

## BMW 5 Series Sales - United States

**August, 2004**

| MODEL                  | MONTHLY SALES FIGURES |              |              |             | YEAR TO DATE SALES FIGURES |            |              |               |              |               |             |               |             |               |
|------------------------|-----------------------|--------------|--------------|-------------|----------------------------|------------|--------------|---------------|--------------|---------------|-------------|---------------|-------------|---------------|
|                        | AUG 04                | %            | AUG 03       | %           | AUG 02                     | %          | AUG 01       | YTD 04        | %            | YTD 03        | %           | YTD 02        | %           | YTD 01        |
| 525i sedan (E39)       | 0                     | -100.0       | 2,006        | 57.2        | 1,276                      | 10.9       | 1,151        | 0             | -100.0       | 12,834        | 35.2        | 9,492         | 9.3         | 8,687         |
| 525i sport wagon (E39) | 0                     | -100.0       | 87           | -29.8       | 124                        | -44.4      | 223          | 19            | -98.2        | 1,041         | 0.5         | 1,036         | -33.7       | 1,563         |
| 525i sedan (E60)       | 1,210                 |              | 0            |             | 0                          |            | 0            | 10,904        |              | 0             |             | 0             |             | 0             |
| 530i sedan (E39)       | 0                     | -100.0       | 1,662        | 0.2         | 1,658                      | 26.4       | 1,312        | 0             | -100.0       | 14,081        | 1.3         | 13,894        | 27.8        | 10,875        |
| 530i sedan (E60)       | 1,411                 |              | 0            |             | 0                          |            | 0            | 12,483        |              | 0             |             | 0             |             | 0             |
| 540i sport wagon (E39) | 0                     | -100.0       | 27           | 22.7        | 22                         | -12.0      | 25           | 2             | -99.1        | 224           | -3.9        | 233           | -7.2        | 251           |
| 540i sedan (E39)       | 0                     | -100.0       | 358          | 31.1        | 273                        | -46.6      | 511          | 0             | -100.0       | 3,303         | -5.2        | 3,485         | -2.6        | 3,578         |
| 545i sedan (E60)       | 670                   |              | 0            |             | 0                          |            | 0            | 5,572         |              | 0             |             | 0             |             | 0             |
| M5 sedan (E39)         | 9                     | -92.0        | 112          | -5.1        | 118                        | -24.8      | 157          | 63            | -95.1        | 1,292         | 5.9         | 1,220         | -11.8       | 1,384         |
| <b>TOTAL 5 Series</b>  | <b>3,300</b>          | <b>-22.4</b> | <b>4,252</b> | <b>22.5</b> | <b>3,471</b>               | <b>2.7</b> | <b>3,379</b> | <b>29,043</b> | <b>-11.4</b> | <b>32,775</b> | <b>11.6</b> | <b>29,360</b> | <b>11.5</b> | <b>26,338</b> |
| Total E39              | 9                     | -99.8        | 4,252        | 22.5        | 3,471                      | 2.7        | 3,379        | 84            | -99.7        | 32,775        | 11.6        | 29,360        | 11.5        | 26,338        |
| Total E60              | 3,291                 |              | 0            |             | 0                          |            | 0            | 28,959        |              | 0             |             | 0             |             | 0             |

The "%" column reflects the percent increase or decrease in sales of each model when compared to the corresponding period of the previous year.

The first E39 5 Series was sold in the U.S. in April, 1996. The first E60 5 Series was sold in the U.S. in September, 2003.

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## BMW 5 Series Sales - United States

July, 2004

| MODEL                  | MONTHLY SALES FIGURES |              |              |             | YEAR TO DATE SALES FIGURES |              |              |               |             |               |             |               |             |               |
|------------------------|-----------------------|--------------|--------------|-------------|----------------------------|--------------|--------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
|                        | JUL 04                | %            | JUL 03       | %           | JUL 02                     | %            | JUL 01       | YTD 04        | %           | YTD 03        | %           | YTD 02        | %           | YTD 01        |
| 525i sedan (E39)       | 0                     | -100.0       | 2,241        | 96.8        | 1,139                      | -27.1        | 1,563        | 0             | -100.0      | 10,828        | 31.8        | 8,216         | 9.0         | 7,536         |
| 525i sport wagon (E39) | 0                     | -100.0       | 132          | -26.7       | 180                        | -7.2         | 194          | 19            | -98.0       | 954           | 4.6         | 912           | -31.9       | 1,340         |
| 525i sedan (E60)       | 1,106                 |              | 0            |             | 0                          |              | 0            | 9,694         |             | 0             |             | 0             |             | 0             |
| 530i sedan (E39)       | 0                     | -100.0       | 2,413        | 43.0        | 1,687                      | -6.4         | 1,802        | 0             | -100.0      | 12,419        | 1.5         | 12,236        | 28.0        | 9,563         |
| 530i sedan (E60)       | 1,270                 |              | 0            |             | 0                          |              | 0            | 11,072        |             | 0             |             | 0             |             | 0             |
| 540i sport wagon (E39) | 0                     | -100.0       | 37           | 27.6        | 29                         | -6.5         | 31           | 2             | -99.0       | 197           | -6.6        | 211           | -6.6        | 226           |
| 540i sedan (E39)       | 0                     | -100.0       | 368          | -0.3        | 369                        | -14.0        | 429          | 0             | -100.0      | 2,945         | -8.3        | 3,212         | 4.7         | 3,067         |
| 545i sedan (E60)       | 291                   |              | 0            |             | 0                          |              | 0            | 4,902         |             | 0             |             | 0             |             | 0             |
| M5 sedan (E39)         | 1                     | -99.2        | 122          | -16.4       | 146                        | 21.7         | 120          | 54            | -95.4       | 1,180         | 7.1         | 1,102         | -10.2       | 1,227         |
| <b>TOTAL 5 Series</b>  | <b>2,668</b>          | <b>-49.8</b> | <b>5,313</b> | <b>49.7</b> | <b>3,550</b>               | <b>-14.2</b> | <b>4,139</b> | <b>25,743</b> | <b>-9.7</b> | <b>28,523</b> | <b>10.2</b> | <b>25,889</b> | <b>12.8</b> | <b>22,959</b> |
| Total E39              | 1                     | -100.0       | 5,313        | 49.7        | 3,550                      | -14.2        | 4,139        | 75            | -99.7       | 28,523        | 10.2        | 25,889        | 12.8        | 22,959        |
| Total E60              | 2,667                 |              | 0            |             | 0                          |              | 0            | 25,668        |             | 0             |             | 0             |             | 0             |

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## BMW 5 Series Sales - United States

June, 2004

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|------------------------|-----------------------|--------------|--------------|-------------|----------------------------|------------|--------------|---------------|-------------|---------------|------------|---------------|-------------|---------------|
|                        | JUN 04                | %            | JUN 03       | %           | JUN 02                     | %          | JUN 01       | YTD 04        | %           | YTD 03        | %          | YTD 02        | %           | YTD 01        |
| 525i sedan (E39)       | 0                     | -100.0       | 1,888        | 97.5        | 956                        | -14.1      | 1,113        | 0             | -100.0      | 8,587         | 21.3       | 7,077         | 18.5        | 5,973         |
| 525i sport wagon (E39) | 0                     | -100.0       | 169          | 34.1        | 126                        | -40.3      | 211          | 19            | -97.7       | 822           | 12.3       | 732           | -36.1       | 1,146         |
| 525i sedan (E60)       | 1,507                 |              | 0            |             | 0                          |            | 0            | 8,588         |             | 0             |            | 0             |             | 0             |
| 530i sedan (E39)       | 0                     | -100.0       | 1,924        | 3.2         | 1,864                      | 18.7       | 1,571        | 0             | -100.0      | 10,006        | -5.1       | 10,549        | 35.9        | 7,761         |
| 530i sedan (E60)       | 1,660                 |              | 0            |             | 0                          |            | 0            | 9,802         |             | 0             |            | 0             |             | 0             |
| 540i sport wagon (E39) | 0                     | -100.0       | 31           | 24.0        | 25                         | -7.4       | 27           | 2             | -98.8       | 160           | -12.1      | 182           | -6.7        | 195           |
| 540i sedan (E39)       | 0                     | -100.0       | 464          | -20.1       | 581                        | 16.4       | 499          | 0             | -100.0      | 2,577         | -9.4       | 2,843         | 7.8         | 2,638         |
| 545i sedan (E60)       | 838                   |              | 0            |             | 0                          |            | 0            | 4,611         |             | 0             |            | 0             |             | 0             |
| M5 sedan (E39)         | 0                     | -100.0       | 166          | 20.3        | 138                        | -16.9      | 166          | 53            | -95.0       | 1,058         | 10.7       | 956           | -13.6       | 1,107         |
| <b>TOTAL 5 Series</b>  | <b>4,005</b>          | <b>-13.7</b> | <b>4,642</b> | <b>25.8</b> | <b>3,690</b>               | <b>2.9</b> | <b>3,587</b> | <b>23,075</b> | <b>-0.6</b> | <b>23,210</b> | <b>3.9</b> | <b>22,339</b> | <b>18.7</b> | <b>18,820</b> |
| Total E39              | 0                     | -100.0       | 4,642        | 25.8        | 3,690                      | 2.9        | 3,587        | 74            | -99.7       | 23,210        | 3.9        | 22,339        | 18.7        | 18,820        |
| Total E60              | 4,005                 |              | 0            |             | 0                          |            | 0            | 23,001        |             | 0             |            | 0             |             | 0             |

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## BMW 5 Series Sales - United States

**May, 2004**

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|------------------------|-----------------------|-------------|--------------|-------------|----------------------------|-------------|--------------|---------------|------------|---------------|-------------|---------------|-------------|---------------|
|                        | MAY 04                | %           | MAY 03       | %           | MAY 02                     | %           | MAY 01       | YTD 04        | %          | YTD 03        | %           | YTD 02        | %           | YTD 01        |
| 525i sedan (E39)       | 0                     | -100.0      | 1,776        | 51.4        | 1,173                      | 11.8        | 1,049        | 0             | -100.0     | 6,699         | 9.4         | 6,121         | 25.9        | 4,860         |
| 525i sport wagon (E39) | 0                     | -100.0      | 162          | 19.1        | 136                        | -39.3       | 224          | 19            | -97.1      | 653           | 7.8         | 606           | -35.2       | 935           |
| 525i sedan (E60)       | 1,639                 |             | 0            |             | 0                          |             | 0            | 7,081         |            | 0             |             | 0             |             | 0             |
| 530i sedan (E39)       | 0                     | -100.0      | 1,773        | -7.4        | 1,915                      | 34.6        | 1,423        | 0             | -100.0     | 8,082         | -6.9        | 8,685         | 40.3        | 6,190         |
| 530i sedan (E60)       | 1,783                 |             | 0            |             | 0                          |             | 0            | 8,142         |            | 0             |             | 0             |             | 0             |
| 540i sport wagon (E39) | 0                     | -100.0      | 35           | 12.9        | 31                         | 3.3         | 30           | 2             | -98.4      | 129           | -17.8       | 157           | -6.5        | 168           |
| 540i sedan (E39)       | 0                     | -100.0      | 518          | 12.1        | 462                        | 4.8         | 441          | 0             | -100.0     | 2,113         | -6.6        | 2,262         | 5.8         | 2,139         |
| 545i sedan (E60)       | 909                   |             | 0            |             | 0                          |             | 0            | 3,773         |            | 0             |             | 0             |             | 0             |
| M5 sedan (E39)         | 5                     | -97.8       | 227          | 72.0        | 132                        | -3.6        | 137          | 53            | -94.1      | 892           | 9.0         | 818           | -13.1       | 941           |
| <b>TOTAL 5 Series</b>  | <b>4,336</b>          | <b>-3.5</b> | <b>4,491</b> | <b>16.7</b> | <b>3,849</b>               | <b>16.5</b> | <b>3,304</b> | <b>19,070</b> | <b>2.7</b> | <b>18,568</b> | <b>-0.4</b> | <b>18,649</b> | <b>22.4</b> | <b>15,233</b> |
| Total E39              | 5                     | -99.9       | 4,491        | 16.7        | 3,849                      | 16.5        | 3,304        | 74            | -99.6      | 18,568        | -0.4        | 18,649        | 22.4        | 15,233        |
| Total E60              | 4,331                 |             | 0            |             | 0                          |             | 0            | 18,996        |            | 0             |             | 0             |             | 0             |

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## BMW 5 Series Sales - United States

April, 2004

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|------------------------|-----------------------|-------------|--------------|------------|--------------|-------------|----------------------------|---------------|------------|---------------|-------------|---------------|-------------|---------------|
|                        | APR 04                | %           | APR 03       | %          | APR 02       | %           | APR 01                     | YTD 04        | %          | YTD 03        | %           | YTD 02        | %           | YTD 01        |
| 525i sedan (E39)       | 0                     | -100.0      | 1,848        | 28.2       | 1,442        | 42.5        | 1,012                      | 0             | -100.0     | 4,923         | -0.5        | 4,948         | 29.8        | 3,811         |
| 525i sport wagon (E39) | 0                     | -100.0      | 152          | 47.6       | 103          | -36.4       | 162                        | 19            | -96.1      | 491           | 4.5         | 470           | -33.9       | 711           |
| 525i sedan (E60)       | 1,704                 |             | 0            |            | 0            |             | 0                          | 5,442         |            | 0             |             | 0             |             | 0             |
| 530i sedan (E39)       | 0                     | -100.0      | 1,872        | -5.5       | 1,982        | 41.0        | 1,406                      | 0             | -100.0     | 6,309         | -6.8        | 6,770         | 42.0        | 4,767         |
| 530i sedan (E60)       | 1,773                 |             | 0            |            | 0            |             | 0                          | 6,359         |            | 0             |             | 0             |             | 0             |
| 540i sport wagon (E39) | 0                     | -100.0      | 25           | -28.6      | 35           | -10.3       | 39                         | 2             | -97.9      | 94            | -25.4       | 126           | -8.7        | 138           |
| 540i sedan (E39)       | 0                     | -100.0      | 484          | -4.2       | 505          | 52.1        | 332                        | 0             | -100.0     | 1,595         | -11.4       | 1,800         | 6.0         | 1,698         |
| 545i sedan (E60)       | 926                   |             | 0            |            | 0            |             | 0                          | 2,864         |            | 0             |             | 0             |             | 0             |
| M5 sedan (E39)         | 3                     | -98.5       | 204          | 44.7       | 141          | -44.0       | 252                        | 48            | -92.8      | 665           | -3.1        | 686           | -14.7       | 804           |
| <b>TOTAL 5 Series</b>  | <b>4,406</b>          | <b>-3.9</b> | <b>4,585</b> | <b>9.0</b> | <b>4,208</b> | <b>31.4</b> | <b>3,203</b>               | <b>14,734</b> | <b>4.7</b> | <b>14,077</b> | <b>-4.9</b> | <b>14,800</b> | <b>24.1</b> | <b>11,929</b> |
| Total E39              | 3                     | -99.9       | 4,585        | 9.0        | 4,208        | 31.4        | 3,203                      | 69            | -99.5      | 14,077        | -4.9        | 14,800        | 24.1        | 11,929        |
| Total E60              | 4,403                 |             | 0            |            | 0            |             | 0                          | 14,665        |            | 0             |             | 0             |             | 0             |

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## BMW 5 Series Sales - United States

March, 2004

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|------------------------|-----------------------|------------|--------------|-------------|----------------------------|-------------|--------------|---------------|------------|--------------|--------------|---------------|-------------|--------------|
|                        | MAR 04                | %          | MAR 03       | %           | MAR 02                     | %           | MAR 01       | YTD 04        | %          | YTD 03       | %            | YTD 02        | %           | YTD 01       |
| 525i sedan (E39)       | 0                     | -100.0     | 1,212        | 0.9         | 1,201                      | 45.9        | 823          | 0             | -100.0     | 3,075        | -12.3        | 3,506         | 25.3        | 2,799        |
| 525i sport wagon (E39) | 0                     | -100.0     | 118          | -28.5       | 165                        | -23.6       | 216          | 19            | -94.4      | 339          | -7.6         | 367           | -33.2       | 549          |
| 525i sedan (E60)       | 1,337                 |            | 0            |             | 0                          |             | 0            | 3,738         |            | 0            |              | 0             |             | 0            |
| 530i sedan (E39)       | 0                     | -100.0     | 1,642        | -2.1        | 1,678                      | 31.3        | 1,278        | 0             | -100.0     | 4,437        | -7.3         | 4,788         | 42.5        | 3,361        |
| 530i sedan (E60)       | 1,749                 |            | 0            |             | 0                          |             | 0            | 4,586         |            | 0            |              | 0             |             | 0            |
| 540i sport wagon (E39) | 0                     | -100.0     | 28           | -31.7       | 41                         | 5.1         | 39           | 2             | -97.1      | 69           | -24.2        | 91            | -8.1        | 99           |
| 540i sedan (E39)       | 0                     | -100.0     | 449          | -13.0       | 516                        | -7.7        | 559          | 0             | -100.0     | 1,111        | -14.2        | 1,295         | -5.2        | 1,366        |
| 545i sedan (E60)       | 775                   |            | 0            |             | 0                          |             | 0            | 1,938         |            | 0            |              | 0             |             | 0            |
| M5 sedan (E39)         | 12                    | -94.3      | 211          | 62.3        | 130                        | -43.7       | 231          | 45            | -90.2      | 461          | -15.4        | 545           | -1.3        | 552          |
| <b>TOTAL 5 Series</b>  | <b>3,873</b>          | <b>5.8</b> | <b>3,660</b> | <b>-1.9</b> | <b>3,731</b>               | <b>18.6</b> | <b>3,146</b> | <b>10,328</b> | <b>8.8</b> | <b>9,492</b> | <b>-10.4</b> | <b>10,592</b> | <b>21.4</b> | <b>8,726</b> |
| Total E39              | 12                    | -99.7      | 3,660        | -1.9        | 3,731                      | 18.6        | 3,146        | 66            | -99.3      | 9,492        | -10.4        | 10,592        | 21.4        | 8,726        |
| Total E60              | 3,861                 |            | 0            |             | 0                          |             | 0            | 10,262        |            | 0            |              | 0             |             | 0            |

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## BMW 5 Series Sales - United States

February, 2004

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|------------------------|-----------------------|-------------|--------------|--------------|----------------------------|-------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|--------------|
|                        | FEB 04                | %           | FEB 03       | %            | FEB 02                     | %           | FEB 01       | YTD 04       | %           | YTD 03       | %            | YTD 02       | %           | YTD 01       |
| 525i sedan (E39)       | 0                     | -100.0      | 960          | -19.2        | 1,188                      | 26.5        | 939          | 0            | -100.0      | 1,863        | -19.2        | 2,305        | 16.6        | 1,976        |
| 525i sport wagon (E39) | 19                    | -83.3       | 114          | 7.5          | 106                        | -45.4       | 194          | 19           | -91.4       | 221          | 9.4          | 202          | -39.3       | 333          |
| 525i sedan (E60)       | 1,324                 |             | 0            |              | 0                          |             | 0            | 2,401        |             | 0            |              | 0            |             | 0            |
| 530i sedan (E39)       | 0                     | -100.0      | 1,441        | -12.1        | 1,639                      | 55.1        | 1,057        | 0            | -100.0      | 2,795        | -10.1        | 3,110        | 49.3        | 2,083        |
| 530i sedan (E60)       | 1,683                 |             | 0            |              | 0                          |             | 0            | 2,837        |             | 0            |              | 0            |             | 0            |
| 540i sport wagon (E39) | 2                     | -89.5       | 19           | -20.8        | 24                         | 0.0         | 24           | 2            | -95.1       | 41           | -18.0        | 50           | -16.7       | 60           |
| 540i sedan (E39)       | 0                     | -100.0      | 343          | -15.1        | 404                        | -14.4       | 472          | 0            | -100.0      | 662          | -15.0        | 779          | -3.5        | 807          |
| 545i sedan (E60)       | 733                   |             | 0            |              | 0                          |             | 0            | 1,163        |             | 0            |              | 0            |             | 0            |
| M5 sedan (E39)         | 19                    | -87.0       | 146          | 0.0          | 146                        | -25.1       | 195          | 33           | -86.8       | 250          | -39.8        | 415          | 29.3        | 321          |
| <b>TOTAL 5 Series</b>  | <b>3,780</b>          | <b>25.0</b> | <b>3,023</b> | <b>-13.8</b> | <b>3,507</b>               | <b>21.7</b> | <b>2,881</b> | <b>6,455</b> | <b>10.7</b> | <b>5,832</b> | <b>-15.0</b> | <b>6,861</b> | <b>23.0</b> | <b>5,580</b> |
| Total E39              | 40                    | -98.7       | 3,023        | -13.8        | 3,507                      | 21.7        | 2,881        | 54           | -99.1       | 5,832        | -15.0        | 6,861        | 23.0        | 5,580        |
| Total E60              | 3,740                 |             | 0            |              | 0                          |             | 0            | 6,401        |             | 0            |              | 0            |             | 0            |

The "%" column reflects the percent increase or decrease in sales of each model when compared to the corresponding period of the previous year.

The first E39 5 Series was sold in the U.S. in April, 1996. The first E60 5 Series was sold in the U.S. in September, 2003.

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## BMW 5 Series Sales - United States

January, 2004

| MODEL                  | MONTHLY SALES FIGURES |             |              |              | YEAR TO DATE SALES FIGURES |             |              |              |             |              |              |              |             |              |
|------------------------|-----------------------|-------------|--------------|--------------|----------------------------|-------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|--------------|
|                        | JAN 04                | %           | JAN 03       | %            | JAN 02                     | %           | JAN 01       | YTD 04       | %           | YTD 03       | %            | YTD 02       | %           | YTD 01       |
| 525i sedan (E39)       | 0                     | -100.0      | 903          | -19.2        | 1,117                      | 7.7         | 1,037        | 0            | -100.0      | 903          | -19.2        | 1,117        | 7.7         | 1,037        |
| 525i sport wagon (E39) | 0                     | -100.0      | 107          | 11.5         | 96                         | -30.9       | 139          | 0            | -100.0      | 107          | 11.5         | 96           | -30.9       | 139          |
| 525i sedan (E60)       | 1,077                 |             | 0            |              | 0                          |             | 0            | 1,077        |             | 0            |              | 0            |             | 0            |
| 530i sedan (E39)       | 0                     | -100.0      | 1,354        | -8.0         | 1,471                      | 43.4        | 1,026        | 0            | -100.0      | 1,354        | -8.0         | 1,471        | 43.4        | 1,026        |
| 530i sedan (E60)       | 1,154                 |             | 0            |              | 0                          |             | 0            | 1,154        |             | 0            |              | 0            |             | 0            |
| 540i sport wagon (E39) | 0                     | -100.0      | 22           | -15.4        | 26                         | -27.8       | 36           | 0            | -100.0      | 22           | -15.4        | 26           | -27.8       | 36           |
| 540i sedan (E39)       | 0                     | -100.0      | 319          | -14.9        | 375                        | 11.9        | 335          | 0            | -100.0      | 319          | -14.9        | 375          | 11.9        | 335          |
| 545i sedan (E60)       | 430                   |             | 0            |              | 0                          |             | 0            | 430          |             | 0            |              | 0            |             | 0            |
| M5 sedan (E39)         | 14                    | -86.5       | 104          | -61.3        | 269                        | 113.5       | 126          | 14           | -86.5       | 104          | -61.3        | 269          | 113.5       | 126          |
| <b>TOTAL 5 Series</b>  | <b>2,675</b>          | <b>-4.8</b> | <b>2,809</b> | <b>-16.2</b> | <b>3,354</b>               | <b>24.3</b> | <b>2,699</b> | <b>2,675</b> | <b>-4.8</b> | <b>2,809</b> | <b>-16.2</b> | <b>3,354</b> | <b>24.3</b> | <b>2,699</b> |
| Total E39              | 14                    | -99.5       | 2,809        | -16.2        | 3,354                      | 24.3        | 2,699        | 14           | -99.5       | 2,809        | -16.2        | 3,354        | 24.3        | 2,699        |
| Total E60              | 2,661                 |             | 0            |              | 0                          |             | 0            | 2,661        |             | 0            |              | 0            |             | 0            |

The "%" column reflects the percent increase or decrease in sales of each model when compared to the corresponding period of the previous year.

The first E39 5 Series was sold in the U.S. in April, 1996. The first E60 5 Series was sold in the U.S. in September, 2003.

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## BMW 5 Series Sales - United States

**December, 2003**

| MODEL                  | MONTHLY SALES FIGURES |             |              |             |              |             |              |               | YEAR TO DATE SALES FIGURES |               |            |               |            |               |
|------------------------|-----------------------|-------------|--------------|-------------|--------------|-------------|--------------|---------------|----------------------------|---------------|------------|---------------|------------|---------------|
|                        | DEC 03                | %           | DEC 02       | %           | DEC 01       | %           | DEC 00       | YTD 03        | %                          | YTD 02        | %          | YTD 01        | %          | YTD 00        |
| 525i sedan (E39)       | 34                    | -97.3       | 1,260        | 4.4         | 1,207        | -15.7       | 1,432        | 14,114        | 5.7                        | 13,349        | 3.8        | 12,855        | 368.5      | 2,744         |
| 525i sport wagon (E39) | 18                    | -92.0       | 226          | 66.2        | 136          | -1.4        | 138          | 1,187         | -30.0                      | 1,696         | -23.5      | 2,216         | 517.3      | 359           |
| 525i sedan (E60)       | 1,483                 |             | 0            |             | 0            |             | 0            | 3,134         |                            | 0             |            | 0             |            | 0             |
| 528i sedan (E39)       | 0                     |             | 0            |             | 0            | -100.0      | 121          | 0             |                            | 0             |            | 0             | -100.0     | 22,283        |
| 528i sport wagon (E39) | 0                     |             | 0            |             | 0            | -100.0      | 26           | 0             |                            | 0             |            | 0             | -100.0     | 1,712         |
| 530i sedan (E39)       | 19                    | -98.8       | 1,610        | -10.3       | 1,795        | 14.3        | 1,570        | 14,781        | -22.4                      | 19,057        | 15.1       | 16,564        | 384.9      | 3,416         |
| 530i sedan (E60)       | 2,069                 |             | 0            |             | 0            |             | 0            | 6,947         |                            | 0             |            | 0             |            | 0             |
| 540i sport wagon (E39) | 2                     | -96.7       | 61           | 96.8        | 31           | -22.5       | 40           | 261           | -29.5                      | 370           | -8.9       | 406           | -9.2       | 447           |
| 540i sedan (E39)       | 7                     | -98.3       | 412          | -4.6        | 432          | 11.3        | 388          | 3,639         | -22.6                      | 4,704         | -16.1      | 5,606         | -3.0       | 5,779         |
| 545i sedan (E60)       | 573                   |             | 0            |             | 0            |             | 0            | 1,454         |                            | 0             |            | 0             |            | 0             |
| M5 sedan (E39)         | 20                    | -84.6       | 130          | -65.7       | 379          | 26.8        | 299          | 1,447         | -13.1                      | 1,666         | -29.3      | 2,358         | -20.4      | 2,963         |
| <b>TOTAL 5 Series</b>  | <b>4,225</b>          | <b>14.2</b> | <b>3,699</b> | <b>-7.1</b> | <b>3,980</b> | <b>-0.8</b> | <b>4,014</b> | <b>46,964</b> | <b>15.0</b>                | <b>40,842</b> | <b>2.1</b> | <b>40,005</b> | <b>0.8</b> | <b>39,703</b> |
| Total E39              | 100                   | -97.3       | 3,699        | -7.1        | 3,980        | -0.8        | 4,014        | 35,429        | -13.3                      | 40,842        | 2.1        | 40,005        | 0.8        | 39,703        |
| Total E60              | 4,125                 |             | 0            |             | 0            |             | 0            | 11,535        |                            | 0             |            | 0             |            | 0             |

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## BMW 5 Series Sales - United States

**November, 2003**

| MODEL                  | MONTHLY SALES FIGURES |             |              |              |              |             |              | YEAR TO DATE SALES FIGURES |             |               |            |               |            |               |
|------------------------|-----------------------|-------------|--------------|--------------|--------------|-------------|--------------|----------------------------|-------------|---------------|------------|---------------|------------|---------------|
|                        | NOV 03                | %           | NOV 02       | %            | NOV 01       | %           | NOV 00       | YTD 03                     | %           | YTD 02        | %          | YTD 01        | %          | YTD 00        |
| 525i sedan (E39)       | 52                    | -94.1       | 875          | -13.3        | 1,009        | 9.9         | 918          | 14,080                     | 16.5        | 12,089        | 3.8        | 11,648        | 787.8      | 1,312         |
| 525i sport wagon (E39) | 25                    | -85.7       | 175          | -20.8        | 221          | 56.7        | 141          | 1,169                      | -20.5       | 1,470         | -29.3      | 2,080         | 841.2      | 221           |
| 525i sedan (E60)       | 1,197                 |             | 0            |              | 0            |             | 0            | 1,651                      |             | 0             |            | 0             |            | 0             |
| 528i sedan (E39)       | 0                     |             | 0            |              | 0            | -100.0      | 739          | 0                          |             | 0             |            | 0             | -100.0     | 22,162        |
| 528i sport wagon (E39) | 0                     |             | 0            |              | 0            | -100.0      | 67           | 0                          |             | 0             |            | 0             | -100.0     | 1,686         |
| 530i sedan (E39)       | 20                    | -98.4       | 1,278        | -14.0        | 1,486        | 23.8        | 1,200        | 14,762                     | -15.4       | 17,447        | 18.1       | 14,769        | 700.1      | 1,846         |
| 530i sedan (E60)       | 1,908                 |             | 0            |              | 0            |             | 0            | 4,878                      |             | 0             |            | 0             |            | 0             |
| 540i sport wagon (E39) | 1                     | -97.2       | 36           | -49.3        | 71           | 153.6       | 28           | 259                        | -16.2       | 309           | -17.6      | 375           | -7.9       | 407           |
| 540i sedan (E39)       | 7                     | -98.1       | 359          | -29.6        | 510          | 41.7        | 360          | 3,632                      | -15.4       | 4,292         | -17.0      | 5,174         | -4.0       | 5,391         |
| 545i sedan (E60)       | 649                   |             | 0            |              | 0            |             | 0            | 881                        |             | 0             |            | 0             |            | 0             |
| M5 sedan (E39)         | 29                    | -82.4       | 165          | -46.4        | 308          | 25.2        | 246          | 1,427                      | -7.1        | 1,536         | -22.4      | 1,979         | -25.7      | 2,664         |
| <b>TOTAL 5 Series</b>  | <b>3,888</b>          | <b>34.6</b> | <b>2,888</b> | <b>-19.9</b> | <b>3,605</b> | <b>-2.5</b> | <b>3,699</b> | <b>42,739</b>              | <b>15.1</b> | <b>37,143</b> | <b>3.1</b> | <b>36,025</b> | <b>0.9</b> | <b>35,689</b> |
| Total E39              | 134                   | -95.4       | 2,888        | -19.9        | 3,605        | -2.5        | 3,699        | 35,329                     | -4.9        | 37,143        | 3.1        | 36,025        | 0.9        | 35,689        |
| Total E60              | 3,754                 |             | 0            |              | 0            |             | 0            | 7,410                      |             | 0             |            | 0             |            | 0             |

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## BMW 5 Series Sales - United States

October, 2003

| MODEL                  | MONTHLY SALES FIGURES |             |              |              | YEAR TO DATE SALES FIGURES |             |              |               |             |               |            |               |            |               |
|------------------------|-----------------------|-------------|--------------|--------------|----------------------------|-------------|--------------|---------------|-------------|---------------|------------|---------------|------------|---------------|
|                        | OCT 03                | %           | OCT 02       | %            | OCT 01                     | %           | OCT 00       | YTD 03        | %           | YTD 02        | %          | YTD 01        | %          | YTD 00        |
| 525i sedan (E39)       | 55                    | -93.3       | 827          | -8.2         | 901                        | 140.3       | 375          | 14,028        | 25.1        | 11,214        | 5.4        | 10,639        | 2600       | 394           |
| 525i sport wagon (E39) | 15                    | -90.0       | 150          | -16.7        | 180                        | 143.2       | 74           | 1,144         | -11.7       | 1,295         | -30.3      | 1,859         | 2224       | 80            |
| 525i sedan (E60)       | 454                   |             | 0            |              | 0                          |             | 0            | 454           |             | 0             |            | 0             |            | 0             |
| 528i sedan (E39)       | 0                     |             | 0            |              | 0                          | -100.0      | 764          | 0             |             | 0             |            | 0             | -100.0     | 21,423        |
| 528i sport wagon (E39) | 0                     |             | 0            |              | 0                          | -100.0      | 43           | 0             |             | 0             |            | 0             | -100.0     | 1,619         |
| 530i sedan (E39)       | 24                    | -98.0       | 1,230        | -6.9         | 1,321                      | 119.4       | 602          | 14,742        | -8.8        | 16,169        | 21.7       | 13,283        | 1956       | 646           |
| 530i sedan (E60)       | 2,154                 |             | 0            |              | 0                          |             | 0            | 2,970         |             | 0             |            | 0             |            | 0             |
| 540i sport wagon (E39) | 5                     | -77.3       | 22           | -24.1        | 29                         | -27.5       | 40           | 258           | -5.5        | 273           | -10.2      | 304           | -19.8      | 379           |
| 540i sedan (E39)       | 3                     | -99.1       | 327          | -38.0        | 527                        | 44.4        | 365          | 3,625         | -7.8        | 3,933         | -15.7      | 4,664         | -7.3       | 5,031         |
| 545i sedan (E60)       | 232                   |             | 0            |              | 0                          |             | 0            | 232           |             | 0             |            | 0             |            | 0             |
| M5 sedan (E39)         | 42                    | -65.9       | 123          | -51.6        | 254                        | 4.1         | 244          | 1,398         | 2.0         | 1,371         | -18.0      | 1,671         | -30.9      | 2,418         |
| <b>TOTAL 5 Series</b>  | <b>2,984</b>          | <b>11.4</b> | <b>2,679</b> | <b>-16.6</b> | <b>3,212</b>               | <b>28.1</b> | <b>2,507</b> | <b>38,851</b> | <b>13.4</b> | <b>34,255</b> | <b>5.7</b> | <b>32,420</b> | <b>1.3</b> | <b>31,990</b> |
| Total E39              | 144                   | -94.6       | 2,679        | -16.6        | 3,212                      | 28.1        | 2,507        | 35,195        | 2.7         | 34,255        | 5.7        | 32,420        | 1.3        | 31,990        |
| Total E60              | 2,840                 |             | 0            |              | 0                          |             | 0            | 3,656         |             | 0             |            | 0             |            | 0             |

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## BMW 5 Series Sales - United States

### September, 2003

| MODEL                  | MONTHLY SALES FIGURES |             |              |              |              |             | YEAR TO DATE SALES FIGURES |               |             |               |            |               |             |               |
|------------------------|-----------------------|-------------|--------------|--------------|--------------|-------------|----------------------------|---------------|-------------|---------------|------------|---------------|-------------|---------------|
|                        | SEP 03                | %           | SEP 02       | %            | SEP 01       | %           | SEP 00                     | YTD 03        | %           | YTD 02        | %          | YTD 01        | %           | YTD 00        |
| 525i sedan (E39)       | 1,139                 | 27.3        | 895          | -14.8        | 1,051        | 5432        | 19                         | 13,973        | 34.5        | 10,387        | 6.7        | 9,738         | 51153       | 19            |
| 525i sport wagon (E39) | 88                    | -19.3       | 109          | -6.0         | 116          | 1833        | 6                          | 1,129         | -1.4        | 1,145         | -31.8      | 1,679         | 27883       | 6             |
| 525i sedan (E60)       | 0                     |             | 0            |              | 0            |             | 0                          | 0             |             | 0             |            | 0             |             | 0             |
| 528i sedan (E39)       | 0                     |             | 0            |              | 0            | -100.0      | 1,283                      | 0             |             | 0             |            | 0             | -100.0      | 20,659        |
| 528i sport wagon (E39) | 0                     |             | 0            |              | 0            | -100.0      | 73                         | 0             |             | 0             |            | 0             | -100.0      | 1,576         |
| 530i sedan (E39)       | 637                   | -39.0       | 1,045        | -3.9         | 1,087        | 2370        | 44                         | 14,718        | -1.5        | 14,939        | 24.9       | 11,962        | 27086       | 44            |
| 530i sedan (E60)       | 816                   |             | 0            |              | 0            |             | 0                          | 816           |             | 0             |            | 0             |             | 0             |
| 540i sport wagon (E39) | 29                    | 61.1        | 18           | -25.0        | 24           | -40.0       | 40                         | 253           | 0.8         | 251           | -8.7       | 275           | -18.9       | 339           |
| 540i sedan (E39)       | 319                   | 163.6       | 121          | -78.4        | 559          | 111.7       | 264                        | 3,622         | 0.4         | 3,606         | -12.8      | 4,137         | -11.3       | 4,666         |
| 545i sedan (E60)       | 0                     |             | 0            |              | 0            |             | 0                          | 0             |             | 0             |            | 0             |             | 0             |
| M5 sedan (E39)         | 64                    | 128.6       | 28           | -15.2        | 33           | -8.3        | 36                         | 1,356         | 8.7         | 1,248         | -11.9      | 1,417         | -34.8       | 2,174         |
| <b>TOTAL 5 Series</b>  | <b>3,092</b>          | <b>39.5</b> | <b>2,216</b> | <b>-22.8</b> | <b>2,870</b> | <b>62.6</b> | <b>1,765</b>               | <b>35,867</b> | <b>13.6</b> | <b>31,576</b> | <b>8.1</b> | <b>29,208</b> | <b>-0.9</b> | <b>29,483</b> |
| Total E39              | 2,276                 | 2.7         | 2,216        | -22.8        | 2,870        | 62.6        | 1,765                      | 35,051        | 11.0        | 31,576        | 8.1        | 29,208        | -0.9        | 29,483        |
| Total E60              | 816                   |             | 0            |              | 0            |             | 0                          | 816           |             | 0             |            | 0             |             | 0             |

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## BMW 5 Series Sales - United States

**August, 2003**

| MODEL                  | MONTHLY SALES FIGURES |             |              |            |              |             | YEAR TO DATE SALES FIGURES |               |             |               |             |               |             |               |
|------------------------|-----------------------|-------------|--------------|------------|--------------|-------------|----------------------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|
|                        | AUG 03                | %           | AUG 02       | %          | AUG 01       | %           | AUG 00                     | YTD 03        | %           | YTD 02        | %           | YTD 01        | %           | YTD 00        |
| 525i sedan (E39)       | 2,006                 | 57.2        | 1,276        | 10.9       | 1,151        |             | 0                          | 12,834        | 35.2        | 9,492         | 9.3         | 8,687         |             | 0             |
| 525i sport wagon (E39) | 87                    | -29.8       | 124          | -44.4      | 223          |             | 0                          | 1,041         | 0.5         | 1,036         | -33.7       | 1,563         |             | 0             |
| 525i sedan (E60)       | 0                     |             | 0            |            | 0            |             | 0                          | 0             |             | 0             |             | 0             |             | 0             |
| 528i sedan (E39)       | 0                     |             | 0            |            | 0            | -100.0      | 1,849                      | 0             |             | 0             |             | 0             | -100.0      | 19,376        |
| 528i sport wagon (E39) | 0                     |             | 0            |            | 0            | -100.0      | 98                         | 0             |             | 0             |             | 0             | -100.0      | 1,503         |
| 530i sedan (E39)       | 1,662                 | 0.2         | 1,658        | 26.4       | 1,312        |             | 0                          | 14,081        | 1.3         | 13,894        | 27.8        | 10,875        |             | 0             |
| 530i sedan (E60)       | 0                     |             | 0            |            | 0            |             | 0                          | 0             |             | 0             |             | 0             |             | 0             |
| 540i sport wagon (E39) | 27                    | 22.7        | 22           | -12.0      | 25           | -32.4       | 37                         | 224           | -3.9        | 233           | -7.2        | 251           | -16.1       | 299           |
| 540i sedan (E39)       | 358                   | 31.1        | 273          | -46.6      | 511          | 16.1        | 440                        | 3,303         | -5.2        | 3,485         | -2.6        | 3,578         | -18.7       | 4,402         |
| 545i sedan (E60)       | 0                     |             | 0            |            | 0            |             | 0                          | 0             |             | 0             |             | 0             |             | 0             |
| M5 sedan (E39)         | 112                   | -5.1        | 118          | -24.8      | 157          | -36.4       | 247                        | 1,292         | 5.9         | 1,220         | -11.8       | 1,384         | -35.3       | 2,138         |
| <b>TOTAL 5 Series</b>  | <b>4,252</b>          | <b>22.5</b> | <b>3,471</b> | <b>2.7</b> | <b>3,379</b> | <b>26.5</b> | <b>2,671</b>               | <b>32,775</b> | <b>11.6</b> | <b>29,360</b> | <b>11.5</b> | <b>26,338</b> | <b>-5.0</b> | <b>27,718</b> |
| Total E39              | 4,252                 | 22.5        | 3,471        | 2.7        | 3,379        | 26.5        | 2,671                      | 32,775        | 11.6        | 29,360        | 11.5        | 26,338        | -5.0        | 27,718        |
| Total E60              | 0                     |             | 0            |            | 0            |             | 0                          | 0             |             | 0             |             | 0             |             | 0             |

The "%" column reflects the percent increase or decrease in sales of each model when compared to the corresponding period of the previous year.

The first E39 5 Series was sold in the U.S. in April, 1996. The first E60 5 Series was sold in the U.S. in September, 2003.

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