | 176 |
| TOTAL BMW Cars | 13,257 | 2.4 | 12,945 | 8.1 | 11,978 | 5.3 | 11,376 | 150,416 | 7.2 | 140,261 | 6.3 | 131,934 | 10.2 | 119,728 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 3,276 | 31.0 | 2,500 | 20.6 | 3,149 | 1.0 | 3,118 | 28,047 | 9.9 | 31,135 | 9.1 | 28,550 | 83.8 | 15,529 |
| TOTAL BMW Trucks | 3,276 | 31.0 | 2,500 | 20.6 | 3,149 | 1.0 | 3,118 | 28,047 | 9.9 | 31,135 | 9.1 | 28,550 | 83.8 | 15,529 |
| TOTAL BMW Brand | 16,533 | 7.0 | 15,445 | 2.1 | 15,127 | 4.4 | 14,494 | 178,463 | 4.1 | 171,396 | 6.8 | 160,484 | 18.7 | 135,257 |
| MINI | 2,295 | 22.6 | 2,967 | | 0 | | 0 | 25,720 | 63.2 | 15,761 | | 0 | | 0 |
| TOTAL BMW Group | 18,828 | 2.3 | 18,412 | 21.7 | 15,127 | 4.4 | 14,494 | 204,183 | 9.1 | 187,157 | 16.6 | 160,484 | 18.7 | 135,257 |

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

August, 2003

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|-------------|----------------|--------------|----------------|
| | AUG 03 | % | AUG 02 | % | AUG 01 | % | AUG 00 | YTD 03 | % | YTD 02 | % | YTD 01 | % | YTD 00 |
| 3 Series | 8,964 | 5.1 | 9,444 | 0.3 | 9,474 | 7.4 | 8,823 | 77,888 | 1.1 | 77,011 | 7.4 | 71,738 | 26.4 | 56,749 |
| 5 Series | 4,252 | 22.5 | 3,471 | 2.7 | 3,379 | 26.5 | 2,671 | 32,775 | 11.6 | 29,360 | 11.5 | 26,338 | 5.0 | 27,718 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,423 | 13.3 | 1,642 | 21.1 | 1,356 | 17.4 | 1,642 | 12,953 | 10.5 | 14,479 | 38.6 | 10,447 | 11.0 | 11,734 |
| 8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | 100.0 | 1 |
| Z3 Series | 6 | 99.3 | 906 | 25.6 | 1,218 | 1.6 | 1,199 | 146 | 97.6 | 6,076 | 43.5 | 10,757 | 10.7 | 12,042 |
| Z4 Series | 1,566 | | 0 | | 0 | | 0 | 13,066 | | 0 | | 0 | | 0 |
| Z8 Series | 36 | 0.0 | 36 | 60.4 | 91 | 15.7 | 108 | 331 | 15.1 | 390 | 42.3 | 676 | 525.9 | 108 |
| TOTAL BMW Cars | 16,247 | 4.8 | 15,499 | 0.1 | 15,518 | 7.4 | 14,443 | 137,159 | 7.7 | 127,316 | 6.1 | 119,956 | 10.7 | 108,352 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 4,010 | 10.6 | 3,627 | 2.6 | 3,536 | 49.3 | 2,369 | 24,771 | 13.5 | 28,635 | 12.7 | 25,401 | 104.7 | 12,411 |
| TOTAL BMW Trucks | 4,010 | 10.6 | 3,627 | 2.6 | 3,536 | 49.3 | 2,369 | 24,771 | 13.5 | 28,635 | 12.7 | 25,401 | 104.7 | 12,411 |
| TOTAL BMW Brand | 20,257 | 5.9 | 19,126 | 0.4 | 19,054 | 13.3 | 16,812 | 161,930 | 3.8 | 155,951 | 7.3 | 145,357 | 20.4 | 120,763 |
| MINI | 2,811 | 11.9 | 3,189 | | 0 | | 0 | 23,425 | 83.1 | 12,794 | | 0 | | 0 |
| TOTAL BMW Group | 23,068 | 3.4 | 22,315 | 17.1 | 19,054 | 13.3 | 16,812 | 185,355 | 9.8 | 168,745 | 16.1 | 145,357 | 20.4 | 120,763 |

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BMW Group Sales - United States

December, 2002

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|-------------|---------------|-------------|---------------|--------------|----------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | DEC 02 | % | DEC 01 | % | DEC 00 | % | DEC 99 | YTD 02 | % | YTD 01 | % | YTD 00 | % | YTD 99 |
| 3 Series | 11,621 | 23.6 | 9,400 | 6.0 | 9,995 | 93.4 | 5,168 | 115,428 | 11.8 | 103,227 | 15.1 | 89,681 | 16.3 | 77,138 |
| 5 Series | 3,699 | 7.1 | 3,980 | 0.8 | 4,014 | 17.4 | 3,419 | 40,842 | 2.1 | 40,005 | 0.8 | 39,703 | 3.9 | 38,218 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,776 | 5450 | 32 | 97.6 | 1,315 | 20 | 1,649 | 22,006 | 64.4 | 13,389 | 19.4 | 16,619 | 8.9 | 18,233 |
| 8 Series | 0 | | 0 | | 0 | 100 | 2 | 0 | | 0 | 100.0 | 1 | 85.7 | 7 |
| Z3 Series | 135 | 77.5 | 600 | 44.6 | 1,084 | 29.8 | 1,545 | 6,786 | 54.5 | 14,914 | 9.0 | 16,382 | 18.3 | 20,062 |
| Z4 Series | 1,689 | | 0 | | 0 | | 0 | 3,704 | | 0 | | 0 | | 0 |
| Z8 Series | 29 | 71.6 | 102 | 78.9 | 57 | | 0 | 524 | 46.0 | 970 | 206.0 | 317 | | 0 |
| TOTAL BMW Cars | 18,949 | 34.3 | 14,114 | 14.3 | 16,465 | 39.7 | 11,783 | 189,290 | 9.7 | 172,505 | 6.0 | 162,703 | 5.9 | 153,658 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 4,025 | 6.4 | 4,300 | 1.1 | 4,255 | 224.6 | 1,311 | 42,742 | 5.2 | 40,622 | 52.0 | 26,720 | 1937 | 1,312 |
| TOTAL BMW Trucks | 4,025 | 6.4 | 4,300 | 1.1 | 4,255 | 224.6 | 1,311 | 42,742 | 5.2 | 40,622 | 52.0 | 26,720 | 1937 | 1,312 |
| TOTAL BMW Brand | 22,974 | 24.8 | 18,414 | 11.1 | 20,720 | 58.2 | 13,094 | 232,032 | 8.9 | 213,127 | 12.5 | 189,423 | 22.2 | 154,970 |
| MINI | 3,278 | | 0 | | 0 | | 0 | 24,590 | | 0 | | 0 | | 0 |
| TOTAL BMW Group | 26,252 | 42.6 | 18,414 | 11.1 | 20,720 | 58.2 | 13,094 | 256,622 | 20.4 | 213,127 | 12.5 | 189,423 | 22.2 | 154,970 |

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BMW Group Sales - United States

December, 1999

| SERIES | MONTHLY SALES FIGURES | | | | | | YEAR TO DATE SALES FIGURES | | | | | | | |
|-------------------------|-----------------------|------------|---------------|-------------|---------------|-------------|----------------------------|----------------|-------------|----------------|------------|----------------|-------------|----------------|
| | DEC 99 | % | DEC 98 | % | DEC 97 | % | DEC 96 | YTD 99 | % | YTD 98 | % | YTD 97 | % | YTD 96 |
| 3 Series | 5,168 | 15.5 | 6,115 | 46.7 | 4,168 | 93.8 | 2,151 | 77,138 | 34.1 | 57,520 | 9.6 | 52,470 | 4.4 | 50,248 |
| 5 Series | 3,419 | 0.6 | 3,397 | 5.2 | 3,228 | 123.9 | 1,442 | 38,218 | 8.9 | 35,100 | 12.0 | 31,347 | 37.6 | 22,775 |
| 6 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| 7 Series | 1,649 | 40.3 | 1,175 | 34.5 | 1,795 | 4.4 | 1,878 | 18,233 | 0.4 | 18,309 | 0.2 | 18,273 | 6.4 | 17,173 |
| 8 Series | 2 | 100.0 | 1 | 98.2 | 57 | 42.5 | 40 | 7 | 58.8 | 17 | 97.2 | 617 | 17.5 | 525 |
| Z3 Series | 1,545 | 4.9 | 1,473 | 11.3 | 1,323 | 33.6 | 990 | 20,062 | 2.7 | 20,613 | 4.3 | 19,760 | 31.4 | 15,040 |
| Z4 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| Z8 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| TOTAL BMW Cars | 11,783 | 3.1 | 12,161 | 15.0 | 10,571 | 62.6 | 6,501 | 153,658 | 16.8 | 131,559 | 7.4 | 122,467 | 15.8 | 105,761 |
| X3 Series | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| X5 Series | 1,311 | | 0 | | 0 | | 0 | 1,312 | | 0 | | 0 | | 0 |
| TOTAL BMW Trucks | 1,311 | | 0 | | 0 | | 0 | 1,312 | | 0 | | 0 | | 0 |
| TOTAL BMW Brand | 13,094 | 7.7 | 12,161 | 15.0 | 10,571 | 62.6 | 6,501 | 154,970 | 17.8 | 131,559 | 7.4 | 122,467 | 15.8 | 105,761 |
| MINI | 0 | | 0 | | 0 | | 0 | 0 | | 0 | | 0 | | 0 |
| TOTAL BMW Group | 13,094 | 7.7 | 12,161 | 15.0 | 10,571 | 62.6 | 6,501 | 154,970 | 17.8 | 131,559 | 7.4 | 122,467 | 15.8 | 105,761 |

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